Waller Creek TIRZ Update of Value and Increment



Prepared for:

City of Austin, Texas



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Projected TIRZ Value and Increment

The Waller Creek TIRZ Update of Market Demand and Absorption Projections concluded with projections of market-supportable absorption for various land uses. To translate into projections of TIRZ assessed value increases, they must be first translated into a projected development program that accounts for the "lumpy" nature of value increases, as new downtown buildings typically accommodate multiple years of supportable absorption for their particular use.

The table to the right presents the assumptions used to convert the projected absorption into the development program. Each use was assumed to have a typical amount of absorbable space per structure. One exception is retail space, which is assumed to always be incorporated into structures of another predominant use.

The resulting development program is then presented on the following pages, one program for each of the three scenarios (base case, Master Plan, and Creekside). The development programs assume that developers will complete construction of each structure in the year prior to a sufficient level of additional supportable absorption. Retail construction is presented both as if it were stand-alone ("by demand") and then modified to fit the timing of construction of other uses ("actual").

Development Program Assumptions

| Land Use | Unit of Measurement | Bldg. Size | Occupancy |
|---------------------------|------------------------|------------|-----------|
| Apartments | Dwelling Units | 200 | 92% |
| Condominiums - mid-priced | Dwelling Units | 150 | 93% |
| Condominiums - luxury | Dwelling Units | 90 | 95% |
| Office | Leasable Sq.Ft. | 300,000 | 88% |
| Hotel - limited service | Rooms | 225 | 70% |
| Hotel - full service | Rooms | 250 | 70% |
| Retail | Leasable Sq.Ft. | 15,000 | 85% |

Waller Creek TIRZ Development Program – Base Case

Note: Does not reflect a master planning framework to guide development or address surface amenities and public infrastructure.

| | | New Construction Units Added | | | | | | | | | | | | | | | | | |
|---|---|------------------------------|-------------------------------|-------------|-----------------|-----------------|-----------------|----------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-----------------------------|------------------------------------|------------------------------------|------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Land Use | Unit | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| Apartments | Dwelling Units | - | - | - | 200 | - | - | 200 | - | - | - | - | 200 | - | - | - | 200 | - | - |
| Condominiums - mid-priced | Dwelling Units | - | - | - | 150 | - | - | - | 150 | - | - | - | 150 | - | - | - | - | 150 | - |
| Condominiums - luxury | Dwelling Units | - | - | - | - | - | - | - | 90 | - | - | - | - | - | - | - | 90 | - | - |
| Office | Sq.Ft. | - | - | - | - | - | - | - | 300,000 | - | - | - | - | 300,000 | - | - | - | 300,000 | - |
| Hotel - limited service | Rooms | - | - | - | - | - | 1 | - | - | - | - | - | - | 225 | - | - | - | - | - |
| Hotel - full service | Rooms | - | - | - | - | - | - | 250 | - | - | - | - | - | - | - | - | - | - | - |
| Retail – by demand ¹ | Sq.Ft. | - | - | - | - | - | 15,000 | - | - | - | 15,000 | - | - | - | 15,000 | - | - | 15,000 | - |
| Retail – actual ² | Sq.Ft. | - | - | - | - | - | | 15,000 | 15,000 | - | - | - | - | 15,000 | - | - | - | 15,000 | - |
| | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | C | umulative | Units Adde | ed | | | | | | | |
| Land Use | Unit | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | umulative 2018 | Units Adde | ed 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| Land Use Apartments | Unit Dwelling Units | 2010 | 2011 | 2012 | 2013 200 | 2014 200 | 2015 200 | 2016 400 | | | | | 2021 600 | 2022 600 | 2023 600 | 2024 600 | 2025 | 2026 | 2027 |
| | Dwelling | 2010 | 2011 - | 2012 | | | | | 2017 | 2018 | 2019 | 2020 | | | | | | | |
| Apartments Condominiums - | Dwelling Units Dwelling | 2010 | 2011 - | 2012 | 200 | 200 | 200 | 400 | 2017 400 | 2018 400 | 2019 400 | 2020 400 | 600 | 600 | 600 | 600 | 800 | 800 | 800 |
| Apartments Condominiums - mid-priced Condominiums - | Dwelling Units Dwelling Units Dwelling | 2010 | 2011 | 2012 | 200 | 200 | 200 | 400 | 2017 400 300 | 2018 400 300 | 2019 400 300 | 2020 400 300 | 600 450 | 600 450 | 600 450 | 600 450 | 800 450 | 800 600 | 800 600 |
| Apartments Condominiums - mid-priced Condominiums - luxury | Dwelling Units Dwelling Units Dwelling Units Units | | | | 200 | 200 | 200 | 400 | 2017 400 300 90 | 2018 400 300 90 | 2019 400 300 90 | 400 300 90 | 600 450 90 | 600 450 90 | 600 450 90 | 600 450 90 | 800 450 180 | 800 600 180 | 800 600 180 |
| Apartments Condominiums - mid-priced Condominiums - luxury Office Hotel - limited | Dwelling Units Dwelling Units Dwelling Units Sq.Ft. | | 2011 | | 200 | 200 | 200 | 400 | 2017 400 300 90 | 2018 400 300 90 | 2019 400 300 90 | 400 300 90 | 600 450 90 | 600 450 90 600,000 | 600 450 90 600,000 | 600 450 90 600,000 | 800 450 180 600,000 | 800 600 180 900,000 | 800 600 180 900,000 |
| Apartments Condominiums - mid-priced Condominiums - luxury Office Hotel - limited service Hotel - full | Dwelling Units Dwelling Units Dwelling Units Sq.Ft. | | 2011 - - - - - | | 200 | 200 | 200 | 400 150 - - | 2017 400 300 90 300,000 | 2018 400 300 90 300,000 | 2019 400 300 90 300,000 | 2020 400 300 90 300,000 | 600 450 90 300,000 | 600 450 90 600,000 225 | 600 450 90 600,000 225 | 600 450 90 600,000 225 | 800 450 180 600,000 225 | 800 600 180 900,000 225 | 800 600 180 900,000 225 |

