

AGENDA



Thursday, November 19, 2009

**Aviation
RECOMMENDATION FOR COUNCIL ACTION****Item No. 9**

Subject: Authorize negotiation and execution of a Fixed Base Operator Lease and Development Agreement with Advanced Services, Inc. d/b/a Jet Black Flight Service, Austin, Texas for a tract of approximately 23 acres of land at Austin-Bergstrom International Airport for a term of thirty years from the date of beneficial occupancy.

Fiscal Note: Revenue Generating Lease. A Fiscal Note is not required.

For More Information: Shane Harbinson, Assistant Director, 512-530-6652.

Boards and Commission Action: Recommended by the Austin Airport Advisory Commission.

In response to demand from the general aviation community, the Department of Aviation issued an RFP seeking proposals from qualified operators to operate a third FBO at Austin-Bergstrom International Airport. An FBO is an aircraft service facility that provides a full array of aeronautical services to owners and operators of private aircraft, including hangar space, fueling, and repairs and maintenance.

Advanced Services, Inc. d/b/a Jet Black Flight Service was the sole respondent to the RFP. Under the proposed lease, the operator will lease approximately 23 acres of land at the Airport at a base ground rental rate of \$0.24 cents per square foot per year, which will escalate over time based on the consumer price index. The estimated rent when the FBO is complete and opens for business will be approximately \$240,000 per year.

The operator will be required to comply with the requirements of the City's Minority and Female owned Business Enterprise Procurement Program (City Code Chapter 2-9) in the design and construction of the facility.