



Thursday, March 22 2007

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**Purchasing Office  
RECOMMENDATION FOR COUNCIL ACTION**
**ITEM No 22**

**Subject** Authorize award and execution of a 24 month requirements supply contract with BECKER PARKIN DENTAL SUPPLY CO New York NY for dental supplies in an estimated amount not to exceed \$200 000 with two 12 month extension options in an estimated amount not to exceed \$100 000 per extension option for a total estimated contract amount not to exceed \$400 000

**Amount and Source of Funding** Funding in the amount of \$50 000 is available in the Fiscal Year 2006 2007 Operating Budget of the Community Care Services Department Funding for the remaining 18 months of the original contract period and extension options is contingent upon available funding in future budgets

**Fiscal Note** There is no unanticipated fiscal impact A fiscal note is not required

**Additional Backup  
Material**

(click to open)

**BECKER-PARKIN BID  
TAB**

**For More Information** Barbara McConnell Buyer II 972 4009

**Purchasing Language** Lowest bid of three bids received

**MBE/WBE** This contract will be awarded in compliance with Chapter 2 9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program) No subcontracting opportunities were identified therefore no goals were established for this solicitation

The Community Care Services Department (CCSD) utilizes a stockless inventory system for its three dental clinics CCSD contracts for direct ordering and delivery of dental supplies on an as needed basis Use of a stockless inventory concept helps to minimize storage space requirements allowing CCSD's dental clinics to keep on hand only limited quantities of perishable items CCSD is able by regular ordering to keep on hand frequently used items ordering lower utilization items as necessary This action will allow CCSD to continue contracting for this stockless inventory system

**PRICE ANALYSIS** a Adequate competition b Thirteen notices were sent There are no known MBEs/WBEs for this commodity code Seven solicitations were issued Three bids were received c The current pricing represents an 8 9% increase to the last contract award made in February 2004

**APPROVAL JUSTIFICATION** a Lowest bid b The Purchasing Office concurs with the Community Care Services Department's recommended award c Advertised in the Austin American Statesman and on the Internet