¹ Represents retail space theoretically added solely from projected supportable absorption. Not used for projected TIRZ value calculation.

² Retail "by demand" amounts modified to correspond with construction of other uses. Used as input into projected TIRZ value calculation.

Waller Creek TIRZ Development Program – Master Plan

| | | New Construction Units Added | | | | | | | | | | | | | | | | | |
|--|---|------------------------------|--------|------|------|--------------------|--------------------|-----------------------------|-----------------------------|-----------------------------|----------------------|------------------------------------|------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| Land Use | Unit | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| Apartments | Dwelling Units | - | - | - | 200 | - | 200 | - | 200 | - | - | 200 | - | 200 | - | 200 | - | - | 200 |
| Condominiums - mid-priced | Dwelling Units | - | - | - | 150 | - | 150 | - | 150 | - | - | 150 | - | 150 | - | - | 150 | - | - |
| Condominiums - luxury | Dwelling Units | - | - | - | - | - | - | 90 | - | - | - | - | - | 90 | - | - | - | - | 90 |
| Office | Sq.Ft. | - | - | - | - | - | - | 300,000 | - | - | - | - | 300,000 | - | - | 300,000 | - | - | - |
| Hotel - limited service | Rooms | - | - | - | - | - | - | - | - | - | - | 225 | - | - | - | - | - | - | - |
| Hotel - full service | Rooms | - | - | - | - | - | - | 250 | - | - | - | - | - | - | - | - | - | - | - |
| Retail – by demand ¹ | Sq.Ft. | - | - | - | - | - | 15,000 | - | 15,000 | - | - | 15,000 | - | 15,000 | - | - | 15,000 | - | 15,000 |
| Retail – actual ² | Sq.Ft. | - | - | - | - | - | 15,000 | 7,500 | 7,500 | - | - | 15,000 | 7,500 | 7,500 | - | 15,000 | - | | 15,000 |
| | | | | | | | | | C | umulative | Units Adde | ed | | | | | | | |
| Land Use | Unit | | | | | | | | | | | | | | | | | | |
| | Offic | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| Apartments | Dwelling Units | 2010 | 2011 | 2012 | 2013 | 2014 200 | 2015 400 | 2016 400 | 2017 600 | 2018 600 | 2019 600 | 2020 800 | 2021 800 | 2022 1,000 | 2023 1,000 | 2024 1,200 | 2025 1,200 | 2026 1,200 | 2027 1,400 |
| Apartments Condominiums - mid-priced | Dwelling | - | - | - | | | | | | | | | | | | | | | |
| Condominiums - | Dwelling Units Dwelling | | - - | | 200 | 200 | 400 | 400 | 600 | 600 | 600 | 800 | 800 | 1,000 | 1,000 | 1,200 | 1,200 | 1,200 | 1,400 |
| Condominiums - mid-priced Condominiums - | Dwelling Units Dwelling Units Dwelling | | | | 200 | 200 | 400 | 400 300 | 600 450 | 600 450 | 600 450 | 800 600 | 800 600 | 1,000 750 | 1,000 750 | 1,200 750 | 1,200 900 | 1,200 900 | 1,400 900 |
| Condominiums - mid-priced Condominiums - luxury | Dwelling Units Dwelling Units Dwelling Units Units | | | | 200 | 200 | 400 | 400 300 90 | 600 450 90 | 600 450 90 | 600 450 90 | 800 600 90 | 800 600 90 | 1,000 750 180 | 1,000 750 180 | 1,200 750 180 | 1,200 900 180 | 1,200 900 180 | 1,400 900 270 |
| Condominiums - mid-priced Condominiums - luxury Office Hotel - limited | Dwelling Units Dwelling Units Dwelling Units Sq.Ft. | | | | 200 | 200 | 400 | 400 300 90 | 600 450 90 | 600 450 90 | 600 450 90 | 800 600 90 300,000 | 800 600 90 600,000 | 1,000 750 180 600,000 | 1,000 750 180 600,000 | 1,200 750 180 900,000 | 1,200 900 180 900,000 | 1,200 900 180 900,000 | 1,400 900 270 900,000 |
| Condominiums - mid-priced Condominiums - luxury Office Hotel - limited service Hotel - full | Dwelling Units Dwelling Units Dwelling Units Sq.Ft. | | | | 200 | 200 | 400 | 400 300 90 300,000 | 600 450 90 300,000 | 600 450 90 300,000 | 450 90 300,000 | 800 600 90 300,000 225 | 800 600 90 600,000 225 | 1,000 750 180 600,000 225 | 1,000 750 180 600,000 225 | 1,200 750 180 900,000 225 | 1,200 900 180 900,000 225 | 1,200 900 180 900,000 225 | 1,400 900 270 900,000 225 |

