

**AGENDA DATE: 06/18/08**

**VENDOR NAME: SUCCESSFACTORS (USA)**

Contract Summary

<u>Action</u>	<u>Description</u>	<u>Amount</u>
Original Contract	Council approved 12-month contract in an estimated amount not to exceed \$350,000, with four 12-month extension options in amounts not to exceed \$300,000 \$450,000, \$450,000, and \$300,000 for performance management software, software maintenance, training and related consulting services.	\$1,850,000
Amendment no. 1	Administrative increase for additional services.	\$ 49,999
Proposed Amendment No. 2	Increase the current contract authorization in an estimated amount not to exceed \$300,000 and increase the first extension option in an estimated amount not to exceed \$150,000 to accelerate the spending schedule to meet AE's current need.	\$ 450,000
	Reduce the authorization for third extension option by \$150,000 and delete the final option (\$300,000) due to the accelerated schedule.	<\$ 450,000>
Total Revised Estimated Contract		\$1,899,999