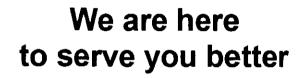
Be There Early!!

# ABCABO, INC. LONE STAR CAB COMPANY

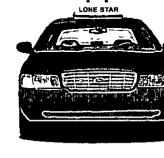








www.lonestarcabaustin.com





# LONE STAR CAB COMPANY COUNCIL MEETING PRESENTATION

Mr Mayor, Council Members and City Manager

My name is Solomon Kassa

I am with of the Lone Star Cab Company

Lone Star Cab Company was founded by former and current Cab drivers back in 2002.

Our Vision and Goal to service the Citizen<sup>1</sup> Austin goes back to when we first submitted our application in 2002, nearly two decades after the city issued a Franchise Last time the city issued a franchise was in 1984.

Five years ago when there were only three companies, Lone Star Cab proposed to provide a Taxi cab services to the citizen of Austin

Compared to the cities of the same size, the citizen of Austin did not get the benefit from competitive Taxi industry. The more companies exist, more competition and better service to the consumer.

Besides, these created less choice for drivers and high terminal fees. Some times drivers spend the whole day, at the end of the day do not cover their gas money and the terminals fees.

These and other factors lead interested drivers to create Lone Star Cab Company.

#### **VISION AND GOAL**

#### Our Visions

- To become a widely respected and best Taxi service provider
- Provide high quality service to every Citizen
- Respond quickly to the technology changes / Be There Early /
- Continue to invest time and money in marketing and advertising
- Create a safe and healthy working atmosphere

- Promote professional ism in the driving business.
- Empower the driver economically and have an equity in the cab company
- Give the Citizen of Austin a "different taste" / By Drivers for Drivers cab Company"/

#### **Our Goal**

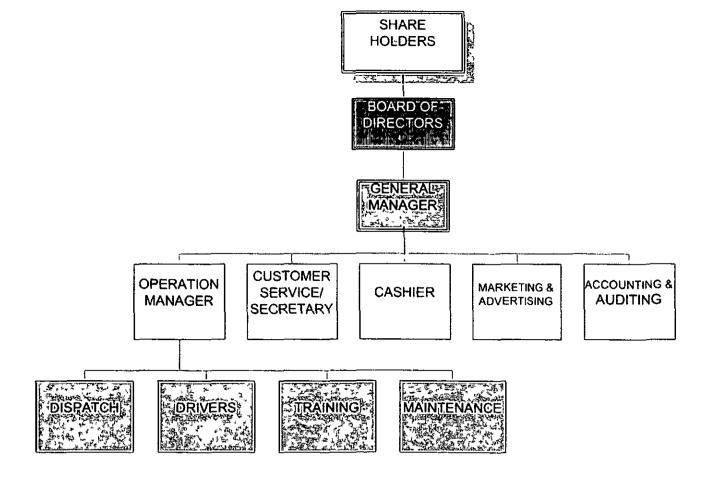
- Satisfy our customers at our pick up and drop off points/ On Time Performance/
- Safety of our passengers is priority
- Create driver friendly management
- Stay ahead of our competitors by working as a team and use of our cutting edge technology.

#### The Key to Success,

- A trained reservation and sales staff to service the clients generated by marketing;
- A marketing team to contact and establish a customer base which expects and demands the quality and professionalism that we offer,
- A dispatch team equipped with the latest computer-aided dispatch programs that money can buy,
- A maintenance staff comprised of quality mechanics and detail people to keep the fleet in top condition; monthly safety inspection
- A driver-training program to develop quality chauffeurs who dress and conduct themselves with the utmost of professionalism.



# ABCABO, INC. LONE STAR CAB COMPANY ORGANIZATIONAL CHART





#### **FINANCIAL PLAN**;

#### Sources of Funding;

#### 1. Sale of Company Shares to Investors (Drivers)

The back bone of starting a business is always the arrangement of financial source to fund the company. Lone Star Cab Company as a corporation raised its Capital by issuing the Company's shares to investors (Drivers) The number of shares that the corporation shall have to issue is 1000 (one Thousand) shares The goal is \$1,000,000 (One Million Dollar) of which more than half were already issued. (565 shares)

What makes Lone Star Cab Company different from the current Franchise holders will be encouraging its drivers to have equity in the company and this opportunity will be open to every one

Buying a share of the company will be a choice, not a <u>must</u> to drivers. They can enjoy the benefit of less terminal fees with out being a share holder.

#### 2 Line of Credit

The company has a \$100,000 line of credit from Wells Fargo Bank. This fund will be used as a down payment in the purchase of equipments.

#### 3. Issue Additional Shares

The Board of Directors approved to sale 100 shares as soon as the Franchise granted We have about 40 potential applicants to buy the shares

#### The Over all Summary of the Funding is

Liquid Assets		\$554,116
Line Of Credit		. \$100,000
Sale of Shares (100)	•••	\$100,000
Total available Asset		. \$754,116

#### Notes:

Lone Star Cab Company remained very conservative on its Financial Statement. Fore instance, the value of the vehicles that owned by these drivers are not even included

We avoided accounting our personal property as the company's asset There are share holders that own a paid of houses, and commercial real estates. Others have money market accounts, stocks and 401k funds

After all the purpose of our Financial Statement was to demonstrate our strength to run the proposed service, not to show the amount of asset we own. We want to stick to the principle of business.

