Thursday, August 7, 2008

## Purchasing Office RECOMMENDATION FOR COUNCIL ACTION

Item No. 24

**Subject:** Authorize award, negotiation, and execution of 24-month requirements service contracts with GEOSPATIAL INNOVATIONS, INC., Austin, TX, and IFACTOR CONSULTING INC., Phoenix, AZ, for the purchase of electric utility business and technical consulting services for Austin Energy's specialized software applications and interfaces in an estimated amount not to exceed \$2,000,000 each and combined, with three 12-month extension options in an estimated amount not to exceed \$1,000,000 each and combined, for a total estimated contract amount not to exceed \$5,000,000 each and combined.

**Amount and Source of Funding:** Funding in the amount of \$83,334 is available in the Fiscal Year 2007-2008 Operating Budget of Austin Energy. Funding for the remaining 23 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Art Acuña, Senior Buyer, 322-6307.

Purchasing Language: Best two evaluated proposals of four proposals received.

**MBE/WBE:** This purchase will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

These contracts will provide consulting services for best practice implementations of the Electrical Service Delivery (ESD) specialized software and interfaces (e.g., Outage Management System (OMS), Geographic Information System (GIS), Vegetation Management, FeederAll-Distribution Engineering Planning and Analysis, and Work Management System (WMS)). Contractors will also participate in requirements and design planning sessions, document requirements, and implement new enhancements and fixes.

Austin Energy ESD achieved its ISO 9001:2000 registration in January of 2008. A requirement of the ISO certification is to continuously improve the ESD business processes as needed to meet objectives. Periodic upgrades of supporting software applications may be needed to achieve improvements to ESD business processes. The primary focus of this contract is for upgrades and minor application enhancements of the abovementioned specialized ESD software. This will:

- 1. Improve the work efficiency of ESD staff that rely on the functions of, information stored in and analysis results generated by GIS, OMS, WMS, Distribution Planning and Engineering Analysis, Call Taking software applications and databases.
- 2. Improve internal and external customer service/satisfaction.

To utilize this contract, Austin Energy ITT and ESD business units will develop and submit a scope of work and minimum qualifications in a Request for Quote (RFQ) to both contractors. Individual work authorizations will be awarded to the contractor with the lowest total cost who meets the minimum qualifications stated in the scope document.

MBE/WBE solicited: 1/1 MBE/WBE bid: 0/0

## PRICE ANALYSIS

- a. Adequate competition.
- b. Seventy-five notices were sent; including 1 MBE and 1 WBE. Four proposals were received with no response from the MBE's and WBE's.

## APPROVAL JUSTIFICATION

- a. Best two evaluated proposals received.
- b. The Purchasing Office concurs with Austin Energy's recommended award. c. Advertised on the Internet.