

## AGENDA



Thursday, March 26, 2009

**Purchasing Office  
RECOMMENDATION FOR COUNCIL ACTION****Item No. 39**

**Subject:** Authorize award and execution of two 24-month requirements supply contracts for medical supplies and medications with: MCKESSON MEDICAL SURGICAL, Richmond, VA, in an estimated amount not to exceed \$166,144, with two 12-month extension options in an estimated amount not to exceed \$83,072 per extension option, for a total estimated contract amount not to exceed \$332,288; and with BOUND TREE MEDICAL, LLC, Dublin, OH in an estimated amount not to exceed \$90,782, with two 12-month extension options in an estimated amount not to exceed \$45,391, for a total estimated contract amount not to exceed \$181,564.

**Amount and Source of Funding:** Funding in the amount of \$64,232 is available in the Fiscal Year 2008-2009 Operating Budget of the Emergency Medical Services Department. Funding for the remaining 18 months of the original contract period and extension options is contingent upon available funding in future budgets.

**Fiscal Note:** There is no unanticipated fiscal impact. A fiscal note is not required.

**For More Information:** Sydney Ceder, Senior Buyer/974-2035

**Purchasing Language:** Lowest bid of three bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified, therefore, no goals were established for this solicitation.

These contracts will provide for medical supplies, soft goods, and medications used in pre-hospital patient care by the Austin-Travis County Emergency Medical Services (A/TCEMS) System. These items were part of a larger medical supply bid that was awarded in June 2006 to 14 different vendors, and the current supplier declined the City's offer to extend the existing contract for these items.

The A/TCEMS System includes:

- The Austin-Travis County Emergency Medical Services Department, which provides Advanced Life Support response and transport to all areas inside the Travis County boundaries and outside Travis County through the Star Flight air medical program.
- The Austin Fire Department, which provides Basic Life Support first response to areas inside the City of Austin boundaries.
- The Travis County First Responder organizations, which provide Basic Life Support to areas outside the City of Austin boundaries.

The products included in these medical supply contracts are used daily to treat and stabilize the sick, traumatically injured, and other types of patients that A/TCEMS System responds to 24 hours per day, 365 days per year.

Examples of products:

- Medications used by the Paramedics to treat and stabilize patients that have had or are having a heart attack, heart complications, a stroke, breathing difficulties, a diabetic event, or other ailment.

- Soft goods including all of the necessary items to administer the medications, such as breathing and airway management items, spinal immobilization items and bandaging, splint items for lacerations, wounds from violent attacks, and bone fractures.
- Medical Supplies would include non-capital diagnostic tools and other necessary items used by all responding agencies (e.g. blood pressure cuffs, thermometers, laryngoscope blades and handles, glucometers, blankets, and sharps containers for used I.V. catheters and needle disposal).

#### PRICE ANALYSIS

- a. Adequate competition.
- b. Twenty-six notices were sent. There are no known MBE/WBEs available for these commodities. Three bids were received.
- c. The pricing offered reflects an approximate 20% decrease from the last contract award in June 2006.

#### APPROVAL JUSTIFICATION

- a. Lowest bids received.
- b. The Purchasing Office concurs with the Emergency Medical Services Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the internet.