¹ Represents retail space theoretically added solely from projected supportable absorption. Not used for projected TIRZ value calculation.
² Retail "by demand" amounts modified to correspond with construction of other uses. Used as input into projected TIRZ value calculation.

Waller Creek TIRZ Development Program – Creekside

| | | New Construction Units Added | | | | | | | | | | | | | | | | | |
|---|---|------------------------------|------|------|-----------------|-----------------|-------------|----------------------|-------------------------------------|--|--|--|------------------------------------|------------------------------------|------------------------------------|------------------------------------|-------------------------------------|-------------------------------------|---------------------------------------|
| Land Use | Unit | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| Apartments | Dwelling Units | - | - | - | 200 | - | - | 200 | - | | 200 | - | | - | 200 | | - | | 200 |
| Condominiums - mid-priced | Dwelling Units | - | - | - | 150 | - | - | 150 | - | - | 150 | - | - | - | 150 | - | - | - | 150 |
| Condominiums - luxury | Dwelling Units | - | - | - | - | - | - | - | 90 | - | - | - | - | - | - | - | 90 | - | - |
| Office | Sq.Ft. | - | - | - | - | - | - | - | 300,000 | - | - | - | - | 300,000 | - | - | - | 300,000 | - |
| Hotel - limited service | Rooms | - | - | - | - | - | - | - | - | 225 | - | - | - | 225 | - | - | - | - | - |
| Hotel - full service | Rooms | - | - | - | - | - | - | 250 | - | - | - | - | - | - | - | 250 | - | - | 1 |
| Retail – by demand ¹ | Sq.Ft. | - | - | - | - | - | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 |
| Retail – actual ² | Sq.Ft. | - | - | - | - | - | - | 30,000 | 15,000 | 15,000 | 15,000 | | | 30,000 | 30,000 | 15,000 | 7,500 | 22,500 | 15,000 |
| | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | C | umulative | Units Adde | ed | | | | | | | |
| Land Use | Unit | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | umulative 2018 | Units Adde 2019 | ed 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| Land Use Apartments | Unit Dwelling Units | 2010 | 2011 | 2012 | 2013 200 | 2014 200 | 2015 | 2016 400 | | | | | 2021 600 | 2022 600 | 2023 800 | 2024 800 | 2025 | 2026 800 | 2027 1,000 |
| | Dwelling | 2010 | 2011 | 2012 | | | | | 2017 | 2018 | 2019 | 2020 | | | | | | | |
| Apartments Condominiums - | Dwelling Units Dwelling | 2010 | 2011 | 2012 | 200 | 200 | 200 | 400 | 2017 400 | 2018 400 | 2019 600 | 2020 600 | 600 | 600 | 800 | 800 | 800 | 800 | 1,000 |
| Apartments Condominiums - mid-priced Condominiums - | Dwelling Units Dwelling Units Dwelling | 2010 | | - | 200 | 200 | 200 | 400 | 2017 400 300 | 2018 400 300 | 2019 600 450 | 2020 600 450 | 600 450 | 600 450 | 800 600 | 800 600 | 800 600 | 800 600 | 1,000 750 |
| Apartments Condominiums - mid-priced Condominiums - luxury | Dwelling Units Dwelling Units Dwelling Units | | 2011 | | 200 | 200 | 200 | 400 | 2017 400 300 90 | 2018 400 300 90 | 2019 600 450 90 | 2020 600 450 90 | 600 450 90 | 600 450 90 | 800 600 90 | 800 600 90 | 800 600 180 | 800 600 180 | 1,000 750 180 |
| Apartments Condominiums - mid-priced Condominiums - luxury Office Hotel - limited | Dwelling Units Dwelling Units Dwelling Units Sq.Ft. | | | | 200 | 200 | 200 | 400 | 2017 400 300 90 | 2018 400 300 90 300,000 | 2019 600 450 90 300,000 | 2020 600 450 90 300,000 | 600 450 90 300,000 | 600 450 90 600,000 | 800 600 90 600,000 | 800 600 90 600,000 | 800 600 180 600,000 | 800 600 180 900,000 | 1,000 750 180 900,000 |
| Apartments Condominiums - mid-priced Condominiums - luxury Office Hotel - limited service Hotel - full | Dwelling Units Dwelling Units Dwelling Units Sq.Ft. | | 2011 | | 200 | 200 | 200 | 400 300 - - | 2017 400 300 90 300,000 | 2018 400 300 90 300,000 225 | 2019 600 450 90 300,000 225 | 2020 600 450 90 300,000 225 | 600 450 90 300,000 225 | 600 450 90 600,000 450 | 800 600 90 600,000 450 | 800 600 90 600,000 450 | 800 600 180 600,000 450 | 800 600 180 900,000 450 | 1,000 750 180 900,000 450 |

¹ Represents retail space theoretically added solely from projected supportable absorption. Not used for projected TIRZ value calculation.

