

## AGENDA



Thursday, December 17, 2009

**Purchasing Office  
RECOMMENDATION FOR COUNCIL ACTION**

Item No. 74

**Subject:** Authorize award and execution of four 12-month requirements supply contracts with QUADMED, INC., Jacksonville, FL, MIDWEST MEDICAL SUPPLY CO., INC., Earth City, MO, PHYSIO-CONTROL, INC., Redmond, WA, and BOUND TREE MEDICAL, Dublin, OH for cardiac monitor/defibrillators supplies for the Emergency Medical Services Department in estimated amounts not to exceed \$628,622, \$39,481, \$21,000 and \$9,923 respectively, with two-12 month extension options in estimated amounts not to exceed \$628,622, \$39,481, \$21,000 and \$9,923 respectively per extension option, for total estimated contract amounts not to exceed \$1,885,866, \$118,443, \$63,000 and \$29,769 respectively.

**Amount and Source of Funding:** Funding in the amount of \$524,270 is available in the Fiscal Year 2009-2010 Operating Budget of the Emergency Medical Services Department. Funding for the three remaining months of the original contract period and extension options is contingent upon available funding in future budgets.

**Fiscal Note:** There is no unanticipated fiscal impact. A fiscal note is not required.

**For More Information:** Sydney Ceder, Sr. Buyer/974 2035

**Purchasing Language:** Lowest bids of four bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will provide supplies that will be used with the Lifepak12 cardiac monitor/defibrillator units that are owned by the City of Austin Emergency Medical Services Department (EMS). These advanced cardiac monitors/defibrillators are used in all ambulances operated by EMS and provide a number of functions in the course of treating a patient with abnormal cardiac conditions, such as shocking a defibrillating heart, pacing a slow heart, and conducting electrocardiograms.

MBE/WBE solicited: 3/3

MBE/WBE bid: 0/0

**PRICE ANALYSIS**

- a. Adequate competition.
- b. One hundred thirty-one notices were sent, including three MBEs and three WBEs. Four bids were received, with no response from the MBE/WBEs.
- c. This is the first contract of this type; therefore, there is no pricing history available.

**APPROVAL JUSTIFICATION**

- a. Lowest bids received.
- b. The Purchasing Office concurs with the Emergency Medical Services Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.