Subject: Authorize award, negotiation, and execution of a 12-month requirements service contract with ACCENTURE LLP, Austin, TX, to provide Lean training and consultation services to the Austin Water Utility in an estimated amount not to exceed $199,950, with one 12-month extension option in an estimated amount not to exceed $200,000, for a total estimated contract amount not to exceed $399,950.

Amount and Source of Funding: Funding in the amount of $199,950 is available in the Fiscal Year 2008–2009 Operating Budget of the Austin Water Utility. Funding for the extension option is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.


Purchasing Language: Best evaluated proposal of four proposals received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.

Boards and Commission Action: Recommended by the Water and Wastewater Commission.

This contract is to provide for lean training and consultation services to the Austin Water Utility (AWU). Lean Training is a business strategy based on continuous improvement in order to reduce the business’ cycle times, produce higher-quality products and services at lower costs, and use resources more efficiently. The contractor will conduct a multiple day workshop on Lean theory, tools, and deployment practices with a significant focus on the Kaizen event process for AWU’s senior-level executives and mid-level managers. The aim of this training is to familiarize management with the basic concepts of Lean and to provide a thorough understanding of (a) Kaizen event project selection, (b) use of Kaizen event tools, and (c) Kaizen event procedures and processes.

In addition, the contractor will provide continuing consultant services, such as training, guidance, and facilitation necessary for full and successful implementation of Kaizen event-based process improvement effort throughout AWU. The Kaizen events are improvement oriented events that use teams to identify and implement process improvements to improve quality and safety and gain value.

MBE/WBE solicited: 60/45 MBE/WBE responded: 0/0

PRICE ANALYSIS a. Adequate competition. b. Six hundred twenty-five notices were sent, including 60 MBEs and 45 WBEs. Four proposals were received, with no response from the MBE/WBEs.

APPROVAL JUSTIFICATION a. Best evaluated proposal received. b. The Purchasing Office concurs with the Austin Water Utility’s recommended award. c. Advertised in the Austin American-Statesman and on the Internet.