² Retail "by demand" amounts modified to correspond with construction of other uses. Used as input into projected TIRZ value calculation.

Using the new development projections within the TIRZ, the future TIRZ assessed value and tax increment could be projected. These projections also require a set of assumptions, listed as follows.

- All existing assessed value within the TIRZ is projected to increase by an average of 5.0% annually, starting after 2011. This assumption is the result of an examination of historical assessed value trends within the TIRZ since 2006, which has indicated rates both above and below this level depending upon land use and other factors.
- 2. Assessed value increases due to new construction are projected to enter the tax rolls at a ratio of 30% of the increase in the year prior to project completion and 70% in the year of completion.
- Based on analysis of exemptions claimed in existing condominium developments in the TIRZ, 54% of condominium owners are projected to claim a Travis County homestead exemption. A projected 4% of condominium owners will claim an Over-65 exemption from both the City of Austin and Travis County.
- 4. A survey of assessed values for downtown Austin properties of various land uses provided the basis for the projected new development value per unit factors summarized in the table below. These values are presented for 2009 and are projected to appreciate at the same rate given above.

New Construction Value Factors

| Land Use | Va | lue Factor | Unit |
|---------------------------|----|------------|---------------------|
| Apartments | \$ | 150,000 | per dwelling unit |
| Condominiums - mid priced | \$ | 340,000 | per dwelling unit |
| Condominiums - luxury | \$ | 650,000 | per dwelling unit |
| Office | \$ | 250 | per leasable sq.ft. |
| Hotel - limited service | \$ | 90,000 | per room |
| Hotel - first class | \$ | 130,000 | per room |
| Retail | \$ | 195 | per leasable sq.ft. |

Waller Creek TIRZ Projected New Construction Value and Tax Exemptions – Base Case

Note: Does not reflect a master planning framework to guide development or address surface amenities and public infrastructure.

| | Year | | | | | | | | Ne | w Construc | tion Value | (S) | | | | | | | |
|----------------------|----------|------|------|------------|------------|-----------|------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------------|-------------|
| | Constr. | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| | Tax | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 |
| Land Use | Revenue | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 |
| Apartments | | - | | 9,922,500 | 24,310,125 | - | 11,486,534 | 28,142,008 | - | - | - | 14,660,052 | 35,917,127 | - | - | 17,819,384 | 43,657,492 | - | - |
| Condominiums - m | d-priced | - | - | 16,868,250 | 41,327,213 | - | - | 20,503,463 | 50,233,485 | - | - | 24,922,088 | 61,059,115 | - | - | - | 31,807,601 | 77,928,623 | - |
| Condominiums - lux | kury | | - | - | - | - | - | 23,518,678 | 57,620,762 | - | | - | | | - | 34,747,800 | 85,132,109 | - | - |
| Office | | | - | - | - | - | - | 30,152,152 | 73,872,772 | - | - | - | 38,482,636 | 94,282,457 | - | - | 46,775,884 | 114,600,91 6 | - |
| Hotel - limited serv | ice | | - | - | - | - | - | - | - | - | - | - | 10,390,312 | 25,456,263 | - | - | - | - | - |
| Hotel - full service | | - | - | - | - | - | 12,443,745 | 30,487,176 | - | - | - | - | - | - | - | - | - | - | - |
| Retail | | - | - | - | - | 1,119,937 | 3,919,780 | 2,881,038 | - | - | - | 1,500,823 | 3,677,016 | - | - | 1,824,259 | 4,469,436 | - | - |
| Exemption Catego | ry | | | | | | | | New I | Property Ta | x Exemptic | ons (S) | | | | | | | |
| Travis County home | estead | - | - | - | (405,000) | - | - | - | (648,000) | - | - | - | (405,000) | - | - | - | (243,000) | (405,000) | - |
| City of Austin over | 65 | - | - | - | (306,000) | - | - | - | (489,600) | - | - | - | (306,000) | - | - | - | (183,600) | (306,000) | - |
| Travis County over | 65 | - | - | - | (390,000) | - | - | - | (624,000) | - | - | - | (390,000) | - | - | - | (234,000) | (390,000) | - |
| <u>Cumulative</u> | | | | | | | | | | | | | | | | | | | |
| Travis County home | estead | - | - | - | (405,000) | (405,000) | (405,000) | (405,000) | (1,053,000) | (1,053,000) | (1,053,000) | (1,053,000) | (1,458,000) | (1,458,000) | (1,458,000) | (1,458,000) | (1,701,000) | (2,106,000) | (2,106,000) |
| City of Austin over | 65 | - | - | - | (306,000) | (306,000) | (306,000) | (306,000) | (795,600) | (795,600) | (795,600) | (795,600) | (1,101,600) | (1,101,600) | (1,101,600) | (1,101,600) | (1,285,200) | (1,591,200) | (1,591,200) |
| Travis County over | 65 | - | - | - | (390,000) | (390,000) | (390,000) | (390,000) | (1,014,000) | (1,014,000) | (1,014,000) | (1,014,000) | (1,404,000) | (1,404,000) | (1,404,000) | (1,404,000) | (1,638,000) | (2,028,000) | (2,028,000) |

