

AGENDA



Thursday, April 8, 2010

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION****Item No. 23**

Subject: Authorize award and execution of a 36-month requirements supply contract with INVERNESS MEDICAL INNOVATIONS NORTH AMERICA, INC., Princeton, NJ to provide Rapid HIV Test Kits and Controls in an estimated amount not to exceed \$345,600, with three 12-month extension options in estimated amounts not to exceed \$135,200 for the first extension option, \$145,200 for the second extension option, and \$155,200 for the third extension option, for a total estimated contract amount not to exceed \$781,200.

Amount and Source of Funding: Funding in the amount of \$52,600 is available in the Fiscal Year 2009-2010 Operating Budget of the Health and Human Services Department. Funding for the remaining 30 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Colleen Athey, Buyer I, 972-4012

Purchasing Language: Best-value bid of three bids received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will provide Rapid HIV Test Kits and Controls for the Communicable Disease (CD) Unit of the Health and Human Services Department (HHSD).

HHSD operates a comprehensive Sexually Transmitted Disease and Tuberculosis Control program through the CD Unit. One component of this program is to provide surveillance, outreach, prevention, and intervention services for persons infected with or affected by HIV. HIV testing is offered to all clients accessing the CD Unit's services, according to best practices guidance in accordance with the Center for Disease Control and the Clinical Laboratory Improvements Amendments Act of 1988, and as mandated by grant contracts.

The Rapid HIV Test Kits to be purchased under this contract will allow the CD Unit staff members to conduct HIV testing in community outreach settings. Test results are available to patients within just 20 minutes rather than the customary three-week period following the administration of tests in a clinic setting using outside laboratory services. Because these test results are available so quickly, CD staff members can provide immediate health counseling and other medical services to patients who test positive for HIV.

The Rapid HIV Test Kits have an accuracy rate of 99.7% and have been used by HHSD successfully since August 2003. HHSD considers this technology to be vital to the achievement of its disease prevention and community outreach goals.

MBE/WBE solicited: 1/1 MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Adequate Competition.
- b. Thirty-eight notices were sent, including one MBE and one WBE. Three bids were received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 19% decrease from the last contract award in January 2006. At the time of the last contract award there was only one known federally approved test kit on the market. Since this time, others are now available resulting in more competitive pricing.

APPROVAL JUSTIFICATION

- a. Best evaluated bid of three bids received.
- b. The Purchasing Office concurs with the Health and Human Services Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.