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We listen to advises and we have professional experts around us

The following Tables show

Start up Expenses Projected revenue expenses at different Number of permits



#### ABCABCO INC

#### LONE STAR CAB COMPANY 11110 N LAMAR

#### **AUSTIN ,TX 78753**

#### **ESTIMATED START UP COST SUMMARY**

START-UP EXPENSES (REQUIREMENT	S) 🖟 🗀				IUMBER OF	VEHICLES ,					
	50	55	60	65	70	75	80	85	90	95	100
OFFICE SUPPLY/PAPER/FAX PAPER/PRINTER INKS	475 00	475 00	475 00	475 00	475 00	475 00	475 00	475 00	475 00	475 00	475 00
MARKETING/WEB/BUSINESS CARDS/BROCHURES/ADS	2 305 00	2 305 00	2 305 00	2 305 00	2 305 00	2 305 00	2,305 00	2 305 00	2 305 00	2 305 00	2 305 00
HARDWARE/SOFTWARE/PHONES/DESK/CHAIRS	5 580 00	5 580 00	5 580 00	5 580 00	5 580 00	5 580 00	5 580 00	5 580 00	5 580 00	5 580 00	5 580 00
ARCHITECTURE/DECORATION/REMODELING	2 143 00	2 143 00	2 143 00	2 143 00	2 143 00	2 143 00	2 143 00	2 143 00	2 143 00	2 143 00	2 143 00
3 COMPUTERS AND SERVER	4 500 00	4 500 00	4 500 00	4 500 00	4 500 00	4 500 00	4 500 00	4 500 00	4 500 00	4 500 00	4 500 00
ACCOUNTING/AUDITING/BUSINESS PLAN	4 000 00	4 000 00	4 000 00	4 000 00	4 000 00	4 000 00	4 000 00	4 000 00	4 000 00	4 000 00	4 000 00
LEGAL(PERMITS/ATTORNEY/LOBBIST/TRADEMARKS	10 000 00	10 000 00	10 000 00	10 000 00	10 000 00	10 000 00	10 000 00	10 000 00	10 000 00	10 000 00	10 000 00
RENT AND SECURITY DEPOSIT	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00
INSURANCE DOWN PAYMENT	15 000 00	15 000 00	15 000 00	15 000 00	15 000 00	15 000 00	15 000 00	15 000 00	15 000 00	15 000 00	15 000 00
FRANCHISE FEE FIRST QUARTER	5 000 00	5 500 00	6 000 00	6 500 00	7 000 00	7 500 00	8 000 00	8 500 00	9 000 00	9 500 00	10 000 00
RADIO/METER/TOP LIGHT/ANTENNA/LABOR	25 000 00	27 500 00	30 000 00	32 500 00	35 000 00	37 500 00	40 000 00	42 500 00	45 000 00	47 500 00	50 000 00
DISPATCH EQUIP (VOICE)	5 000 00	5 000 00	5 000 00	5 000 00	5 000 00	5 000 00	5,000 00	5 000 00	5 000 00	5 000 00	5 000 00
EASY DISPATCH SYSTEM(COMPUTERIZED) IN VEHICLE	42 500 00	55 000 00	60 000 00	65 000 00	70 000 00	75 000 00	80 000 00	85 000 00	90 000 00	95 000 00	100 000 00
EASY DISPATCH BASE	10 850 00	10 850 00	10 850 00	10 850 00	10 850 00	10 850 00	10 850 00	10 850 00	10 850 00	10 850 00	10 850 00
VEHICLE PURCHASE (wheel chair accessible cars & loaner cars)**	200 000 00	200 000 00	200 000 00	200 000 00	200 000 00	200 000 00	200 000 00	200 000 00	200 000 00	200 000 00	200 000 00
	338 353 00	353,853,00	3511153000	369,853.00	377,853.00	385,853.00	393,853.00	401,853.00	409,853.00	417,853.00	425,853.00
FUND AVAILABILITY	سيعاث بي دين الارد	tan Tilika Tilik	FOREIGN AND STORY	Tabas Pt	'- hour J- 3	ne is a few stay	. F . S	· In the second is	po t ka 5 ₹ 5 ₹	2 542	\$1.00 E - C - S
Cash Balance on Starting Date	555 000 00	555 000 00	555 000 00	555 000 00	555 000 00	555 000 00	555 000 00	555 000 00	555 000 00	555 000 00	555 000 00
Approved Credit Line (Wells Fargo)	100 000 00	100 000 00	100 000 00	100 000 00	100 000 00	100 000 00	100 000 00	100 000 00	100 000 00	100 000 00	100 000 00
Issue add tional 100 shares	100 000 00	100 000 00	100 000 00	100 000 00	100 0 <u>00 00</u>	100 000 00	100 000 00	100 000 00	100 000 00	100 000 00	100 000 00
TOTAL FUND MADE AVAILABLE AT START UP DATE	755,000 00	755,000 00	755,000 00	755,000 00	755,000 00	755,000 00	755,000 00	755,000 00	755,000 00	755 000 00	755,000 00

AVAILABLE CASH BALANCE AFTER START UP \$2.416,647.00 \$39,147.00 \$393,147.00 \$385,147.00 \$37,147.00 \$385

NOTS

LONE STAR WILL HAVE SUFFICIENT CASH BALANCE (AFTER SPENDING ON THE START UP COST) TO RUN THE BUSINESS FOR ANY UNFORESEEN DEFICIT CIRCUMSTANCES
ON BUSINESS START DAY LONE STAR CAB COMPANY WILL HAVE 92 EXCISING AND OPERATING SHARE HOLDERS AND OWNER OPERATORS VEHICLES TO START THE SERVICE
BESIDES LONE STAR HAVE ALLOCATED ADDITIONAL \$200,000 00 TO PURCHASE NEW WHEEL CHAIR AND REGULAR VEHICLES



