

Thursday, February 10, 2011

Purchasing Office RECOMMENDATION FOR COUNCIL ACTION

Item No. 23

Subject: Authorize award and execution of four contracts through the Texas Local Government Purchasing Cooperative (BuyBoard) with HEIL OF TEXAS, Houston, TX, for the purchase of eighteen refuse collection bodies in an amount not to exceed \$2,770,157; LONGHORN INTERNATIONAL TRUCKS, LTD, Austin, TX, for the purchase of nine truck cab and chassis in an amount not to exceed \$1,644,489; CHASTANG ENTERPRISES, Houston, TX, for the purchase of nine truck cab and chassis in an amount not to exceed \$1,839,974; COOPER EQUIPMENT COMPANY, San Antonio, TX for the purchase of five street sweepers in an amount not to exceed \$1,503,456.

Amount and Source of Funding: Funding in the amount of \$4,564,314.80 is available from the Texas Commission on Environmental Quality Texas Clean Fleet Program Grant. Funding in the amount of \$2,982,787 is available in the Fiscal Year 2010-2011 Capital Budget of the Solid Waste Services Department. Funding in the amount of \$112,250.60 is available in the Fiscal Year 2010-2011 Capital Budget of the Public Works Department. Funding in the amount of \$98,723.60 is available in the Fiscal Year 2010-2011 Operating Budget of the Aviation Department.

Fiscal Note: A fiscal note is attached.

For More Information: Sharon Patterson, Senior Buyer, 972-4014

MBE/WBE: This Cooperative Purchase is exempt from the MBE/WBE Ordinance. This exemption is in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

Related to Item #11.

These contracts are for the purchase of 18 replacement refuse collection bodies, 18 replacement refuse truck cab and chassis, and five replacement street sweepers.

City of Austin Climate Protection team and Fleet have worked together to develop a vehicle purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

Nineteen of these vehicles are powered with engines capable of burning Compressed Natural Gas (CNG) fuel. In line with Austin Climate Protection Program goals, CNG provides an approximate 25% reduction in greenhouse gas emissions versus using gasoline and an approximate 25% reduction versus using diesel.

Four of these vehicles are diesel hydraulic-hybrids powered by engines capable of burning biodiesel (B20) fuel. In line with Austin Climate Protection Program goals, B20 provides an approximate 25% reduction in greenhouse gas emissions versus using gasoline and an approximate 5% reduction versus using petro-diesel.

Each department reviewed the list of vehicles determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within SWS, and the proposed equipment was reviewed by the Fleet Service Center Manager to insure the specified vehicle is appropriate for the use.

All of these replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

The contract with Longhorn International Trucks, Ltd. is for the purchase of nine CNG truck cab and chassis manufactured by Crane Carrier Company, Tulsa, OK. The contract with Chastang Enterprises is for the purchase of five CNG and four bio-diesel truck cab and chassis manufactured by Autocar LLC, Hagerstown, IN. The contract with Heil of Texas is for the purchase of nine side-loading and nine rear-loading refuse collection bodies manufactured by Heil, Fort Paine, AL. The refuse collection bodies will be mounted onto the truck cab and chassis to form eighteen refuse collection trucks which will be assigned to the Solid Waste Services Department.

The contract with Cooper Equipment is for the purchase of five CNG street sweepers which will be distributed among the Solid Waste Services Department, Public Works Department, and Aviation Department.

The Purchasing Office conducted an analysis to determine that the Longhorn International, Chastang Enterprises, Heil of Texas, and Cooper Equipment BuyBoard contracts were the best value to the City. These contracts offered the lowest prices and are able to provide vehicles that fully meet the needs of the using departments. Longhorn International, Chastang Enterprises, Heil of Texas, and Cooper Equipment are contracted through BuyBoard to supply these types of vehicles to other public entities statewide as a result of a competitive bidding process. Utilizing BuyBoard contracts provides for volume discount pricing as well as the earliest opportunity to place the City's vehicles on order.