

EVALUATION MATRIX**POWER SAVER: BUSINESS PROCESSES, SERVICES, & ALIGNED SOFTWARE****RFP NO. AAA0015**

Evaluation Criteria	Total Points	Kema Services, Inc. Oakland, CA	Frontier Associates LLC. Austin, TX
1 System Concept and Solutions Proposed (Grasp of the requirement and its solution(s), responsiveness to terms and conditions, completeness and thoroughness of the technical data and documentation).	45 Points	29.33	40
2 Total Evaluated Cost.	25 Points	9.23	25
3 Demonstrated Applicable Experience	15 Points	13.33	14
4 Personnel Qualifications	15 Points	12.33	14
5 Sub-Total	100 Points	64.22	93
6 Interview / Demo	25 Points	10	22
Grand Total Score	125 Pts	74	115