

AGENDA



Thursday, August 7, 2008

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION****Item No. 39**

Subject: Authorize award and execution of three contracts with: FREIGHTLINER OF AUSTIN, Austin, TX for the purchase of two 55 foot overcenter Altec model AM-55 aerial devices, chassis and line bodies and two 65 foot overcenter Altec model AM-65 aerial devices, chassis and line bodies in an amount not to exceed \$809,882; STERLING WESTERN STAR OF AUSTIN, Austin, TX for the purchase of one combination articulating/telescopic Altec model AT-35G aerial device, chassis, and body in an amount not to exceed \$83,721; GRANDE TRUCK CENTER, San Antonio, TX for the purchase of one 45 foot Terex Telelect model XL-4045 sheave height derrick, chassis, and body in an amount not to exceed \$144,616.

Amount and Source of Funding: Funding in the amount of \$1,038,219 is available in the Fiscal Year 2007-2008 Capital Budget of the Austin Energy Department.

Fiscal Note: A fiscal note is attached.

For More Information: Steve Cocke, Buyer II/974-2003

Purchasing Language: Lowest bid meeting specifications of four bids received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract provides for the purchase of two replacement 55 foot aerial devices, cab and chassis, and line bodies; two replacement 65 foot aerial devices, cab and chassis, and line bodies; one new combination articulating/telescopic aerial device, cab and chassis, and body; and one replacement 45 foot sheave height derrick, cab and chassis, and body that will be assigned to the Austin Energy Department for use in the construction and maintenance of overhead electrical transmission lines, and street lighting systems.

Austin Energy's Climate Protection team and Fleet have worked together to develop a vehicle purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

These vehicles are powered by diesel engines that are able to operate on bio diesel fuel.

The aerial devices in this RCA have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACM). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments review the list of vehicles determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses are determined within the departments, and the departments' proposed equipment is reviewed by the Fleet Service Center Manager to insure the specified vehicle is appropriate for the use.

All of the replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each truck proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time. The seven new vehicles were also sent to Fleet Services and forwarded to the appropriate ACM for approval.

MBE/WBE Solicited: 0/0 MBE/WBE Bid: 0/0

PRICE ANALYSIS

- a. Adequate competition.
- b. Forty-five notices were sent. There are currently no known MBE/WBEs available for this commodity. Four bids were received.
- c. This is the first purchase of this size of aerial devices, and derrick; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Lowest bid meeting specifications of four bids received.
- b. The Purchasing Office concurs with Austin Energy's and Fleet Services' recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.