

**RFP NO. KDW0009 – CONSULTANT FOR AE PERFORMANCE MEASUREMENT PROGRAM  
EVALUATION MATRIX**

<b>EVALUATION CATEGORIES</b>	<b>CONSOLIDATED TELECOM SERVICES AUSTIN, TX</b>	<b>NAVIGANT CONSULTING AUSTIN, TX</b>	<b>SCHUMAKER &amp; COMPANY GEORGETOWN, TX</b>	<b>UMS GROUP PARSIPPANY, NJ</b>
1) System Concept and Solutions Proposed (25 points) (Define in detail your understanding of the requirement presented in the Scope of Work of the RFP and your system solution)	14	19	17	17
2) Demonstrated Applicable Vendor Experience (20 points) (Describe relevant corporate experience and individual experience for personnel who will be actively engaged in the project)	9	19	13	17
3) Evidence of Good Organization and Management Practices (10 points) (Describe organization and management practices)	6	9	9	8
4) Personnel Qualifications (20 points) (Include names and qualifications of all professional personnel who will be assigned to the project)	12	17	15	15
5) Total Evaluated Cost (25 points) (Total Evaluated Cost)	10	11	25	11
<b>TOTAL POINTS</b>	<b>51</b>	<b>97</b>	<b>90</b>	<b>68</b>