#### ABCABCO INC LONE STAR CAB COMPANY 11110 N LAMAR AUSTIN ,TX 78753

## ESTIMATED INCOME AND EXPENDITURE SUMMARY BASE TERMINAL FEE \$180 00 PER CAR

Number of vehicles	50	55	60	65	70	75	80	_ 85	90	95 _	100
Revenue *											
Fotal Annual Income	521 430 00	564,720 00	608 010 00	651 300 00	694 590 00	737 880 00	781 170 00	824 460 00	867 750 00	911 040 00	954 330 00
Operation Costs											
Salary	230 000 00	230,000 00	230 000 00	230 000 00	230 000 00	230 000 00	230 000 00	230 000 00	230 000 00	230 000 00	230 000 00
/ehicle Insurance @ \$55/week/ car	143 000 00	157,300 00	171 600 00	185 900 00	200 200 00	214 500 00	228 800 00	243 100 00	257 400 00	271 700 00	286 000 00
Office Insurance	1 200 00	1,200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00
Officers Insurance	1 200 00	1,200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00
Software Fee	4 800 00	4,800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00
Air time fee	9 000 00	9,900 00	10 800 00	11 700 00	12 600 00	13 500 00	14 400 00	15 300 00	16 200 00	17 100 00	18 000 00
_ease	31 200 00	31,200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00
Telephone /High speed Internet Exp	3 000 00	3,000 00	3 000 00	3 000 00	3 999 90	3 900 90	3 000 00	3 000 00	3 000 00	3 000 00	00 000 E
Utilities	1 800 00	1,800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00
Electricity	4 200 00	4,200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00
Work mans Compensation	1 200 00	1,200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00
Communication Tower Rent	6 000 00	6,000 00	6 000 00	6 000 00	6 000 00	6 000 00	00 000 8	6 000 00	6 000 00	6 000 00	6 000 00
Advertising	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 0D	15 500 00	15 500 00	15 500 00	15 500 00
Legal Fees	8 500 00	8,500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00
Training	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00
Maintenance (Radio etc)	9 600 00	10 560 00	11 520 00	12 480 00	13 440 00	14 400 00	15 360 00	16 320 00	17 280 00	18 240 00	19 200 00
City Franchise fee	20 000 00	22,000 00	24 000 00	26 000 00	28 000 00	30 000 00	32 000 00	34 000 00	36 000 00	38 000 00	40 000 00
Interest expense	3 700 00	3,700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00
Taxes(none payroli)	6 375 00	7,012 50	7 650 00	8 287 50	8 925 00	9 562 50	10 200 00	10 837 50	11 475 00	12 112 50	12 750 00
Misc	6 000 00	6,000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00
Total operation costs	517 267 00	536,064 50	554 862 00	573 659 50	592 457 00	611 254 50	630 052 00	648 849 50	667 647 00	686 444 50	705 242 00
Profit/(Loss) *****	4 163 00	28,655 50	53 148 00	77 640 50	102 133 00	126 625 50	151 118 00	175 610 50	200 103 00	224 595 50	249 088 00
Year 2008		The same of the sa		And the state of the second second							
Total Projected Revenue	564 655 00	612,820 00	660 985 00	709 150 00	757 315 00	805 480 00	853 645 00	901 810 00	949 975 00	998 140 00	1 046 305 00
Total Projected operation costs ( + 3%)	532 785 01	552 146 44	571 507 86	590 869 29	610 230 71	629 592 14	648 953 56	668 314 99	687 676 41	707 037 84	726 399 26
Profit/(Loss) *****	31 869 99	60,673 56	89 477 14	118 280 72	147 084 29	175 887 87	204 691 44	233 495 02	262 298 59	291 102 17	319 905 74
Year 2009	erne er	TTPE E SELVE		i i i i i i i i i i i i i i i i i i i				5 1 EN P			Prince Transfer
Total Projected Revenue	604 180 85	655,717 40	707 253 95	758 790 50	810 327 05	861 863 50	913 400 15	964 936 70	1 016 473 25	1 068 009 80	1 119 546 3
			107 703 90	7.00 / WH 5U	6 I U 327 U.S	60 1 003 00	513 400 IS	304 900 /1/	1 1/10 4(3/3	i noc nos co	1 1 12 240 3
Total Projected operation costs (+5%)	559 424 26	579 753 76	600 083 25	620 412 75	640 742 25	661 071 74	681 401 24	701 730 73	722 060 23	742 389 73	762 719 23









#### ABCABCO INC LONE STAR CAB COMPANY 11110 N LAMAR AUSTIN ,TX 78753

## ESTIMATED INCOME AND EXPENDITURE SUMMARY BASE TERMINAL FEE \$180 00 PER CAR

#### Notes

1 The company will allocate up to \$200,000 00 cash on reserve for any unforeseen circumstance

#### 2 Revenue Calculation

Revenue for the year 2007 has been estimated based on \$180.00 terminal fee for each vehicle at 90% capacity performance for each owner operator car

The company may lease to drivers up to 15 cars of its own at \$350.00 operating with an estimated 60 to 90% capacity performance

Based on the advertisement and hard sales promotion works, the over all capacity performance will be expected to grow at least by 5% to increase the total revenue in the following years

#### 3 Expenses

Salary includes 1 General Manager 1 Operational Manager and 10 office employees including Dispatchers working in 24 hrs a day 7 days a week based on their shifts Salary expense includes all applicable payroll taxes including campany matches for employee benefits

For year 2008 and 2009 expense is projected based on 3% and 5% increment including the salary expense which will be increasing on yearly bases

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#### ABCABCO INC LONE STAR CAB COMPANY 11110 N LAMAR