Waller Creek TIRZ Projected New Construction Value and Tax Exemptions – Master Plan

| | Year | | | | | | | | Ne | w Construc | tion Value | (S) | | | | | | | |
|----------------------|-----------|------|------|------------|------------|------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------------|-------------|-------------|-------------|
| | Constr. | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| | Tax | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 |
| Land Use | Revenue | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 |
| Apartments | | - | - | 9,922,500 | 24,310,125 | 10,939,556 | 26,801,913 | 12,060,861 | 29,549,109 | - | 13,961,954 | 34,206,787 | 15,393,054 | 37,712,983 | 16,970,842 | 41,578,564 | - | 19,645,871 | 48,132,385 |
| Condominiums - m | id-priced | - | - | 16,868,250 | 41,327,213 | 18,597,246 | 45,563,252 | 20,503,463 | 50,233,485 | - | 23,735,322 | 58,151,538 | 26,168,192 | 64,112,071 | - | 30,292,953 | 74,217,736 | - | - |
| Condominiums - lu | xury | - | - | - | - | - | 22,398,741 | 54,876,916 | - | | - | - | 30,016,456 | 73,540,317 | - | - | - | 38,309,449 | 93,858,150 |
| Office | | - | - | - | - | - | 28,716,335 | 70,355,021 | - | - | - | 36,650,129 | 89,792,816 | - | 42,427,106 | 103,946,40 9 | - | - | - |
| Hotel - limited serv | ice | - | - | - | - | - | - | - | - | - | 9,424,319 | 23,089,581 | - | - | - | - | - | - | - |
| Hotel - full service | | - | - | - | - | - | 12,443,745 | 30,487,176 | - | - | - | - | - | - | - | - | - | - | - |
| Retail | | - | - | - | - | 1,066,607 | 3,173,155 | 1,959,890 | 1,440,519 | - | 1,361,291 | 4,049,839 | 2,501,371 | 1,838,508 | 1,654,657 | 4,053,910 | - | 1,915,472 | 4,692,908 |
| Exemption Catego | ry | | | | | | | | New I | Property Ta | x Exemptic | ons (S) | | | | | | | |
| Travis County home | estead | - | - | - | (405,000) | - | (405,000) | (243,000) | (405,000) | - | - | (405,000) | - | (648,000) | - | - | (405,000) | - | (243,000) |
| City of Austin over | 65 | - | - | - | (306,000) | - | (306,000) | (183,600) | (306,000) | - | - | (306,000) | - | (489,600) | - | - | (306,000) | - | (183,600) |
| Travis County over | 65 | - | - | - | (390,000) | - | (390,000) | (234,000) | (390,000) | - | - | (390,000) | - | (624,000) | - | - | (390,000) | - | (234,000) |
| <u>Cumulative</u> | | | | | | | | | | | | | | | | | | | |
| Travis County home | estead | - | - | - | (405,000) | (405,000) | (810,000) | (1,053,000) | (1,458,000) | (1,458,000) | (1,458,000) | (1,863,000) | (1,863,000) | (2,511,000) | (2,511,000) | (2,511,000) | (2,916,000) | (2,916,000) | (3,159,000) |
| City of Austin over | 65 | - | - | - | (306,000) | (306,000) | (612,000) | (795,600) | (1,101,600) | (1,101,600) | (1,101,600) | (1,407,600) | (1,407,600) | (1,897,200) | (1,897,200) | (1,897,200) | (2,203,200) | (2,203,200) | (2,386,800) |
| Travis County over | 65 | - | - | - | (390,000) | (390,000) | (780,000) | (1,014,000) | (1,404,000) | (1,404,000) | (1,404,000) | (1,794,000) | (1,794,000) | (2,418,000) | (2,418,000) | (2,418,000) | (2,808,000) | (2,808,000) | (3,042,000) |

