

# AGENDA



Thursday, July 26, 2007

## Purchasing Office RECOMMENDATION FOR COUNCIL ACTION

Item No. 48

**Subject:** Authorize award, negotiation, and execution of a 12-month requirements service contract with SUCCESSFACTORS (USA), San Mateo, CA for the purchase of the Application Service Provider (ASP) performance management software, software maintenance, training and related consulting services in an estimated amount not to exceed \$350,000, with four 12-month extension options in an estimated amount not to exceed \$300,000 for the first extension option, \$450,000 for the second extension option, \$450,000 for the third extension option, and \$300,000 for the fourth extension option, for a total estimated contract amount not to exceed \$1,850,000.

**Amount and Source of Funding:** Funding in the amount of \$58,333 is available in the fiscal Year 2006-2007 Operating Budget of Austin Energy. Funding for the remaining 10 months of the original contract period and extension options is contingent upon available funding in future budgets.

**Fiscal Note:** There is no unanticipated fiscal impact. A fiscal note is not required.

**For More Information:** Art Acuña, Senior Buyer/512-322-6307

**Purchasing Language:** Best evaluated proposal of three proposals received.

**MBE/WBE:** This purchase will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is for an ASP hosted software subscription, services, and training that will provide selected data and automated tools necessary to analyze Austin Energy's (AE) capital workforce investment for the purpose of performing Succession Planning, Human Capital Costing, Organizational Structure Management, and Workforce Planning.

Austin Energy, the City of Austin's electric utility, expects retirement of a large number of its skilled power distribution workforce within the next five years. Currently, AE lacks the tools, data, and processes to proactively plan for workforce changes.

MBE/WBE solicited: 4/14

MBE/WBE bid: 0/0

### PRICE ANALYSIS

- a. Adequate competition.
- b. Eighty-six notices were sent, including four MBEs and 14 WBEs. Three proposals were received, with no response from the MBEs/WBEs.

### APPROVAL JUSTIFICATION

- a. Best evaluated proposal received.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.