

AGENDA



Thursday, February 10, 2011

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION**

Item No. 22

Subject: Authorize execution of a 12-month requirements service contract with EAR TELECOMMUNICATIONS, LLC, Pflugerville, TX, for installation and maintenance of single mode fiber optic cable in an amount not to exceed \$155,300.48, with two 12-month extension options in an amount not to exceed \$155,300.48 for each extension option, for a total estimated contract amount not to exceed \$465,901.44.

Amount and Source of Funding: Funding in the amount of \$103,533 is available in the Fiscal Year 2010-2011 Capital Budget of the Transportation Department. Funding for the remaining eight months of the original contract period and for the extension options is contingent upon available funding in future budgets.

Fiscal Note: A fiscal note is attached.

For More Information: Steve Cocke, Buyer II, 974-2003.

Purchasing Language: Lowest of five bids received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will provide for the maintenance, repair, and expansion of the Transportation Department's fiber network for traffic signals. Currently, the City maintains approximately 900 traffic signals. The Department's fiber network connects approximately 750 of these traffic signals to the City's traffic management center (TMC). Communication to traffic signals from the TMC allows staff to rapidly make signal timing adjustments. During incidents and special events, this allows staff to quickly improve traffic flow and reduce emissions, fuel consumption and delay for drivers.

MBE/WBE solicited: 16/7 MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Adequate competition.
- b. Two hundred eleven notices were sent, including sixteen MBEs and seven WBEs. Five bids received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 50% decrease from the last contract award in July 2005. In 2005 Fiber Optic cable was new technology and there was not a lot of competition.

APPROVAL JUSTIFICATION

- a. Lowest bid received. Titus Systems, LP was the previous vendor.
- b. The Purchasing Office concurs with the Watershed Protection recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.