

# REQUEST FOR PROPOSAL - SELF INSURED HMO (Open Access plan)

RFP NUMBER: RML0010

PROPOSERS NAME:		<u>United HealthCare</u>	<u>BlueCross BlueShield of Texas Dallas, TX</u>	<u>Humana</u>
Evaluation Factors	# Possible points		NO BID	NO BID
<b>Scope of Work and Solicitation Requirements.</b> A.) Integration of the organization and programs involved with the solution. B.) Responsiveness to program requirements. C.) Quantity and quality of the services promised. D.) Claims processing. E.) Reporting (capabilities, integration). F.) Customization of plan design. G.) Size and coverage of medical & pharmacy networks. H.) Customer service. I.) Performance standards and guarantees. J.) Responsiveness to the RFP requirements and the City's contract terms, banking arrangements, and timelines, and K.) Adherence to the proposal format.	40	32		
<b>Business Organization, Experience, and Financial Stability.</b> A.) Experience of organization. B.) Length of relationships between organizations involved. C.) Financial stability of organization. D.) Accreditation. E.) Licensure. F.) Negative Regulatory Actions/Settlements. G.) Experience and Qualifications of client team, and H.) Experience and Qualifications of customer service team.	30	27		
<b>Cost Proposal.</b> The Proposer with the lowest overall cost proposal (fees/rates and network and drug discounts) and for lowest applicable cost to employees is given the maximum points; a percentage ratio formula is applied to remaining proposers.	30	30		
<b>Total Points:</b>		89		

# REQUEST FOR PROPOSAL - SELF INSURED HMO (Gatekeeper plan)

RFP NUMBER: RML0010

PROPOSERS NAME:		<u>United HealthCare</u>	<u>BlueCross BlueShield of Texas Dallas, TX</u>	<u>Humana</u>
Evaluation Factors	# Possible points			
<b>Scope of Work and Solicitation Requirements.</b> A.) Integration of the organization and programs involved with the solution. B.) Responsiveness to program requirements. C.) Quantity and quality of the services promised. D.) Claims processing. E.) Reporting (capabilities, integration). F.) Customization of plan design. G.) Size and coverage of medical & pharmacy networks. H.) Customer service. I.) Performance standards and guarantees. J.) Responsiveness to the RFP requirements and the City's contract terms, banking arrangements, and timelines, and K.) Adherence to the proposal format.	40	32	33	26
<b>Business Organization, Experience, and Financial Stability.</b> A.) Experience of organization. B.) Length of relationships between organizations involved. C.) Financial stability of organization. D.) Accreditation. E.) Licensure. F.) Negative Regulatory Actions/Settlements. G.) Experience and Qualifications of client team, and H.) Experience and Qualifications of customer service team.	30	27	24	21
<b>Cost Proposal.</b> The Proposer with the lowest overall cost proposal (fees/rates and network and drug discounts) and for lowest applicable cost to employees is given the maximum points; a percentage ratio formula is applied to remaining proposers.	30	30	29	30
<b>Total Points:</b>		89	86	77

# REQUEST FOR PROPOSAL - FULLY INSURED HMO (Gatekeeper plan)

RFP NUMBER: RML0010

PROPOSERS NAME:		<u>United HealthCare</u>	<u>BlueCross BlueShield of Texas Dallas, TX</u>	<u>Humana</u>
Evaluation Factors	# Possible points			NO BID
<b>Scope of Work and Solicitation Requirements.</b> A.) Integration of the organization and programs involved with the solution. B.) Responsiveness to program requirements. C.) Quantity and quality of the services promised. D.) Claims processing. E.) Reporting (capabilities, integration). F.) Customization of plan design. G.) Size and coverage of medical & pharmacy networks. H.) Customer service. I.) Performance standards and guarantees. J.) Responsiveness to the RFP requirements and the City's contract terms, banking arrangements, and timelines, and K.) Adherence to the proposal format.	40	32	33	
<b>Business Organization, Experience, and Financial Stability.</b> A.) Experience of organization. B.) Length of relationships between organizations involved. C.) Financial stability of organization. D.) Accreditation. E.) Licensure. F.) Negative Regulatory Actions/Settlements. G.) Experience and Qualifications of client team, and H.) Experience and Qualifications of customer service team.	30	27	24	
<b>Cost Proposal.</b> The Proposer with the lowest overall cost proposal (fees/rates and network and drug discounts) and for lowest applicable cost to employees is given the maximum points; a percentage ratio formula is applied to remaining proposers.	30	28	30	
<b>Total Points:</b>		87	87	

# REQUEST FOR PROPOSAL - FULLY INSURED STOP LOSS

RFP NUMBER: RML0010

PROPOSERS NAME:		<u>United HealthCare</u>	<u>BlueCross BlueShield of Texas Dallas, TX</u>	<u>Humana</u>
Evaluation Factors	# Possible points			
<b>Scope of Work and Solicitation Requirements.</b> A.) Integration of the organization and programs involved with the solution. B.) Responsiveness to program requirements, and C.) Adherence to the proposal format.	40	40	40	40
<b>Business Organization, Experience, and Financial Stability.</b> A.) Experience of organization. B.) Length of relationships between organizations involved, and C.) Financial stability of organization.	30	28	25	22
<b>Cost Proposal.</b> The Proposer with the lowest overall cost proposal (fees/rates and network and drug discounts) and for lowest applicable cost to employees is given the maximum points; a percentage ratio formula is applied to remaining proposers.	30	30	29	26
<b>Total Points:</b>		98	94	88