Thursday, August 7, 2008

## Purchasing Office RECOMMENDATION FOR COUNCIL ACTION

Item No. 30

**Subject:** Authorize award and execution of two contracts, one with TSE INTERNATIONAL, INC., Shreveport, LA for the purchase of one trailer-mounted underground cable puller in an amount not to exceed \$97,365, and with APFELBAUM INDUSTRIAL, INC., El Paso, TX for the purchase of two cable reel trailers in an amount not to exceed \$37,950.

**Amount and Source of Funding:** Funding in the amount of \$135,315 is available in the Fiscal Year 2007-2008 Capital Budget of the Austin Energy.

Fiscal Note: A fiscal note is attached.

For More Information: Steve Cocke, Fleet Buyer, 974-2003.

Purchasing Language: Lowest bid meeting specifications of two bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

These contracts are for the purchase of one new 8,500 pound capacity trailer-mounted underground cable puller that will be used to pull electrical conductor through conduit for Austin Energy (AE). Much of the City's new construction of electrical distribution system is now going underground, not only for protective reasons but for aesthetics as well. The two replacement 10,000 pound capacity cable reel trailers will be used to transport the reels of electrical conductor used in the construction and maintenance of AE's electrical distribution system.

These pieces of equipment have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors and Assistant City Managers (ACMs). This new equipment was sent to Fleet Services and forwarded to the appropriate ACM for approval.

## PRICE ANALYSIS

- a. Adequate competition.
- b. Forty-five notices were sent. There are currently no known MBE/WBEs available for this commodity. Four bids were received.
- c. This pricing offered represents a 13% increase to the last purchase of of the cable reel trailers in Fiscal Year 2007, and a 10% decrease from the last purchase of underground cable pullers in Fiscal Year 2006.

## APPROVAL JUSTIFICATION

- a. Lowest bids of two bids received.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.