

AGENDA



Thursday, April 23, 2009

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION**

Item No. 43

Subject: Authorize award and execution of a 24-month requirements supply contract with WESTCOAST ROTOR, INC., Gardena, CA, for the purchase of Robbins and Myers progressive cavity pump repair parts in an estimated amount not to exceed \$200,000, with two 12-month extension options in an estimated amount not to exceed \$100,000 per extension option, for a total estimated contract amount not to exceed \$400,000.

Amount and Source of Funding: Funding in the amount of \$41,667 is available in the Fiscal Year 2008-2009 Operating Budget of the Austin Water Utility. Funding for the remaining 19 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Steve Aden, Supervising Sr. Buyer, 974-2021.

Purchasing Language: Lowest bid of two bids received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Boards and Commission Action: Recommended by the Water and Wastewater Commission.

This contract will provide repair parts for Robbins & Myers Progressive Cavity Pumps for the Austin Water Utility. These parts will be purchased on an as needed basis to enable personnel to keep these sludge pumps operating properly at two wastewater treatment plants. The parts will be delivered to and used at the Hornsby Bend Biosolids Facility and the Walnut Creek Wastewater Treatment Plant.

MBE/WBE solicited: 0/2

MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Adequate competition.
- b. Sixty notices were sent, including two WBEs. There are no known MBEs available these commodities. Two bids were received, with no response from the MBE/WBEs. One "No Bid" was received.
- c. The pricing offered represents a 14% increase to the last contract award in August 2006. This increase can be attributed to the increased cost in raw materials for the manufacturing of these parts. The contractor is providing the City a 57% discount from the manufacturer's price list in comparison to the 55% discount from the previous contract.

APPROVAL JUSTIFICATION

- a. Lowest bid. Westcoast Rotor, Inc. is the current supplier of these parts.
- b. The Purchasing Office concurs with the Austin Water Utility's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.