

AGENDA



Thursday, October 23, 2008

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION****Item No. 44**

Subject: Authorize award, negotiation, and execution of a 36-month revenue generating service contract with SOUTHSIDE WRECKER, INC., Austin, TX for towing and storage of City requested impounded vehicles and abandoned/junked vehicles with estimated revenue of \$2,250,000, with three 12-month extension options with estimated revenue of \$750,000 per extension option, for a total estimated revenue of \$4,500,000.

Amount and Source of Funding: Annual estimated revenue of \$750,000.

Fiscal Note: Best evaluated proposal of two proposals received.

For More Information: Sydney Ceder, Senior Buyer/974-2035

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will establish a revenue-generating contract for the towing, impound, storage, fee collection, release, and auction services for all abandoned or junked vehicles and vehicles impounded as directed by the Austin Police Department (APD). APD oversees the impound of vehicles that are abandoned or junked on public or private property, used in a criminal act, illegally parked, posing a hazard to traffic, or recovered after being stolen. The contractor will collect all fees associated with these services as allowed and set by City ordinance and any county, state and federal law or regulation. The contractor will pay a monthly referral fee to the City of 20% of the total gross receipts of all fees collected which is estimated to be in the amount of \$750,000 annually.

On July 7, 2008, a Request for Proposal was issued by the Purchasing Office with responses due by July 31, 2008. The solicitation requested qualified service providers to provide wrecker and impound services and be able to accomplish the following: haul, impound, and store certain cars, trucks, and vehicles as directed by the City through any authorized officer of the Austin Police Department and auction all unclaimed vehicles.

The proposal was evaluated by a team comprised of individuals from the Austin Police Department with expertise in accounting, management of current towing and impound contracts, and purchasing experience.

The panel members recommended Southside Wrecker, Inc. as the best Proposer based on: 1) system concept and solutions proposed, 2) schedule for implementation, 3) demonstrated applicable experience and capability to perform services, 4) financial viability/stability, and 5) amount of estimated revenue to the City.

MBE/WBE solicited: 1/1

MBE/WBE bid: 0/0

RFP No. SSC0010
PROPOSAL ANALYSIS

- a. Adequate competition.
- b. Sixteen notices were sent, including two MBEs and one WBE. Two proposals were received, with no response from the MBEs/WBE.

APPROVAL JUSTIFICATION

- a. Best evaluated proposal received. Southside Wrecker, Inc. is the current provider of these services.
- b. The Purchasing Office concurs with the Austin Police Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.