#### **AUSTIN ,TX 78753**

#### **ESTIMATED INCOME AND EXPENDITURE SUMMARY** BASE TERMINAL FEE \$200 00 PER CAR

Number of vehicles	50	55	60	65	70	75	_ 80	85	90	95	100
Revenue *											
Total Annual Income	546 000 00	592,800 00	639 600 00	686,400 00	733 200 00	780 000 00	826 800 00	873 600 00	920 400 00	967 200 00	1 014 000 00
Operation Costs											
Salary	230 000 00	230,000 00	230 000 00	230 000 00	230 000 00	230 000 00	230 000 00	230,000 00	230 000 00	230 000 00	230 000 00
ehicle Insurance @ \$55/week/ car	143 000 00	157,300 00	171 600 00	185 900 00	200 200 00	214 500 00	228 800 00	243 100 00	257 400 00	271 700 00	286 000 00
Office Insurance	1 200 00	1,200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00
Officers Insurance	1 200 00	1,200 00	1 200 00	1,200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00
Software Fee	4 800 00	4,800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00
Air time fee	9 000 00	9,900 00	10 800 00	11 700 00	12 600 00	13 500 00	14 400 00	15 300 00	16 200 00	17 100 00	18 000 00
ease	31 200 00	31,200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00
elephone /High speed Internet Exp	3 000 00	3,000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00
Italities	1 800 00	1,800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00
Electricity	4 200 00	4,200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00
Vork mans Compensation	1 200 00	1,200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00
Communication Tower Rent	6 000 00	6,000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00
dvertising	15 500 00	15,500 00	15 500 00	15,500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00
egal Fees	8 500 00	8,500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00
Fraining	10 992 00	10,992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10,992 00	10 992 00	10 992 00	10 992 00
Maintenance (Radio etc)	9 600 00	10,560 00	11,520 00	12 480 00	13 440 00	14 400 00	15 360 00	16 320 00	17 280 00	18 240 00	19 200 00
City Franchise fee	20 000 00	22,000 00	24 000 00	26 000 00	28 000 00	30 000 00	32 000 00	34 000 00	36 000 00	38 000 00	40 000 00
nterest expense	3 700 00	3,700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00
Faxes(none payroll)	6 375 00	7,012 50	7 650 00	8 287 50	8 925 00	9 562 50	10 200 00	10 837 50	11 475 00	12 112 50	12 750 00
Misc	6 000 00	6,000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00
Total operation costs	517 267 00	536,064 50	554 862 00	573 659 50	592 457 00	611 254 50	630 052 00	648 849 50	667 647 00	686 444 50	705 242 00
Profit/(Loss) *****	28 733 00	56,735 50	84 738 00	112 740 50	140 743 00	168 745 50	196 748 00	224 750 50	252 753 00	280 755 50	308 758 00
éar, 2008			CONTRACTOR SERVICE SER			I Lagar	Plant and the state of the state of the state of the state of	والمراوية والمراجع			
Total Projected Revenue	599 235 00	652,340 00	705 445 00	758 550 00	811 655 00	864 760 00	917 865 00	970,970 00	1 024 075 00	1 077 180 00	1 130 285 00
Total Projected operation costs (+ 3%)	532 785 01	552,146 44	571 507 86	590 869 29	610 230 71	629 592 14	648 953 56	668 314 99	687 676 41	707 037 84	726 399 26
Profit/(Loss) *****	66 449 99	100,193 57	133 937 14	167 680 72	201 424 29	235 167 87	268 911 44	302 655 02	336 398 59	370 142 17	403 885 74
/00po							· •				
	614 404 46		Charles Brown College			025 002 20	000115	4.000.007.00	1005 700 05		
Total Projected Revenue	641 181 45	698,003 80	754 826 15	811 648 50	868 470 85	925 293 20	982 115 55	1 038 937 90	1 095 760 25	1 152 582 60	1 209 404 95
Total Projected operation costs (+5%)	559 424 26	579,753 76	600 083 25	620 412 75	640 742 25	661 071 74	681 401 24	701 730 73	722 060 23	742 389 73	762 719 22
Profit/(Loss) *****	81 757 19	118,250 04	154 742 90	191 235 75	227 728 60	264 221 46	300 714 31	337 207 17	373 700 02	410 192 87	446,685 73



# ABCABCO INC LONE STAR CAB COMPANY 11110 N LAMAR AUSTIN ,TX 78753

## ESTIMATED INCOME AND EXPENDITURE SUMMARY BASE TERMINAL FEE \$200 00 PER CAR

#### Notes

1 The company will allocate up to \$200,000 00 cash on reserve for any unforeseen Circumstance

#### 2 Revenue Calculation

Revenue for the year 2007 has been estimated based on \$200 00 terminal fee for each vehicle at 90% capacity performance for each owner operator car

The company may lease to drivers up to 15 cars of its own at \$350,00 operating with an estimated 60 to 90 % capacity performance.

Based on the advertisement and hard sales promotion works, the over all capacity performance will be expected to grow at least by 5% to increase the total revenue in the following years.

#### 3 Expenses

Salary includes 1 General Manager 1 Operational Manager and 10 office employees including Dispatchers working in 24 hrs a day 7 days a week based on their shifts Salary expense includes all applicable payroll taxes including campany matches for employee benefits

For year 2008 and 2009 expense is projected based on 3% and 5% increment including the salary expense which will be increasing on yearly bases







