

AGENDA



Thursday, August 20, 2009

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION****Item No. 19**

Subject: Authorize award and execution of two contracts with: GRANDE TRUCK CENTER, San Antonio, TX for the purchase of four 36-foot truck-mounted aerial devices in an amount not to exceed \$369,968, and LONGHORN INTERNATIONAL TRUCKS, LTD, Austin, TX for the purchase of one 40-foot truck-mounted overcenter aerial device and one 55-foot truck-mounted overcenter aerial device in an amount not to exceed \$345,469.

Amount and Source of Funding: Funding in the amount of \$715,437 is available in the Fiscal Year 2008-2009 Capital Budget of Austin Energy.

Fiscal Note: A fiscal note is attached.

For More Information: Sharon Patterson, Senior Buyer, 972-4014

Purchasing Language: Lowest bids of four bids received.

MBE/WBE: These contracts will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Boards and Commission Action: To be reviewed by the Electric Utility Commission on August 17, 2009.

These contracts are for the purchase of two new and two replacement 36-foot combination articulating/telescopic aerial devices, chassis, and bodies; one new 40-foot aerial device, chassis, and body; and one replacement 55-foot aerial device, chassis, and body. These aerial devices will be assigned to Austin Energy (AE) for use in the construction and maintenance of overhead distribution electrical lines and street lighting systems.

The Austin Climate Protection Program and Fleet have worked together to develop a vehicle and equipment purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

These aerial devices are powered with engines capable of burning biodiesel (B20) fuel. In line with Austin Climate Protection Program goals, B20 provides an approximate 25% reduction in greenhouse gas emissions versus using gasoline and an approximate 5% reduction versus using petro-diesel.

All of the replacement aerial devices have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each aerial device to be replaced, and determined that the mileage or hours of use of each piece proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time. The three new aerial devices were also sent to Fleet Services and forwarded to the appropriate ACM for approval. These new trucks are required to meet the needs of an expanding electric utility service area.

PRICE ANALYSIS

- a. Adequate competition.
- b. Sixty-eight notices were sent. There are no known MBE/WBEs available for this commodity.
- c. The pricing offered for item 3 represents a 2% increase to the last purchase made. This is the first recent purchase for items 1 and 2; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Lowest bids received.
- b. The Purchasing Office concurs with Austin Energy's and Fleet Services' recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.