

AGENDA



Thursday, November 19, 2009

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION****Item No. 51**

Subject: Authorize award and execution of a 12-month requirements service contract with PHYSIO-CONTROL, INC., Redmond, WA for maintenance and repair services for cardiac monitor/defibrillators for the Emergency Medical Services Department in an estimated amount not to exceed \$175,000, with two-12 month extension options in an estimated amount not to exceed \$175,000 per extension option, for a total estimated contract amount not to exceed \$525,000.

Amount and Source of Funding: Funding in the amount of \$160,417 is available in the Fiscal Year 2009-2010 Operating Budget of the Emergency Medical Services Department. Funding for the remaining month of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Sydney Ceder, Sr. Buyer/974 2035

Purchasing Language: Best evaluated bid of two bids received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will provide maintenance and repair services for 64 Lifepak12 cardiac monitor/defibrillator units that are owned by the City of Austin Emergency Medical Services Department (EMS). The contractor will inspect, assess and repair the City's stock of Lifepak12 units and accessory equipment, provide loaner units and equipment as needed, install software upgrades and patches, and perform inspections on a regular basis.

Physio-Control, Inc. is the manufacturer of the Lifepak12 cardiac monitor/defibrillator and has been in business over 50 years and is considered the world market leader in the manufacturing and servicing of cardiac monitor defibrillators.

An Invitation For Bid, Best Value method was used for this solicitation. Award was based on evaluation criteria including cost, experience/qualifications of key staff, knowledge and expertise of FDA and manufacturer's performance requirements and standards, and responsiveness to the City's requirements. An evaluation panel made up of EMS management and field personnel scored the bids based on the experience and demonstrated understanding of the City's needs.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Adequate competition.
- b. Thirty-six notices were sent. There are no known MBE/WBEs available for these services. Two bids were received.
- c. This is the first contract of this type; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Best evaluated bid received.
- b. The Purchasing Office concurs with the Emergency Medical Services Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.