

AGENDA



Thursday, November 20, 2008

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION****Item No. 44**

Subject: Authorize award and execution of Amendment No. 7 to the contract with E SOURCE, Boulder, CO, to increase the contract authorization to include additional subscription services and annual price increases for the existing subscription services in an estimated amount not to exceed \$71,900, and increase the final extension option in an estimated amount not to exceed \$71,900, for a revised total estimated contract amount not to exceed \$780,775.

Amount and Source of Funding: Funding in the amount of \$193,800 is available in the Fiscal Year 2008-2009 Operating Budget of Austin Energy. Funding for the remaining extension option is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Gabriel Guerrero, Buyer II, 322-6060.

Purchasing Language: Contract Amendment.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Prior Council Action: August 25, 2005 - Approved a 12-month service contract with four 12-month extension options.

On August 25, 2005, Council approved a 12-month contract in an estimated amount not to exceed \$101,200, with four 12-month extension options in an estimated amount not to exceed \$101,200 per extension for the purchase of multiple subscription services.

This contract provides member organizations with unbiased, independent analysis of retail energy markets, services, and technologies. E Source clients include electric and gas utilities and other energy service providers, large corporate and institutional energy users, government agencies, energy service companies, manufacturers, consultants, research institutions, and other organizations in nearly two-dozen countries worldwide.

E Source information services provide subscribers with an array of data and analysis, including:

- Core Membership
- Small Business Service
- Residential Service
- Utility Customer Care Service
- Customer Connections (conservation related)

This proposed Amendment No. 7 will increase the contract to add the following services for the current contract period and the final extension option:

E-Business - This service focuses exclusively on leveraging opportunities for customer interaction via the Internet as well as strategic business advice regarding internet technologies. Specific resources include in-depth research reports, information on web-related technologies and applications, and direct access to subject matter experts.

Efficiency and Demand Response Program - This service provides information related to energy efficiency and demand response programs. Specific focus includes segmentation approaches for marketing efforts related to efficiency and demand response programs, identifying best practices in these programs from utilities nationwide, and information on innovative new techniques and practices. Access to deliverables include research reports, access to subject matter experts, access to DSMDat (a comprehensive database with information on energy efficiency and demand response programs nationwide), research reports, web conferences, and membership to the DSM (Demand Side Management) Executive Council.

Intelligent Grid - This service is focused on best practices identified in the deployment of advanced metering technologies and smart grid applications. Membership benefits include access to the Intelligent Grid Executive Council, in-depth reports on advanced metering case studies and best practices, web conferences on a variety of topics related to advanced metering and smart grid deployments, the latest information on technology advancements, and access to subject matter experts.