Waller Creek TIRZ Projected New Construction Value and Tax Exemptions – Creekside

| | Year | | | | | | | | Ne | w Construc | tion Value | (S) | | | | | | | |
|----------------------|-----------|------|------|------------|------------|-----------|------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------------|-------------|
| | Constr. | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| | Tax | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 |
| Land Use | Revenue | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 |
| Apartments | | - | - | 9,922,500 | 24,310,125 | - | 11,486,534 | 28,142,008 | - | 13,297,099 | 32,577,893 | - | - | 16,162,707 | 39,598,632 | - | - | 19,645,871 | 48,132,385 |
| Condominiums - mi | id-priced | - | - | 16,868,250 | 41,327,213 | - | 19,527,108 | 47,841,414 | - | 22,605,068 | 55,382,417 | - | - | 27,476,602 | 67,317,674 | - | - | 33,397,981 | 81,825,054 |
| Condominiums - lux | xury | - | - | - | - | - | - | 23,518,678 | 57,620,762 | - | - | - | - | - | - | 34,747,800 | 85,132,109 | - | - |
| Office | | - | - | - | - | - | - | 30,152,152 | 73,872,772 | - | - | - | 38,482,636 | 94,282,457 | - | - | 46,775,884 | 114,600,91 6 | - |
| Hotel - limited serv | ice | - | - | - | - | - | - | - | 8,548,135 | 20,942,931 | - | - | 10,390,312 | 25,456,263 | - | - | - | - | - |
| Hotel - full service | | - | - | - | - | - | 12,443,745 | 30,487,176 | - | - | - | - | - | - | 18,385,079 | 45,043,444 | - | - | - |
| Retail | | - | - | - | - | - | 2,239,874 | 6,663,626 | 4,115,769 | 4,321,557 | 3,176,345 | - | 3,001,646 | 10,505,760 | 9,376,390 | 4,922,605 | 4,864,692 | 8,619,626 | 4,692,908 |
| Exemption Catego | rv | | | | | | | | New I | Property Ta | x Exemptic | ons (S) | | | | | | | |
| Travis County home | , | - | - | - | (405,000) | - | - | (405,000) | (243,000) | - | (405,000) | - | - | - | (405,000) | - | (243,000) | - | (405,000) |
| City of Austin over | 65 | - | - | - | (306,000) | - | - | (306,000) | (183,600) | - | (306,000) | - | - | - | (306,000) | - | (183,600) | - | (306,000) |
| Travis County over | 65 | - | - | - | (390,000) | - | - | (390,000) | (234,000) | | (390,000) | - | - | - | (390,000) | - | (234,000) | - | (390,000) |
| <u>Cumulative</u> | | | | | | | | | | | | | | | | | | | |
| Travis County home | estead | - | - | - | (405,000) | (405,000) | (405,000) | (810,000) | (1,053,000) | (1,053,000) | (1,458,000) | (1,458,000) | (1,458,000) | (1,458,000) | (1,863,000) | (1,863,000) | (2,106,000) | (2,106,000) | (2,511,000) |
| City of Austin over | 65 | - | - | - | (306,000) | (306,000) | (306,000) | (612,000) | (795,600) | (795,600) | (1,101,600) | (1,101,600) | (1,101,600) | (1,101,600) | (1,407,600) | (1,407,600) | (1,591,200) | (1,591,200) | (1,897,200) |
| Travis County over | 65 | - | - | - | (390,000) | (390,000) | (390,000) | (780,000) | (1,014,000) | (1,014,000) | (1,404,000) | (1,404,000) | (1,404,000) | (1,404,000) | (1,794,000) | (1,794,000) | (2,028,000) | (2,028,000) | (2,418,000) |

Development Program and Projected TIRZ Values

The 2009 taxable assessed value of the TIRZ is calculated by taking the certified taxable values for the City of Austin and Travis County for 2009 and adding the total taxable values of accounts remaining under protest, less a 15% protest loss. The estimates are made as follows:

For the projected 2010 assessed value, CDS | Spillette has assumed that the assessed value of parcels on the north side of 4th Street sold in December 2009 will become the TCAD assessed value for January 1, 2010 for those parcels. The 2010 assessed values are therefore projected to be the 2009 estimated certified values given above plus the increase in value for those particular parcels (sales price less 2009 assessed value) of \$4,430,587.

It is possible that TCAD will add value for 2010 to the Legacy apartment tower property owing to its completion and lease up in

2009; however, CDS | Spillette has not assumed this in the projections.

Adding the projected value of new construction and tax exemptions to the 2010 projected assessed value, subject to appreciation over time (after 2011), thereby calculates the projected assessed value of the TIRZ. The projected assessed value for each year less the 2007 base year taxable value equals the projected tax increment. The annual increment is calculated separately for the City of Austin and Travis County because each jurisdiction has a different base year value due to differences in exemptions offered. The projections for each scenario are provided on the following pages.

CDS | Spillette has not assumed any permanent value loss due to City property acquisition within the TIRZ, nor are any currently publicly-owned parcels assumed to be released to the private market.