# 717

#### ABCABCO INC LONE STAR CAB COMPANY 11110 N LAMAR AUSTIN ,TX 78753

# ESTIMATED INCOME AND EXPENDITURE SUMMARY BASE TERMINAL FEE \$225 00 PER CAR

Year 2007, ANNUAL ESTIMATE		i a hatin		2 2 2		Jahle Roll		<b>EARTH</b>			
Number of vehicles	50	55	60	65	70	75	80	85	90	95	100
Revenue *											
Total Annual Income	586 950 00	639,600 00	692 250 00	744 900 00	797 550 00	850 200 00	902 850 00	955 500 00	1 008 150 00	1 060 800 00	1 113 450 00
Operation Costs											
Salary	230 000 00	230,000 00	230 000 00	230 000 00	230 000 00	230 000 00	230 000 00	230 000 00	230 000 00	230 000 00	230 000 00
Vehicle Insurance @ \$55/week/ car	143 000 00	157,300 00	171 600 00	185 900 00	200 200 00	214 500 00	228 800 00	243 100 00	257 400 00	271 700 00	286 000 00
Office Insurance	1 200 00	1,200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00
Officers Insurance	1 200 00	1,200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00
Software Fee	4 800 OD	4,800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00
Air time fee	9 000 00	9,900 00	10 800 00	11 700 00	12 600 00	13 500 00	14 400 00	15 300 00	16 200 00	17 100 00	18 000 00
Lease	31 200 00	31,200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00
Telephone /High speed Internet Exp	3 000 00	3,000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00
Utilities	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00
Electricity	4 200 00	4,200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00
Work mans Compensation	1 200 00	1,200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00
Communication Tower Rent	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00
Advertising	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00
Legal Fees	8 500 00	8,500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00
Training	10 992 00	10,992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00
Maintenance (Radio etc)	9 600 00	10,560 00	11 520 00	12 480 00	13 440 00	14 400 00	15 360 00	16 320 00	17 280 00	18 240 00	19 200 00
City Franchise fee	20 000 00	22,000 00	24 000 00	26 000 00	28 000 00	30 000 00	32 000 00	34 000 00	36 000 00	38 000 00	40 000 00
Interest expense	3 700 00	3,700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00
Taxes(none payroll)	6 375 00	7,012 50	7 650 00	8 287 50	8 925 00	9 562 50	10 200 00	10 837 50	11 475 00	12 112 50	12 750 00
Misc	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00
Total operation costs	517 267 00	536,064 50	554 862 00	573 659 50	592 457 00	611 254 50	630 D52 DD	648 849 50	667 647 DD	686 444 5D	705 242 00
Profit/(Loss) *****	69 683 00	103 535 50	137 388 00	171 240 50	205 093 00	238 945 50	272 798 00	306 650 50	340 503 00	374 355 50	408 208 00
		1.10					Section of the sectio				
Total Projected Revenue	611 520 00	667 680 00	723 840 00	780 000 00	836 160 00	892 320 00	948 480 00	1 004 640 00	1 060 800 00	1 116 960 00	1 173 120 00
Total Projected operation costs ( + 3%)	532 785 01	552,146 44	571 507 86	590 869 29	610 230 71	629 5 <u>92 1</u> 4	6 <u>48 9</u> 53 56	668 314 99	687 <u>676 41</u>	707 037 84	726 399 26
Profit/(Loss) *****	78 734 99	115,533 57	152 332 14	189 130 72	225 929 29	262 727 87	299 526 44	336 325 02	373 123 59	409 922 17	446 720 74
manufacture and the special of the special spe	n's not northernamental	and the second second of the teacher	and the familiary and the familiary	hemister for of thousand	Macchania			de parametrica Maller Sanzaria	in te Timballade (1945) inc	Y me the designation of the Section 200	i i zemenenene en en
										PFETS	
Total Projected Revenue	654 326 40	714,417 60	774 508 80	834 600 00	894 691 20	954 782 40	1 014 873 60	1 074 964 80	1 135 056 00		1 255 238 40
Total Projected operation costs (+5%)	559 424 26	579 753 76	600 083 25	620 412 75	640 742 25	661 071 74	681 401 24	701 730 73	722 060 23	742 389 73	762 719 22
Profit/(Loss) *****	94 902 14	134 663 84	174 425 55	214 187 25	253 948 95	293 710 66	333 472 36	373 234 07	412 995 77	452 757 47	492 519 18







# 12,

#### ABCABCO INC LONE STAR CAB COMPANY 11110 N LAMAR AUSTIN ,TX 78753

# ESTIMATED INCOME AND EXPENDITURE SUMMARY BASE TERMINAL FEE \$225 00 PER CAR

#### Note

1 The company will allocate up to \$200,000 00 cash on reserve for any unforeseen Circumstance

#### 2 Revenue Calculation

Revenue for the year 2007 has been estimated based on \$225.00 terminal fee for each vehicle at 90% capacity performance for each owner operator car. The company may lease to drivers up to 15 cars of its own at \$350.00 operating with an estimated 60 to 90 % capacity performance. Based on the advertisement and hard sales promotion works, the over all capacity performance will be expected to grow at least by 5% to increase the total revenue in the following years.

#### 3 Expenses

Salary includes 1 General Manager 1 Operational Manager and 10 office employees including Dispatchers working in 24 hrs a day 7 days a week based on their shifts. Salary expense includes all applicable payroll taxes including campany matches for employee benefits.

For year 2008 and 2009 expense is projected based on 3% and 5% increment including the salary expense which will be increasing on yearly bases







