

**EVALUATION MATRIX**  
**RFP # CB30009**  
**Air Service Market Evaluation and Development Services**

Evaluation Factors	# Possible Points	Barry Clark & Associates	TranSystems/ Campbell Hill	Sabre Airline Solutions
Experience and Qualifications of Proposers and Subcontractors	30	25	25	24
Proposed Plan to Complete Scope of Work	20	19	18	12
Experience of Key Individuals, Including References	20	18	17	15
Time Required to Perform Scope of Work	10	6	6	6
Cost	20	20	11	15
<b>Total Points</b>	<b>100</b>	<b>88</b>	<b>77</b>	<b>72</b>