

AGENDA



Thursday, January 10, 2008

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION****Item No. 42**

Subject: Authorize award and execution of a 36-month requirements supply contract with CASCO INDUSTRIES, New Braunfels, TX for protective outerwear for Emergency Medical Services personnel in an estimated amount not to exceed \$485,302, with three 12-month extension options in an estimated amount not to exceed \$169,856 for the first extension option, \$178,349 for the second extension option, and \$187,266 for the third extension option, for a total estimated contract amount not to exceed \$993,773.

Amount and Source of Funding: Funding in the amount of \$121,326 is available in the Fiscal Year 2007–2008 Operating Budget of the Emergency Medical Services Department. Funding for the remaining 27 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Mary Quintero-Herrera, Senior Buyer/974-3266.

Purchasing Language: Lowest bid meeting specification of two bids received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract establishes a reliable source for the annual supply of protective outerwear worn by Emergency Medical Services (EMS) personnel during rescue operations.

The coats and pants will provide protective outerwear during motor-vehicle extrication, rescue, or other hazardous operations where there is danger from blood-borne pathogens, sharp objects, abrasive surfaces, or brief accidental exposure to fire. All materials and construction must meet or exceed the National Fire Protection Association Standard (NFPA) 1999 for EMS Protective Clothing.

Per the Ordinance, a Vendors Affidavit of All Facilities Involved in the Performance of this Contract was issued with the solicitation. The vendor's affidavit indicates apparel furnished under this contract is produced by Casco Industries with facilities in New Braunfels, TX and Globe Manufacturing Co., Inc. with facilities in Pittsfield NH.

MBE/WBE solicited: 1/5

MBE/WBE bid: 0/0

PRICE ANALYSIS

- Adequate competition.
- Seventy seven notices were sent, including one MBE and five WBEs. Two bids were received, with no response from the MBE/WBEs.
- The pricing offered represents an increase of 4% to the previous contract award in February 2005.

APPROVAL JUSTIFICATION

- a. Lowest bid received meeting specifications.
- b. The Purchasing Office concurs with the Emergency Medical Services Department's recommended award.
- c. Advertised in the Austin American-Statesmen and on the Internet.