

Thursday, October 15, 2009

## Purchasing Office RECOMMENDATION FOR COUNCIL ACTION

Item No. 16

**Subject:** Authorize award and execution of a 12-month requirements service contract with TITUS SYSTEMS LP, Round Rock, TX for maintenance, repair, and expansion of the City's physical fiber network in an estimated amount not to exceed \$380,000, with four 12-month extension options in estimated amounts not to exceed \$1,025,000 for the first extension option, \$575,000 for the second extension option, \$425,000 for the third extension option, and \$565,000 for the fourth extension option, for a total estimated contract amount not to exceed \$2,970,000.

**Amount and Source of Funding:** Funding in the amount of \$380,000 is available in the Fiscal Year 2009-2010 Operating Budget of the Financial and Administrative Services Department, Communications and Technology Management. Funding for the extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Mick Osborne, Specialist Sr. Buyer/974 2995

Purchasing Language: Best evaluated bid meeting specifications of two bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will provide for the maintenance, repair, and expansion of the City's physical fiber network for Communications and Technology Management (CTM).

Currently, the City network encompasses 246 sites across more than 330 miles of cabling. This contract will allow CTM to maintain and repair the network, as well as develop, build, and rearrange fiber network cable to accommodate new and redeveloped sites in response to current and anticipated City initiatives. Year one includes expansion to the new Combined Child Protective Services location. Year two anticipates plant rearrangements required by Phase 2 of the Waller Creek Tunnel project and the associated CTM Data Center Move. Year three anticipates the New Central Library, the Police/Community Court, and Water Treatment Plant No. 4 projects. Years 4 and 5 include a fire station, an EMS station, and several other projects currently in development.

An evaluation panel made up of CTM management and technical personnel scored the bids based on price, experience, and demonstrated understanding of the City's needs.

MBE/WBE Solicited: 8/9

MBE/WBE Bid: 0/0

PRICE ANALYSIS

a. Adequate competition.

b. Two hundred one notices were sent, including eight MBEs and nine WBEs. Two bids were received, with no response from the MBE/WBEs.

c. This is the first purchase of its type; therefore, there is no pricing comparison available.

APPROVAL JUSTIFICATION

a. Best evaluated bid received.

b. The Purchasing Office concurs with the Communications and Technology Management's recommended award.

c. Advertised in the Austin American-Statesman and on the Internet.