# -14-

#### ABCABCO INC LONE STAR CAB COMPANY 11110 N LAMAR AUSTIN ,TX 78753

# ESTIMATED INCOME AND EXPENDITURE SUMMARY BASE TERMINAL FEE \$280 00 PER CAR

Number of vehicles	50	55	60	65	70	75	80	85	90	95	100
Revenue *											
otal Annual Income	677 040 00	742,560 00	00 080 808	873 600 00	939 120 00	1 004 640 00	1 070 160 00	1 135 680 00	1 201 200 00	1 266 720 00	1 332 240 00
Operation Costs											
Salary	305 000 00	305,000 00	305 000 00	305 000 00	305 000 00	305 000 00	305 000 00	305 000 00	305 000 00	305 000 00	305 000 00
/ehicle Insurance @ \$55/week/ car	143 000 00	157,300 00	171 600 00	185 900 00	200 200 00	214 500 00	228 600 00	243 100 00	257 400 00	271 700 00	286 000 00
Office Insurance	1 200 00	1,200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00
Officers Insurance	1 200 00	1,200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00
Software Fee	4 800 00	4,800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00	4 800 00
Air time fee	9 000 00	9,900 00	10 800 00	11 700 00	12 600 00	13 500 00	14 400 00	15 300 00	16 200 00	17 100 00	18 000 00
_ease	31 200 00	31,200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00	31 200 00
Felephone /High speed Internet Exp	3 000 00	3,000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00	3 000 00
Julities	1 800 00	1,800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00	1 800 00
Electricity	4 200 00	4,200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00	4 200 00
Nork mans Compensation	1 200 00	1,200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00	1 200 00
Communication Tower Rent	6 000 00	6,000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	00 000 6	6 000 00	6 000 0
Advertising	15 500 00	15,500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 00	15 500 0
_egal Fees	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00	8 500 00
Fraining	10 992 00	10,992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00	10 992 00
Maintenance (Radio etr.)	9 600 00	10 560 00	11 520 00	12 480 00	13 440 00	14 400 00	15 360 00	16 320 00	17 280 00	18 240 00	19 200 00
City Franchise fee	20 000 00	22,000 00	24 000 00	26 000 00	28 000 00	30 000 00	32 000 00	34 000 00	36 000 00	38 000 00	40 000 00
Interest expense	3 700 00	3,700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 00	3 700 0
Taxes(none payroll)	6 375 00	7 012 50	7 650 00	8 287 50	8 925 00	9 562 50	10 200 00	10 837 50	11 475 00	12 112 50	12 750 0
Misc	6 000 00	6,000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 00	6 000 0
Total operation costs	592 267 00	611,064 50	629 862 00	648 659 50	667 457 00	686 254 50	705 052 00	723 849 50	742 647 00	761 444 50	780 242 0
Profit/(Loss) *****	84 773 00	131,495 50	178 218 00	224 940 50	271 663 00	318 385 50	365 108 00	411 830 50	458 553 00	505 275 50	551 998 0
Year 2008. Total Projected Revenue	701 610 00	770,640 00	839 670 00	908 700 00	977 730 00	1 046 760 00	1 115 790 00	1 184 820 00	1 253 850 00	1 322 880 00	1 391 910 0
Total Projected Revenue  Total Projected operation costs ( + 3%)	610 035 01	629,396 44	648 757 86	668 119 29	687 480 71	706 842 14	726 203 56	745 564 99	764 926 41	784 287 84	803 649 2
Profit/(Loss) *****	91 574 99	141 243 57	190 912 14	240 580 72	290 249 29	339 917 87	389 586 44	439 255 02	488 923 59	538 <u>5</u> 92 17	588 260 7
Year 2009 - 10 10 10 10 10 10 10 10 10 10 10 10 10			<b>是要好到</b>	Apparation	L Trainer	- stalkatic		% ₹8- <b>Z</b> 9* E.	10 Tr. 554 T	TO FEE	. E. TA
Total Projected Revenue	750 722 70	824 584 80	898 446 90	972 309 00	1 046 171 10	1 120 033 20	1 193 895 30	1 267 757 40	1 341 619 50	1 415 481 60	1 489 343 7
Total Projected operation costs (+5%)	640 536 76	660 866 26	681 195 75	701 525 25	721 854 75	742 184 24	762 513 74	782 843 23	803 172 73	823 502 23	843 831 7
Total Tojoucea Operation Coata ( 1076)	3-0 000 70	200 000 20	-0:100/0	10102020	, 2   00 , 10					0£0 00E 20	0.00017





#### ABCABCO INC LONE STAR CAB COMPANY 11110 N LAMAR AUSTIN ,TX 78753

## ESTIMATED INCOME AND EXPENDITURE SUMMARY BASE TERMINAL FEE \$280 00 PER CAR

#### Notes

1 The company will allocate up to \$200,000 00 cash on reserve for any unforeseen circumstance

#### 2 Revenue Calculation

Revenue for the year 2007 has been estimated based on \$280.00 terminal fee for each vehicle at 90% capacity performance for each owner operator car

The company may lease to drivers up to 15 cars of its own at \$350,00 operating with an estimated 60 to 90 % capacity performance

Based on the advertisement and hard sales promotion works, the over all capacity performance will be expected to grow at least by 5% to increase the total revenue in the following years.

#### 3 Expenses

Salary includes 1 General Manager 1 Operational Manager and 13 office employees including Dispatchers working in 24 hrs a day 7 days a week based on their shifts. Salary expense includes all applicable payroll taxes including campany matches for employee benefits.

For year 2008 and 2009 expense is projected based on 3% and 5% increment including the salary expense which will be increasing on yearly bases







#### **EQUIPMENTS**

Lone Star Cab Company is the only applicant that proposed cutting edge Computerized Dispatch System.

#### Features of the equipment

- Message receiving/sending terminal
- All vehicles equipped with GPS system. The dispatcher can locate and track every vehicle. This would help to assign the nearest taxicab to the call. Pick up our passengers with out waiting too long.
- Emergency Panic button in every vehicle Our goal is to make sure our passengers and drivers are safe and train our drivers how to handle and report the unexpected
- Credit card processing terminal. Encourages Taxi users that do not carry cash Reduces drivers' risk of handling cash.

Lone Star Cab proposed this service in 2002, when we were the only applicant We have proposed in 2006 when were the only applicant at our subminital, and when we even do not now there will be other applicants.

Lone star cab made a through research. We determined to create a strong company that compite and stay in the business

Our Motto "Be There Early" is not limited to be there early to pick up our passengers but, invest in technology, or stay a head of technological curve.