Estimated 2009 TIRZ Assessed Value

| Land Use | City of Austin | Travis County |
|--|----------------|---------------|
| 2009 certified taxable value | \$376,155,041 | \$363,526,840 |
| plus: prelim. value protest accounts | \$544,000 | \$544,000 |
| less: projected hearing loss on protests | 15% | 15% |
| Estimated final 2009 certified value | \$376,617,441 | \$363,989,240 |

Projected TIRZ Assessed Value and Increment – Base Case

Note: Does not reflect a master planning framework to guide development or address surface amenities and public infrastructure.

| | | City of | Travis | County | |
|----------|-----------------|-----------------------------|------------------------|-----------------------------|------------------------|
| Tax Year | Revenue Year | Projected Assessed Value | Projected Increment | Projected Assessed Value | Projected Increment |
| 2010 | 2011 | \$ 381,048,028 | \$ 144,848,246 | \$ 368,419,827 | \$ 140,275,237 |
| 2011 | 2012 | \$ 381,048,028 | \$ 144,848,246 | \$ 368,419,827 | \$ 140,275,237 |
| 2012 | 2013 | \$ 400,100,429 | \$ 163,900,647 | \$ 386,840,818 | \$ 158,696,228 |
| 2013 | 2014 | \$ 446,896,201 | \$ 210,696,419 | \$ 432,973,609 | \$ 204,829,019 |
| 2014 | 2015 | \$ 534,572,348 | \$ 298,372,566 | \$ 519,464,627 | \$ 291,320,037 |
| 2015 | 2016 | \$ 560,994,966 | \$ 324,795,184 | \$ 544,642,859 | \$ 316,498,269 |
| 2016 | 2017 | \$ 613,788,930 | \$ 377,589,148 | \$ 596,130,218 | \$ 367,985,628 |
| 2017 | 2018 | \$ 780,895,635 | \$ 544,695,853 | \$ 761,864,987 | \$ 533,720,397 |
| 2018 | 2019 | \$ 1,003,752,874 | \$ 767,553,092 | \$ 982,499,294 | \$ 754,354,704 |
| 2019 | 2020 | \$ 1,053,144,918 | \$ 816,945,136 | \$ 1,029,557,258 | \$ 801,412,668 |
| 2020 | 2021 | \$ 1,105,006,564 | \$ 868,806,782 | \$ 1,078,968,121 | \$ 850,823,531 |
| 2021 | 2022 | \$ 1,199,043,431 | \$ 962,843,649 | \$ 1,170,431,667 | \$ 942,287,077 |
| 2022 | 2023 | \$ 1,405,244,015 | \$ 1,169,044,233 | \$ 1,373,441,262 | \$ 1,145,296,672 |
| 2023 | 2024 | \$ 1,597,820,352 | \$ 1,361,620,570 | \$ 1,562,667,061 | \$ 1,334,522,471 |
| 2024 | 2025 | \$ 1,676,609,769 | \$ 1,440,409,987 | \$ 1,637,938,414 | \$ 1,409,793,824 |
| 2025 | 2026 | \$ 1,811,905,842 | \$ 1,575,706,060 | \$ 1,769,540,519 | \$ 1,541,395,929 |
| 2026 | 2027 | \$ 2,110,413,279 | \$ 1,874,213,497 | \$ 2,063,875,890 | \$ 1,835,731,300 |
| 2027 | 2028 | \$ 2,411,341,717 | \$ 2,175,141,935 | \$ 2,359,934,659 | \$ 2,131,790,069 |
| 2028 | 2029 | \$ 2,530,317,603 | \$ 2,294,117,821 | \$ 2,473,797,392 | \$ 2,245,652,802 |

Projected TIRZ Assessed Value and Increment – Master Plan

| | | City of | Travis | County | |
|----------|-----------------|-----------------------------|------------------------|-----------------------------|------------------------|
| Tax Year | Revenue Year | Projected Assessed Value | Projected Increment | Projected Assessed Value | Projected Increment |
| 2010 | 2011 | \$ 381,048,028 | \$ 144,848,246 | \$ 368,419,827 | \$ 140,275,237 |
| 2011 | 2012 | \$ 381,048,028 | \$ 144,848,246 | \$ 368,419,827 | \$ 140,275,237 |
| 2012 | 2013 | \$ 400,100,429 | \$ 163,900,647 | \$ 386,840,818 | \$ 158,696,228 |
| 2013 | 2014 | \$ 446,896,201 | \$ 210,696,419 | \$ 432,973,609 | \$ 204,829,019 |
| 2014 | 2015 | \$ 534,572,348 | \$ 298,372,566 | \$ 519,464,627 | \$ 291,320,037 |
| 2015 | 2016 | \$ 591,598,374 | \$ 355,398,592 | \$ 575,246,267 | \$ 347,101,677 |
| 2016 | 2017 | \$ 759,663,435 | \$ 523,463,653 | \$ 741,515,722 | \$ 513,371,132 |
| 2017 | 2018 | \$ 987,094,334 | \$ 750,894,552 | \$ 966,767,835 | \$ 738,623,245 |
| 2018 | 2019 | \$ 1,116,570,563 | \$ 880,370,781 | \$ 1,093,467,340 | \$ 865,322,750 |
| 2019 | 2020 | \$ 1,171,297,492 | \$ 935,097,710 | \$ 1,145,278,707 | \$ 917,134,117 |
| 2020 | 2021 | \$ 1,277,243,651 | \$ 1,041,043,869 | \$ 1,248,163,528 | \$ 1,020,018,938 |
| 2021 | 2022 | \$ 1,495,846,109 | \$ 1,259,646,327 | \$ 1,463,062,579 | \$ 1,234,917,989 |
| 2022 | 2023 | \$ 1,733,102,704 | \$ 1,496,902,922 | \$ 1,696,430,598 | \$ 1,468,286,008 |
| 2023 | 2024 | \$ 1,995,064,517 | \$ 1,758,864,735 | \$ 1,953,527,006 | \$ 1,725,382,416 |
| 2024 | 2025 | \$ 2,153,973,148 | \$ 1,917,773,366 | \$ 2,107,326,961 | \$ 1,879,182,371 |
| 2025 | 2026 | \$ 2,439,646,442 | \$ 2,203,446,660 | \$ 2,387,636,145 | \$ 2,159,491,555 |
| 2026 | 2027 | \$ 2,633,643,300 | \$ 2,397,443,518 | \$ 2,575,511,689 | \$ 2,347,367,099 |
| 2027 | 2028 | \$ 2,822,993,058 | \$ 2,586,793,276 | \$ 2,758,434,066 | \$ 2,530,289,476 |
| 2028 | 2029 | \$ 3,108,439,353 | \$ 2,872,239,571 | \$ 3,036,838,211 | \$ 2,808,693,621 |

