

# AGENDA



Thursday, August 30, 2007

## Purchasing Office RECOMMENDATION FOR COUNCIL ACTION

Item No. 52

**Subject:** Authorize award, negotiation, and execution of a 24-month requirements service contract with COMPLETE COMMUNICATIONS, INC. dba CO COM CABLING SERVICES (WBE/FR 40%), Austin, TX, for the purchase of voice and data cabling services in an estimated amount not to exceed \$6,234,400, with three 12-month extension options in an estimated amount not to exceed \$3,000,000 for each extension option,, for a total estimated contract amount not to exceed \$15,234,400.

**Amount and Source of Funding:** Funding in the amount of \$300,000 is available in the Fiscal Year 2006-2007 Operating Budget of the Austin Convention Center. Funding in the amount of \$50,000 is available in the Fiscal Year 2006-2007 Operating Budget of the Communications and Technology Management Department. Funding for the remaining 23 months of the original contract period and the extension options is contingent upon available funding in future budgets.

**Fiscal Note:** There is no unanticipated fiscal impact. A fiscal note is not required.

**For More Information:** Mario Guerrero, Sr. Buyer 974.2596

**Purchasing Language:** Best evaluated proposal of six proposals received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program) by meeting the goals with 60% MBE and 0.00% WBE subcontractor participation.

This contract is for products and services needed to install structured cabling systems in City of Austin buildings for voice, data, and video connection to the City's network.

The City sought proposals to procure data/voice structured cabling, cable TV cabling, cable demolition services, audio/visual services, overhead paging, and equipment room cleaning services. The intention is to contract with a prime contractor that would be solely responsible for the delivered services but that could subcontract with minority and woman-owned businesses. This supports the City's goal of promoting economic development in Austin by encouraging the Contractor to partner with minority-owned and woman-owned businesses.

The City will use this contract to support day to day requirements for the above services in existing buildings as well as installation into the new construction projects approved in the 2006 bond election. The contract will be used by all City departments. There are a number of large CIP projects that will require cabling in the optional years that were approved in the 2006 bond election such as the African American Cultural Center, the Asian American Cultural Center, the new main Library, and a number of recreation centers that will be remodeled.

MBE/WBE solicited: 0/0

MBE/WBE bid 0/1

RFP NO. MG10001  
PROPOSAL ANALYSIS

- a. Adequate competition.
- b. One thousand six hundred and four notices were sent, including, 129 MBEs and 73 WBEs. Six proposals were received. Two "NO PROPOSAL" forms were returned. Four proposals were deemed non responsive due to failure to comply with the City Minority-Owned and Women-Owned Business Enterprise Procurement program goals.

#### APPROVAL JUSTIFICATION

- a. Best evaluated proposal.
- b. The Purchasing Office concurs with Communication and Technology Management's recommended award.
- c. Advertised in the Austin American-Statesman and the Internet.