REQUEST FOR PROPOSAL - GROUP LIFE INSURANCE PLAN

RFP NUMBER: RML0011

PROPOSERS NAME:		Unimerica Insurance Company Golden Valley, MN	Minnesota Life Ins. Co. Saint Paul, MN	Fort Dearborn Life Ins Co Downers Grove, IL	Hartford Life and Accident Ins Co Simsbury, CT	Sun Life Assurance Co of Canada Austin, TX	Aetna Life Ins Co Hartford, CT	MetLife Dallas, TX	The Prudential Ins. Co. of America Houston, TX	Lincoln Financial Group Houston, TX	The Lafayette Life Ins. Co. Lafayette, IN
Evaluation Factors	# Possible points									*	*
Scope of Work and Solicitation Requirements. A.) Integration of the organization and programs involved with the solution. B.) Responsiveness to program requirements. C.) Quantity and quality of the services promised. D.) Claims Processing. E.) Reporting (capabilities, intregration) and mgmt report samples. F.) Customization of plan design. G.) Customer service. H.) Performance standards and guarantees. I.) Responsiveness to the RFP requirements and the City's contract terms, and timelines, and J.) Adherence to the proposal format.	40	37	38	33	32	29	28	26	26		
Business Organization, Experience, and Financial Stability. A.) Experience of organization. B.) Length of relationships between organizations involved. C.) Financial stability of organization. D.) Licensure. E.) Negative Regulatory Actions/Settlements. F.) Experience and Qualifications of client team, and G.) Experience and Qualifications of customer service team.	30	27	27	26	24	25	22	23	20		
Cost Proposal. The Proposer with the lowest overall cost proposal for Basic and Supplemental Life rates will be given the maximum points; a percentage ratio formula is applied to remaining proposers.	30	30	27	27	25	26	28	26	22		
SUBTOTAL	100	94	92	86	81	80	78	75	68		
INTERVIEW	25	23	23	N/A	N/A	N/A	N/A	N/A	N/A		
TOTAL POINTS	125	117	115								

* Non-Responsive Proposal