

AGENDA



Thursday, April 23, 2009

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION**
Item No. 45

Subject: Authorize award and execution of a 36-month requirements supply contract with ENNIS PAINT, INC., Ennis, TX, for the purchase of roadway traffic-marking thermoplastic in an estimated amount not to exceed \$624,600, with three 12-month extension options in an estimated amount not to exceed \$208,200 per extension option, for a total estimated contract amount not to exceed \$1,249,200.

Amount and Source of Funding: Funding in the amount of \$86,750 is available in the Fiscal Year 2008-2009 Operating Budget of the Transportation Department. Funding for the remaining 31 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Steven Cocke, Buyer II/974-2003

Purchasing Language: Lowest bid of three bids received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is for white and yellow thermoplastic material that is applied to roadways in order to designate traffic markings used by the Public Works, Signs and Markings Division.

The thermoplastic white and yellow pavement marking material is applied to the road surface in a molten application of glass beads through the use of a truck-mounted thermoplastic laying machine. This material will produce a reflective marking of specified thickness and will last longer in traffic than regular paint. The Signs and Markings Division requires this material to provide cost-effective preventive maintenance on the streets of Austin.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Adequate competition.
- b. Forty-nine notices were sent. There are no known MBE/WBEs available for this commodity. Three bids were received.
- c. The pricing offered represents a 16% increase to the last contract award in November 2005. The increase is due to the rise in costs of petroleum products (resin & pigment) used to make this material, as well as transportation.

APPROVAL JUSTIFICATION

- a. Lowest bid received. Ennis Paint, Inc. is the current supplier of this product.
- b. The Purchasing Office concurs with the Public Works Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.