

AGENDA



Thursday, June 10, 2010

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION****Item No. 23**

Subject: Approve the award and negotiation of a contract with ALLIED WASTE SERVICES OF AUSTIN, Del Valle, TX for the provision of recycling services. Authorization to execute a contract upon successful negotiations will be by separate City Council action in the future.

Amount and Source of Funding: Funding is available in the Fiscal Year 2010-2011 Operating Budget of the Solid Waste Services Department. Funding for the remaining months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no anticipated fiscal impact. A fiscal note is not required.

For More Information: Roy Rivers, Buyer II 974-2596

Purchasing Language: Best evaluated proposal of seven responsible and responsive proposals received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). Firm MBE/WBE participation will be negotiated as part of the final contract.

Boards and Commission Action: To be reviewed by the Solid Waste Advisory Commission on June 9, 2010.

This City Council action is to make an award and authorize negotiations with Allied Waste Services of Austin. It is anticipated it will take approximately sixty (60) days to complete negotiations and return to Council with a request to execute a contract. The attached matrix details the evaluation criteria and points that led to the staff recommendation as to which firm has submitted the highest ranked proposal.

On November 16, 2009, the City of Austin Solid Waste Services Department (SWS) advertised a Request for Proposal (RFP) seeking entities qualified and experienced in recyclable materials processing and marketing services to accomplish the following: receiving, sorting, processing, storing, marketing, selling, and transporting of recyclable material collected from the City's curbside and office recycling programs. The RFP also included a data sharing requirement to collect, analyze and disseminate information regarding the processing and marketing of recyclable material. The RFP specifically excluded collection services which are provided by SWS.

Respondents to the RFP were grouped into two service solution types: (1) Partnership (Public/Private) Service Solution and/or (2) Private Service Solution. Respondents were allowed to submit multiple, alternate responses to each Service Solution type. A Partnership Service Solution is any legal entity or non-governmental institution that wishes to partner, share or combine resources with the City of Austin towards the common goal of providing recycling services. Partnership solutions may include but are not necessarily limited to City ownership with private operation, privately owned and operated on City land, or any other combination of public/private partnership solutions. A Private Service Solution is any legal entity or non-governmental institution that wishes to provide recycling services. Private solutions shall only include solutions that are privately owned and operated on private land.

The City of Austin encouraged Respondents to introduce dynamic, creative recycling solutions that would contribute towards the City's Climate Protection Plan and Zero Waste Initiative. A cross functional team was put together to evaluate areas of the RFP in order to determine points and ranking.

The City of Austin considered all eligible and responsive proposals. Each proposal was requested to demonstrate how it provided the best value to the City, achieved the City's long-term goals, and demonstrated a progressive vision for the City of Austin and the community.

This request allows for the development of a service agreement with the recommended firm. Should the City be unsuccessful in negotiating a satisfactory agreement with the recommended firm, negotiations will cease with that firm. Staff will then return to Council and request authorization to begin negotiations with the next best proposal.

BACKGROUND

SWS is responsible for providing weekly collection of garbage, recycling, and yard-trimmings as part of the Pay-As-You-Throw Program (PAYT). In addition to these services, SWS is responsible for the semi-annual collection of large brush and bulky items, street sweeping, dead animal collection, and litter abatement services. The Solid Waste Services Department is funded by monthly fees for the PAYT program and Anti-Litter Fees.

The City implemented Single-Stream Recycling Collection citywide in October 2008. Participation is voluntary and is available to all residential and commercial customers who subscribe to the City's garbage collection program. Currently, the Single-Stream Recycling Program has 177,170 residential accounts and 543 commercial accounts. Collection is provided by City crews and City-owned and City-operated equipment. The City utilizes 96-gallon carts for both residential and commercial accounts. FY 09/10 tonnage is projected to be approximately 55,000 tons. Approximately 65% of this tonnage is paper, 28% of this tonnage is containers (plastic, steel cans, aluminum, and glass), and the remaining 7% is residuals.

The Single-Stream Recycling Collection program operates on a bi-weekly schedule with every other week being an A-week or a B-week. This means that there are collection routes on a daily basis five (5) days per week including holidays with the exception of Thanksgiving Day, Christmas Day, and New Year's Day when the latter two (2) fall on a weekday. There are eighteen (18) regular daily routes and three (3) specialty routes. Eleven (11) of the regular routes are serviced with automated collection trucks and operate on a ten (10) hour schedule. Seven (7) of the regular routes are serviced with semi-automated collection trucks and operate on an eight (8) hour schedule. Specialty routes operate on an eight (8) hour schedule. The automated trucks and the specialty trucks are full-eject bodies and the semi-automated trucks are tip-to-dump bodies. The regular routes are currently bringing in two (2) to three (3) loads per day.

MBE/WBE solicited: 1/3

MBE/WBE bid: 0/0

PROPOSAL ANALYSIS

- a. Adequate competition.
- b. One hundred forty eight notices were sent, including one MBE and three WBEs. Seven proposals were received, with no response from the MBE/WBEs.

APPROVAL JUSTIFICATION

- a. Best evaluated proposal received.
- b. The Purchasing Office concurs with the Public Works Department's and Solid Waste Services Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.