

AGENDA



Thursday, November 6, 2008

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION**
Item No. 44

Subject: Authorize award and execution of a 36-month requirements supply contract with GORDON'S SPECIALTIES, INC., dba GSI HIGHWAY PRODUCTS, Hutchins, TX, for the purchase of metal beam guard railing in an estimated amount not to exceed \$278,526, with three 12-month extension options in an estimated amount not to exceed \$114,150 per extension option, for a total estimated contract amount not to exceed \$620,976.

Amount and Source of Funding: Funding in the amount of \$66,968 is available in the Fiscal Year 2008-2009 Operating Budget of the Public Works Department. Funding for the remaining 25 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Roy Rivers, Buyer II /974-6434

Purchasing Language: Sole bid received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will provide guard railing, and associated supplies including domed wooden support posts, steel terminal anchor posts, wooden spacer blocks, nuts, bolts, and washers for installation and maintenance for use on City of Austin roadways. The guard railings will enhance public safety on the city thoroughfares. Metal beam guard railings are installed when necessary as part of new road construction and are replaced when damaged or when useful lifespan has been exhausted.

The products provided under this contract will be 12-inch width metal beam and shall be provided in accordance with Texas Department of Transportation specifications.

MBE/WBE solicited: 4/1

MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Sole bid. The bid opening date for this solicitation was extended on two occasions in an effort to increase competition without success. Other potential bidders were contacted with the majority providing no response.
- b. Thirty notices were sent, including four MBEs and one WBE. One bid was received, with no response from the MBE/WBEs. Seven "No Bid"s were received.
- c. The pricing offered represents over 100% increase to the last contract award in May 2005. The daily fluctuation in the metal markets has shown substantial increases since 2005.

APPROVAL JUSTIFICATION

- a. Sole bid received. GSI Highway Products is not the current provider of these products.
- b. The Purchasing Office concurs with the Public Works Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.