

AGENDA



Thursday, June 7, 2007

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION****Item No. 44**

Subject: Authorize award, negotiation, and execution of a contract with SECURITY DESIGN, INC., dba EO INTEGRATED SYSTEMS, INC., San Antonio, TX, for a security system upgrade at Austin Bergstrom International Airport in an amount not to exceed \$6,672,617.80 with a contingency amount of \$235,000, with two 24-month extension options for maintenance and support in amounts not to exceed \$312,500 for the first extension option and \$350,000 for the second extension option, for a total contract amount not to exceed \$7,570,117.80.

Amount and Source of Funding: Funding in the amount of \$6,547,617.80 is available in the Fiscal Year 2006-2007 Capital Improvement Program Budget of the Department of Aviation. Funding for the extension options is contingent upon available funding in future budgets. The City will be reimbursed by the Federal Aviation Administration up to 75% of the cost for the purchase and installation of the security upgrade.

Fiscal Note: A fiscal note is attached.

For More Information: Mick Osborne, Sr. Buyer Specialist/974 2995

Purchasing Language: Sole proposal received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program); with 17.1% DBE subcontractor participation.

Boards and Commission Action: Recommended by the Airport Advisory Commission.

The Austin-Bergstrom International Airport (ABIA) opened in May 1999 with a high-grade security system which provided greater than required coverage. Since that time, security technology has improved, airport facilities have expanded, and security requirements have increased in response to the September 11, 2001 terrorist attacks. These events have resulted in the existing system, and many of its components, needing to be replaced to provide the level of service, capacity, and ease of maintenance required to meet the airport's current and future needs.

The ABIA Security System Upgrade project will address Federal Security directives and advances in security technology. The project will upgrade the existing Airport access control systems, their associated components and the existing closed circuit television (CCTV) system with an all new access control system fully integrated with an all new video management system. In addition, selected existing key-lock doors will be converted to electronic or 'cyberkey' locks that can be programmed and tracked to control access. The project includes the main passenger terminal and various buildings and perimeter gates throughout the airport campus.

In October, 2006, a Request for Interest was issued, seeking firms qualified and interested in performing this security system upgrade. The responses were evaluated and five vendors qualified to continue in a Request For Proposal (RFP) process. The RFP was issued in February, 2007.

An evaluation panel consisting of operations and security personnel from the Department of Aviation and personnel from the Public Works Department evaluated the proposal based on the proposer's understanding of the project scope and proposed solutions for the access control, CCTV, and data network systems, proposed products, past project experience and qualifications of proposed team members, local technical support, project references, financial stability and total evaluated cost.

DBE solicited: 3

DBE bid: 0

Proposal Analysis

- a. Sole proposal. Of the five respondents to the Request for Interest, four did not submit a proposal. Of these four, one vendor cited the tight time frame required for the response, one vendor cited logistical problems presented by the security requirements, and one vendor cited the large subcomponents of the subject of the project that were not within their core competencies. The fourth vendor did not indicate a reason for not responding.
- b. For the Request for Interest, one hundred and thirty-nine notices were sent, including three DBEs. Nine responses were received, including no DBEs. Five responses met the minimum criteria and were asked to participate in the RFP process.
- c. This is the first purchase of its type; therefore, there is no pricing history available.