Thursday, May 24, 2007

## Purchasing Office RECOMMENDATION FOR COUNCIL ACTION

Item No. 27

**Subject:** Authorize award and execution of a contract with TEREX UTILITIES SOUTH, INC., San Antonio, TX, for the purchase of one trailer-mounted four-drum cable puller in an amount not to exceed \$103,514.

**Amount and Source of Funding:** Funding is available in the Fiscal Year 2006-2007 Capital Budget of Austin Energy.

Fiscal Note: A fiscal note is attached.

For More Information: Ron Mazzarella, Fleet Buyer/974-2837

Purchasing Language: Lowest bid of three bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is for the purchase of one replacement trailer-mounted four-drum cable puller that will be assigned to Austin Energy (AE). This cable puller will be assigned to the Power Delivery Section of AE and will be towed to the worksite by a service truck where it will be used to install overhead electrical conductor. It is capable of pulling up to four separate lines of electrical conductor simultaneously which represents a great improvement over the single line puller it is replacing.

This unit has met the replacement criteria established by the Fleet Officer. The Fleet Service Center Manager has inspected the cable puller that is to be replaced and determined that the number of hours of use on this equipment cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

## PRICE ANALYSIS

- a. Adequate competition.
- b. Thirty-nine notices were sent. There are no known MBE/WBEs for this commodity. Three bids were received.
- c. The pricing offered represents a 17% decrease from the last purchase of this type of equipment made in 2006.

## APPROVAL JUSTIFICATION

- a. Low bidder of three bids received.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised in the Austin American-Statesman and Internet.