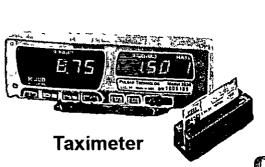
#### SERVICE TOSPECIAL NEEDS CUSTOMERS

Lone Star is committed to the American Disabilities Act (ADA).

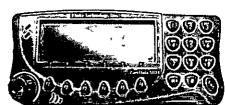
Provide wheel chair accessible Vehicles

#### ABCABCO, INC. LONE STAR CAB COMPANY WITH CUTTING EDGE TECHNOLOGY













DISCOVER VISA DY

Message Receiving/Sending Unit in a vehicle



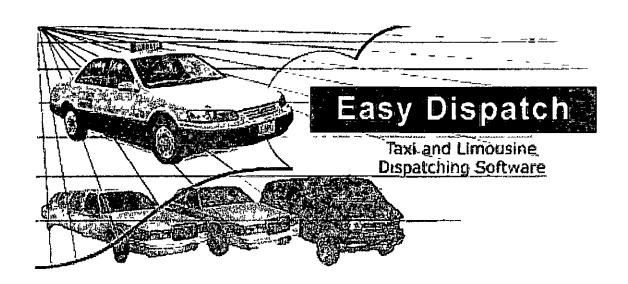


www.lonestarcabaustin.com









# Easy Dispatch Administrator

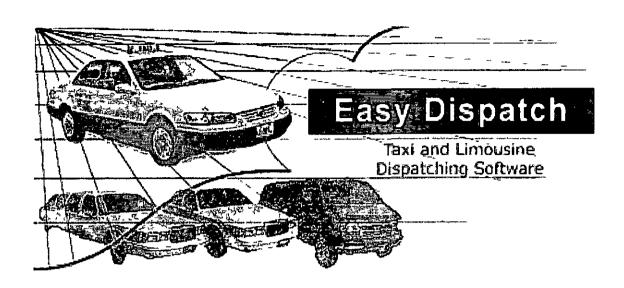
Date: 05-02-02 Version 1.4.0

Prepared for:

Mr. Solomon Kassa ABCO INC.

Easy Dispatch Inc.™
172 Industrial Blvd. Suite #108
Pueblo West CO. 81007
Tel: 719-547-7269
Fax: 719-547-7286

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# Easy Dispatch Workplace

Date: 05-02-02 Version 1.4.0

Prepared for:

Mr. Solomon Kassa ABCO INC.

Easy Dispatch Inc.™
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Pueblo West CO. 81007
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#### **World Headquarters**

172 East Industrial Blvd. Suite 108 Pueblo West CO 81007 Phone. 719 547-7269 FAX 719 547-7286 Toll Free 1 877 547-7269

http://www.finitetechnologyinc.com Email: cs@finitetechnologyinc.com

Offices in U.S.A.: Naples, Florida & Long Island, New York

## Easy Dispatch - Affordable PC Dispatching

#### Dispatching Like a Pro

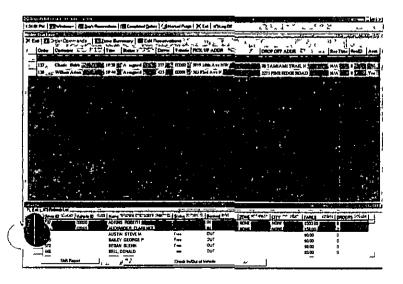
Easy Dispatch will let your new or experienced call-taker or dispatcher outperform a pencil pusher even if they have never used a computer before

#### **Most Frequently Asked Questions:**

- Can I afford Easy Dispatch?
   Yes! Easy Dispatch is the most affordable
   Computer-Aided-Dispatch software in the
   world You can afford Easy Dispatch even
   if you only have a few cabs
- How long will I have to wait before my company can be operating with Easy Dispatch?
   Not long at all! You will be using Easy

Dispatch in one to two weeks ARO

What if I don't have a computer?
 Every customer gets a new computer with a 19 inch high-resolution monitor



#### Here are a few of its many Features:

- Caller ID
- Built-in self-populated customer database
- No more daily and future reservations headaches, Easy Dispatch handles them for you
- Quick entering of customer's info
- Easy entry of customers from database or caller ID
- Automatic zone-to-zone pricing
- Customer invoicing will no longer be a headache, just click a button and let Easy Dispatch do the work for you
- Cashiering Drivers was never so easy
- Dispatching your drivers just with a couple of clicks
- Charge fares automatically to customer accounts
- Easy Dispatch gives a variety of Customer, Driver, Vehicle, Reservation, Completed Order, Payable, Receivables, and Past Due reports
- And much more

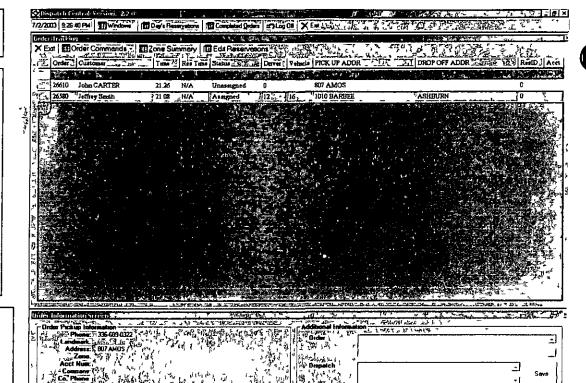
#### Your Taking Control

#### Easy Dispatch will let you.

- Easily create Shift Types, Customers,
   Pricing Types, Drivers, and Vehicles
- View and examine accounts
- Invoicing Customers and cashiering Drivers
- View and print various reports
- Create Customers and Drivers' statement
- And much more



