

**EVALUATION MATRIX**  
**Invitation for Bid -- Best Value**  
**IFB - 7800 - SAP0115**

**Preventative Maintenance and Repair Services for Parts Washing Machines**

| SECTION  | MAX<br>POINTS | BIDDER  | BIDDER                                |
|--|---------------|---|---------------------------------------|
|  |               | ACUITY<br>SPECIALTY<br>PRODUCTS, INC.<br>dba Zep Sales &<br>Service | Midstate<br>Environmental<br>Services |
| Hourly Labor Rate for Services Other Than Preventative Maintenance | 25            | 25  | 0                                     |
| Flat Fee for Preventative Maintenance                              | 25            | 25  | 0                                     |
| Flat Fee for Training  | 5             | 5   | 0                                     |
| Replacement Parts and Materials                                    | 15            | 12  | 15                                    |
| <b>TOTAL POINTS</b>  |               | 67  | 15                                    |