

AGENDA



Thursday, February 12, 2009

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION****Item No. 15**

Subject: Authorize award, negotiation, and execution of a contract with APERTURE, Dallas, TX for the purchase and installation of Capacity Management Software in an amount not to exceed \$125,968.

Amount and Source of Funding: Funding is available in the Fiscal Year 2008-2009 Capital Budget of Austin Energy.

Fiscal Note: A fiscal note is attached.

For More Information: Terry Nicholson, Senior Buyer / 322-6586.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

The contract is for Aperture to provide software that will allow Austin Energy (AE) to manage multiple data centers with a single application. The software will allow AE to monitor and manage all equipment in multiple data centers complete with location and technical specifications. AE will also be able to measure the rate of consumption of resources such as space, power, cooling, and network ports in a real-time environment.

The software will provide AE staff with information on the real-time state of the data center, including power consumption and environmental data for improved change and capacity management as well as alerts and alarms for AE staff to respond to potential issues before they impact service delivery. It provides planning and operational process feedback to enable management analysis and verification for services to meet business demands as economically as possible.

Aperture will also be responsible for the installation and implementation of the software, and provide on-site software user training to AE support staff.

MBE/WBE solicited: 30/21 MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Sole proposal. Market research showed that this is the only product available that meets AE's requirements.
- b. Four hundred forty-four notices were sent, including 30 MBEs and 21 WBEs. One proposal was received, with no response from the MBE/WBEs.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Sole proposal received.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.