

Thursday, November 20, 2008

Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION

Item No. 45

**Subject:** Authorize award and execution of five 24-month requirements supply contracts for electrical maintenance supplies with CRAWFORD ELECTRIC SUPPLY, Austin, TX, in an estimated amount not to exceed \$398,048, with two 12-month extension options in an estimated amount not to exceed \$199,024 per extension option, for a total estimated contract amount not to exceed \$796,096; DEALERS ELECTRICAL SUPPLY, Austin, TX, in an estimated amount not to exceed \$82,556, with two 12-month extension options in an estimated amount not to exceed \$41,278 per extension option, for a total estimated contract amount not to exceed \$165,112; STUART C. IRBY CO., Austin, TX, in an estimated amount not to exceed \$35,061 per extension option, for a total estimated contract amount not to exceed \$140,244; TECHLINE INC., Austin, TX, in an estimated amount not to exceed \$65,028, with two 12-month extension options in an estimated amount not to exceed \$32,514 per extension option, for a total estimated contract amount not to exceed \$130,056; and with KBS ELECTRICAL DISTRIBUTORS, INC., Austin, TX, in an estimated amount not to exceed \$17,292, with two 12-month extension options in an estimated amount not to exceed \$34,584.

**Amount and Source of Funding:** Funding in the amount of \$263,769 is available in the Fiscal Year 2008-2009 Operating Budget of Austin Energy. Funding for the remaining 14 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Gabriel Guerrero, Buyer II, 322-6060.

Purchasing Language: Lowest bids meeting specification of seven bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program) No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

These contracts will provide for the supply of 46 various electrical maintenance supplies such as channel, channel brackets, channel fittings, conduit tubing and fittings, fuses, tapes, pigtail sockets, and tie raps. These electrical maintenance supplies will be used to replenish stock at Austin Energy's Kramer and St. Elmo warehouses for immediate issue to underground and network distribution crews for general maintenance and construction on an as-needed basis. These items are used to connect and splice underground electrical distribution cables.

MBE/WBE solicited: 5/11 MBE/WBE bid: 0/0

## PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred seventy-three notices were sent, including five MBEs and 11 WBEs. Seven bids were received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 19% increase to the last contract award in August 2007. The increase can be attributed to higher prices for steel and copper products.

## APPROVAL JUSTIFICATION

- a. Lowest bids received. Techline is one of the current contractors providing these products.
  b. The Purchasing Office concurs with Austin Energy's recommended award.
  c. Advertised on the Internet.