

EVALUATION MATRIX PROPOSAL NO. MQH0006 ARBITRAGE COMPLIANCE SERVICES						
ITEM NO.	PROPOSAL CATEGORIES	BOND LOGISTICS (BLX) Dallas, TX	PINNACLE Dallas, TX	AMTEC West Hartford, CT	BOND RESOURCE PARTNERS San Antonio, TX	THE PFM GROUP Harrisburg, PA
1	CONCEPT & SOLUTIONS - 20 Pts a) Conceptual understanding & solution b) Responsiveness to terms & conditions c) How their program meets our needs	20.00	18.80	17.60	18.20	19.80
2	EXPERIENCE - 20 Pts a) Demonstrated experience in the Arbitrage field and with other Municipalities b) Examples of transactions c) Examples of other regulatory proceedings d) Current clients, similar size and projects as reqd. by COA e) Other relevant experience	20.00	19.20	13.80	18.80	18.6
3	EVIDENCE OF GOOD ORGANIZATION & MGMT - 5 Pts a) Practices of Proposer as well as the quality and comprehensiveness of Proposal content b) Flowchart and processes for customer service, Dedicated contact for the City c) Firm's approach to quality service	5.00	4.60	3.80	5.00	4.4
4	PERSONNEL QUALIFICATIONS - 15 Pts. a) Resume strength, education b) experience in the arbitrage field, number of years c) Experience on other relevant field	15.00	14.20	12.00	13.00	13.6
3	COST - 40 Pts Proposer with the lowest cost proposed to the City is given the maximum points; percentage ratio formula is applied to remaining proposers.	35.00	36.60	40.00	28.60	25.2
TOTAL POINTS		95.00	93.40	87.20	83.60	81.60