Thursday, January 13, 2011

Purchasing Office RECOMMENDATION FOR COUNCIL ACTION

Item No. 25

Subject: Authorize award and execution of a 24-month requirements supply contract with BOUNDTREE MEDICAL, LLC, Dublin, Ohio for the purchase of ResQPOD® circulatory enhancer devices in an estimated amount not to exceed \$176,000, with two 12-month extension options in an estimated amount not to exceed \$115,200 for first extension option and \$138,240 for second extension option, for a total estimated contract amount not to exceed \$429,440. Boundtree Medical LLC is the sole source provider for these devices.

Amount and Source of Funding: Funding in the amount of \$60,000 is available in the Fiscal Year 2010-2011 Operating Budget of the Emergency Medical Services Department. Funding for the remaining 15 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Colleen Athey, Buyer II, 972-4012

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

This contract will provide ResQPOD circulatory enhancers for the Emergency Medical Services (EMS) Department and all first responders in the Austin-Travis County Emergency Medical Service (ATCEMS) system. Each ambulance or first-response vehicle is currently equipped with this device to provide prehospital patient care. The ResQPODs are fitted between a ventilation source and a patient's airway tube, maximizing blood flow and perfusion, and increasing cardiac output and blood pressure.

The ATCEMS System includes:

- •The Austin-Travis County Emergency Medical Services Department, which provides both Basic Life Support and Advanced Life Support response and transport to all areas inside the Travis County boundaries.
- •The Austin Fire Department, which provides Basic Life Support first response to areas inside the City of Austin boundaries.
- •The Travis County First Responder organizations, which provide both Basic Life Support and Advanced Life Support first response to areas outside the City of Austin boundaries.

All field staff are trained on this model and replacement equipment and supplies must be compatible with the existing stock to ensure the interoperability and a uniform standard of training and practice.

BoundTree Medical, LLC is the sole distributor of the ResQPOD® for the United States, as authorized by the manufacturer, Advanced Circulatory Systems, Inc.