



MOTOROLA

November 7, 2007

Peter Collins
Chief Information Officer
Communications and Technology Management
City of Austin
625 E 10th Street
Austin, TX 78701

Dear Mr Collins

With respect to the Motorola radio contract Amendment #7 item on the Austin City Council agenda for tomorrow, November 8, 2007, (for a Motorola contract increase of \$8,380,458), Motorola agrees to the following best faith effort

- 1) On the COPS 2007 Technology Grant Project portion of \$6,392,528, to achieve a goal of Minority Business Enterprise (MBE) participation of 10%, and Woman-Owned Business Enterprise (WBE) participation of 6 7%, for a combined MBE/WBE goal of 16 7%
- 2) On the portion of \$1,987,930 for the purchase of add-on radios and related equipment and services for City of Austin departments, to achieve a goal of Minority Business Enterprise (MBE) participation of 10%, and Woman-Owned Business Enterprise (WBE) participation of 0%, for a combined MBE/WBE goal of 10%

Sincerely,

MOTOROLA INC

A handwritten signature in black ink, appearing to read 'Edward Fuerst', written over the printed name.

Edward Fuerst
MSSI Vice President and Director of Sales
Government & Commercial Markets - Americas