

**EVALUATION MATRIX**  
**STRUCTURED COMMUNICATIONS CABLING SERVICES**  
**RFP NO. MG10001**

	<b>Cocom Austin, TX</b>	<b>Calence Austin, TX</b>	<b>*AT&amp;T Austin, TX</b>	<b>*Convergence Cabling Austin, TX</b>	<b>*INX Austin, TX</b>	<b>*Professional Cabling Service Austin, TX</b>
(1) System Concept and Solutions Proposed (Grasp of the requirement and its solution(s), responsiveness to terms and conditions, completeness and thoroughness of the technical data and documentation.) 30 pts.	22	22				
(2) Demonstrated Applicable Experience 15 pts.	14	9				
(3) Evidence of Good Organization and Management Practices 10 pts.	8	8				
(4) Personnel Qualifications 15 pts.	12	10				
(5) Total Evaluated Cost 25 pts.	25	17				
(6) Financial viability/stability 5 pts.	5	0				
<b>POINTS</b>	<b>86</b>	<b>66</b>				

\*Non-responsive. Did not comply with the MBE/WBE Ordinance.