

AGENDA



Thursday, October 1, 2009

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION**
Item No. 27

Subject: Authorize award and execution of a 24-month requirements supply contract with MORNING PRIDE MFG, dba HONEYWELL FIRST RESPONDER PRODUCTS, Dayton, OH to provide firefighting bunker gear for the Austin Fire Department in an estimated amount not to exceed \$863,298 with four 12-month extension options in an estimated amount not to exceed \$431,649 per extension option, for a total estimated contract amount not to exceed \$2,589,894.

Amount and Source of Funding: Funding in the amount of \$431,649 is available in the Fiscal Year 2009-2010 Operating Budget of the Austin Fire Department. Funding for the remaining twelve months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Colleen Athey, Associate Buyer, 972-4012

Purchasing Language: Lowest bid meeting specification of three bids received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will establish a reliable source for the annual supply of bunker coats and pants worn by firefighting personnel to provide protection during structural firefighting operations or other locations where there is a threat of fire. Bunker gear is necessary to protect firefighters when certain physical hazards are likely to be encountered such as during non-fire-related rescue operations, emergency medical operations, and/or victim extrication. The bunker gear is constructed using a Millennia XT outer shell, a two-layer Crosstech moisture barrier and an Aralite thermal liner. All components are designed to protect the firefighter from heat, steam, flames, and water during firefighting operations.

A complete set of new bunker gear is provided to each fire cadet upon graduation. New bunker gear is also provided to incumbent firefighters as their gear becomes too old or is damaged beyond repair. Standards established by the National Fire Protection Association require that all bunker gear be replaced after 10 years following the date of manufacture. The Austin Fire Department provides approximately 125-175 sets of replacement gear annually and 80-100 sets of new bunker gear to graduating fire cadets.

MBE/WBE solicited: 2/1

MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Adequate competition.
- b. Forty-four notices were sent, including two MBEs and one WBE. Three bids were received..
- c. The pricing offered represents a 41% increase to the last contract award made in January 2006. This increase can be attributed to industry price increases over the past four years including, but not limited to: oil, shipping, taxes, product liability insurance, employee benefits, and the cost of raw materials.

APPROVAL JUSTIFICATION

- a. Lowest bid received meeting specification.
- b. The Purchasing Office concurs with the Austin Fire Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.