#### Running Orders



Order Information

The Order Tracking window displays your Running Orders It displays all incomplete orders/calls with its status The bottom window (Order Information Screen) is used to display the information of a selected order

The Order Tracking screen above shows the following

- 1 Customer Mary Hilton's line is red because her pick up is late
- 2 Jeffrey Smith's line is blue because he has been picked up, but his trip is not completed
- 3 John Carter's line is white because a car has not been assigned to the order

Here are a few of the many things that you will be able to do

- 1 Check drivers in and out
- 2 Assign vehicle to driver
- 3 Dispatching orders to driver
- 4 Cashiering drivers This will save you a lot of time
- 5 Shift report
- Taking calls fill in the customer information with a few key strokes
- 7 Caller ID
- 8 Charge to customer account and invoice customer Invoicing will no longer be a time consuming task
- 9 Set up reservations
- 10 Order tracking
- 11 Customer account look up
- 12 Zone summary
- 13 Completed orders report
- 14 Dispatcher call back queue
- 15 Automatic identification of no show customers

And many more features and reports

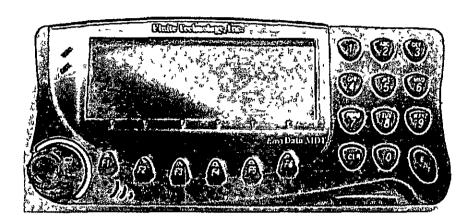


We Will Help You Win!



## FINITE Technology, Inc.

# EasyData MDT



#### EasyData™ MDT - M

Text Messaging EasyData™ MDT is an affordable, easy to use and powerful mobile data terminal. It is designed to meet your mobile dispatching needs. It allows cab driver to send and receive text messages to and from the base via an existing two-way radio or public wireless data network such as GPRS.

Credit Card Transaction For your in-vehicle credit card processing need, our innovative EasyCredit™ application embedded in the EasyData™ MDT and a high speed thermal printer will allow driver to accept credit, debit and corporate card payments on line and in real-time. It is fast, secure, easy to use and convenient

For your **Automatic Vehicle Location (AVL)** need, the **GPS** system and the LTMap software will instantly locate and track any vehicle and display it on a comprehensive street map at the base computer

#### **Features**

- Affordable and easy to install.
- Rugged and easy to use.
- Bright, high contrast LCD display that is easy to read.
- GPS for Automatic Vehicle Location to locate and display your vehicle on a comprehensive street map,
- On line and in real-time reporting, Various management reports included,
- Low interchange rate and transaction fees for your credit card processing,
- Greater Security, Convenience and Efficiency,
- Fast credit/debit/corporate card transaction speed

Physical Dimension 79" x 34" x 15"

Weight 13 7 oz

Display Graphics 240 x 64 Standard 8 lines by 40 characters

Visit our web site at <a href="https://www.finitetechnologyinc.com">www.finitetechnologyinc.com</a> or call us Toll Free 877-547-7269 for more information

Finite Technology, Inc. World Headquarters 719-547-7269 Email lan@finitetechnologyinc com Copyright © 2005 Finite Technology, Inc. - All Rights Reserved



# FINITE Technology, Inc. AVL Map Console

# The state of the s

## AVL Map Display & Control

- ☐ AVL Display and Control
- ☐ Real-Time Locating and Tracking Vehicle
- ☐ Emergency Vehicle Tracking
- ☐ Routing
- ☐ Built-in Reporting and AVL Map Replay capabilities
- ☐ Can use Map Data from all of the major GIS (ESRI, Intergraph, AutoCad, Tiger, OpenGIS)
- ☐ Start/Stop, Idle Time
- ☐ Mileage roll up reporting

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# Lone Star Cab Company is committed to the Americans with Disabilities Act (ADA)



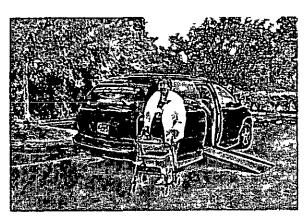
### WHO LET THE DOGS OUT?

Service Dogs, Dog Guides, Hearing Dogs, Seizure
Dogs, Emotional Support Animals...
ADA Info for you to use









Under the Americans with Disabilities Act(ADA), privately owned businesses that serve the public, such as restaurants, hotels, retail stores, taxicabs, theaters, concert halls, sports facilities, and public transit are prohibited from discriminating against individuals with disabilities. The ADA requires these businesses to allow people with disabilities to bring their service animals onto business premises in whatever areas customers are generally allowed.

www.lonestarcabaustin.com







#### **ENVIROMENTAL PROTECTION & COMMUNITY INVOLVMENT**

#### Company Policy to Protect the Environment.

Lone Star Cab Company is committed to contribute and play roles to protect environmental pollutions. We have immediate plan of Action and Future Plans.

#### Immediate Plan Of Actions are,

- Preventive and regular maintenance on our fleets
- Any Vehicles that has leak, smoke will immediately be removed from service until it is completely maintained
- Training department will circulate educational materials that can help how individuals can participate in the day to day activities.

  Like when to fuel, do not litter, etc
- Assisting non-profit organizations that promote clean air and clean water programs
- Allocating part of our Taxi Advertisement Space to those who would like to use educational messages to the community.
- Participate in KEEP Austin Beautiful program

#### Future Plans,

- As make and model became available, the company will purchase fuel efficient and Hybrid Vehicles
- Encourage drivers who prefer to buy hybrid vehicles with incentives

#### Community Participation,

Lone Star Cab Company already has a history active involvement in community. Most of the Investors participate in community activities.

#### Special Event and Entertainment District;

Austin as the LIVE MUSIC CITY OF THE WORLD, We have a responsibility to provide Taxi ride service to every one We honor Sober Ride Programs, or any related programs in conjunction with the Business District Association.