

Total Cost Criteria = 70 pts

| Points Avail. | Description | Webberville Propane (markup per gallon) | Points Awarded | Ferrell Propane (markup per gallon) | Points Awarded |
|----------------------|--|--|-----------------------|--|-----------------------|
| 20 | Deliveries = 4000 gal | \$0.1889 | 20 | \$0.5000 | 8 |
| 20 | Deliveries 4000-9000 gal | \$0.1889 | 20 | \$0.4000 | 9 |
| 20 | Deliveries = 9000 gal | \$0.0989 | 20 | \$0.2400 | 8 |
| 2 | Standard Delivery Charge | \$0 | 2 | \$0 | 2 |
| 6 | Emergency Delivery Charge | \$0 | 6 | \$100 | 0 |
| 2 | Discount from retail price for other propane products or accessories | 20% | 2 | 20% | 2 |
| 70 | | | 70 | | 29 |