

AGENDA



Thursday, March 5, 2009

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION**
Item No. 24

Subject: Authorize award and execution of a 36-month requirements supply contract with PHILIPS ELECTRONICS NORTH AMERICA CORPORATION, Seattle, WA for the purchase of automated external defibrillators and supplies for the Austin Fire Department and the City of Austin/Travis County Emergency Medical Services Department in an estimated amount not to exceed \$813,000, with three 12-month extension options in estimated amounts not to exceed \$321,000 for the first extension option, \$346,000 for the second extension option, and \$371,000 for the third extension option, for a total estimated contract amount not to exceed \$1,851,000.

Amount and Source of Funding: Funding in the amount of \$56,666 is available in the Fiscal Year 2008-2009 Operating Budget of the Austin Fire Department. Funding in the amount of \$57,333 is available in the Fiscal Year 2008-2009 Operating Budget of the Emergency Medical Services Department. Funding in the amount of \$50,000 is available in the Fiscal Year 2008-2009 Operating Budgets of various City departments. Funding for the remaining 28 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Colleen Athey, Associate Buyer, 972-4012

Purchasing Language: Single Source.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is for the supply of Automated External Defibrillators (AEDs) and supplies. The Austin Fire Department and Austin/Travis County Emergency Medical Services Department will be able to order AED units and supplies for emergency medical first-responder personnel and various City of Austin facilities and public spaces.

Emergency medical first-responders in Travis County (Austin Fire Department, City of Austin/Travis County Emergency Medical Services Department, Travis County Sheriff's Office, and all volunteer fire departments) operate under the medical license of Dr. James M. Kempema, Medical Director for the City of Austin and Travis County. Dr. Kempema has determined that, in order to maintain consistency and clinical efficacy throughout the emergency response system, defibrillator treatment must be provided with only Philips AED equipment. This is critical for the following reasons:

- Current staff have received training specifically related to the Philips AED equipment;
- Philips AED software provides patient management data to personnel after the AED has been used in an emergency situation; and
- Established protocols within Austin/Travis County EMS Response Network (approximately 2,000 individuals) are based on the Philips AED equipment.