

**AGENDA DATE: 09/23/10**

**VENDOR NAME: EO INTEGRATED SYSTEMS, INC.**

**BID TABULATION**

**IFB No. BKH0087**

**Security System Parts**

<b>VENDOR</b>	<b>Group A (25 items)</b>	<b>Group B (9 items)</b>	<b>Group C (8 items)</b>	<b>Group D (38 items)</b>
<b>EO Integrated Systems, Inc. San Antonio, TX</b>	<b>\$28,715.20</b>	<b>\$6,522.40</b>	<b>\$2,612.10</b>	<b>\$2,850.40</b>
Video Security Specialists, Inc. Burbank, CA	*			
Security Integrators Houston, TX	*			
Stanley Security Solutions Indianapolis, IN	*			
Security General International, San Antonio, TX	*			

\* Video Security Specialists, Security Integrators, Stanley Security Solutions, and Security General International were considered non-responsive and could not be considered for award for either not providing a pricelist, not returning pricing on the bid sheet issued with the solicitation, or did not bid on all line items within a group as called for in the solicitation. EO Integrated Systems was the only responsive bidder, and Aviation staff will be able to purchase any needed item included in EO's published price list at a firm discount of 20%. The annual expenditures are estimated to be \$65,000 per year. A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.