

**EVALUATION MATRIX STD/LTD INSURANCE
RFP NO. RML0007**

Life Insurance
Co. of America,
thru Cigna
Group Insurance
Houston, TX

Unimerica

Standard
Insurance
Portland, OR

Unum
Chattanooga, TN

PROPOSERS NAME:

Evaluation Factors	# Possible points	Proposer's Score	Proposer's Score	Proposer's Score	
Scope of Work: (Subcriteria listed in order of importance, with the first having most importance and the last the least. 1.) Responsiveness to minimum scope requirements, proposed insurance services. 2.) acceptance of City's Commercial and legal contract terms (Attachment L) and other standard City contractual terms and conditions. 3.) willingness to provide recycled open enrollment materials 4.) adherence to proposal format required in RFP.	30	28	23	24	22
Business Organization, Insurance Company experience, Financial Ratings, and Personnel Qualifications and prior experience.	40	35	34	36	27
Cost/Rates Proposed. Proposer with the lowest cost/rates proposed to the City and for the employees is given the maximum points; percentage ratio formula is applied to remaining proposers.	30	30	27	24	28
TOTAL POINTS	100	93	84	84	77

* These proposals were non-responsive to the cost requirements of the solicitation.

** These proposals were non-responsive because they offered the same insurance carrier, resulting in two proposals for Lincoln Financial, the carrier.

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The Hartford Houston, TX	MetLife Dallas, TX	Aetna Dallas, TX	Sun Life Houston, TX	Lincoln Financial Group	Alamo Insurance Group San Antonio, TX
					Proposer's Score
*	*	*	*	**	**