

**EVALUATION MATRIX
BUSINESS DEVELOPMENT TECHNICAL ASSISTANCE**

PROPOSERS NAME:		Cen-Tex Certified Development Corp., dba Business and Community Lenders of Texas (BCL) Austin, TX	Austin Asian American Chamber of Commerce (AAACC) Austin, TX	Capital City African American Chamber of Commerce (CCAACC) Austin, TX	Innovative Solutions Austin, TX	Business Solutions Austin, TX
Evaluation Factors	Points					
STRENGTH OF THE PROPOSAL a) Conceptual understanding b) Expertise c) How their program meets their needs d) How their Mgmt structure ensures quality services	45	40.2	32.3	29.7	27.8	18.4
EXPERIENCE a) Size of previous projects: consider budget, staffing and number of clients served b) Type of services delivered c) Expertise in working directly with small business owners & emerging entrepreneurs d) Qualified personnel e) Employees with bilingual competence	35	32.2	26.4	24.6	22.2	15.4
COST	20	19	20	20	20	20
TOTAL POINTS	100	91.4	78.7	74.3	70	53.8