Projected TIRZ Assessed Value and Increment – Creekside

| | | City of | Austin | Travis County | | |
|----------|-----------------|-----------------------------|------------------------|-----------------------------|------------------------|--|
| Tax Year | Revenue Year | Projected Assessed Value | Projected Increment | Projected Assessed Value | Projected Increment | |
| 2010 | 2011 | \$ 381,048,028 | \$ 144,848,246 | \$ 368,419,827 | \$ 140,275,237 | |
| 2011 | 2012 | \$ 381,048,028 | \$ 144,848,246 | \$ 368,419,827 | \$ 140,275,237 | |
| 2012 | 2013 | \$ 400,100,429 | \$ 163,900,647 | \$ 386,840,818 | \$ 158,696,228 | |
| 2013 | 2014 | \$ 446,896,201 | \$ 210,696,419 | \$ 432,973,609 | \$ 204,829,019 | |
| 2014 | 2015 | \$ 534,572,348 | \$ 298,372,566 | \$ 519,464,627 | \$ 291,320,037 | |
| 2015 | 2016 | \$ 560,994,966 | \$ 324,795,184 | \$ 544,642,859 | \$ 316,498,269 | |
| 2016 | 2017 | \$ 634,435,975 | \$ 398,236,193 | \$ 616,777,263 | \$ 388,632,673 | |
| 2017 | 2018 | \$ 832,350,829 | \$ 596,151,047 | \$ 812,831,181 | \$ 584,686,591 | |
| 2018 | 2019 | \$ 1,017,330,209 | \$ 781,130,427 | \$ 995,563,178 | \$ 767,418,588 | |
| 2019 | 2020 | \$ 1,128,567,774 | \$ 892,367,992 | \$ 1,104,440,992 | \$ 876,296,402 | |
| 2020 | 2021 | \$ 1,275,031,218 | \$ 1,038,831,436 | \$ 1,247,937,696 | \$ 1,019,793,106 | |
| 2021 | 2022 | \$ 1,337,681,178 | \$ 1,101,481,396 | \$ 1,307,472,581 | \$ 1,079,327,991 | |
| 2022 | 2023 | \$ 1,455,338,230 | \$ 1,219,138,448 | \$ 1,421,858,803 | \$ 1,193,714,213 | |
| 2023 | 2024 | \$ 1,700,887,330 | \$ 1,464,687,548 | \$ 1,663,973,532 | \$ 1,435,828,942 | |
| 2024 | 2025 | \$ 1,919,201,873 | \$ 1,683,002,091 | \$ 1,878,192,984 | \$ 1,650,048,394 | |
| 2025 | 2026 | \$ 2,098,468,215 | \$ 1,862,268,433 | \$ 2,053,159,482 | \$ 1,825,014,892 | |
| 2026 | 2027 | \$ 2,338,573,110 | \$ 2,102,373,328 | \$ 2,288,456,141 | \$ 2,060,311,551 | |
| 2027 | 2028 | \$ 2,630,174,960 | \$ 2,393,975,178 | \$ 2,575,009,342 | \$ 2,346,864,752 | |
| 2028 | 2029 | \$ 2,894,436,854 | \$ 2,658,237,072 | \$ 2,833,481,155 | \$ 2,605,336,565 | |

Potential Adjustments to Value and Increment Projections

CDS | Spillette projections of Waller Creek TIRZ property value increment are lower than the projections contained in the existing TIRZ Project and Financing Plan. Kellogg, Brown & Root / Espey- produced that plan based on projections of market demand from the CDS | Spillette market study update in 2006. The most significant reason for the decrease in the updated TIRZ values is the lower projection of supportable office space construction, which decreased from a cumulative total of 2,950,000 square feet by 2028 in the previous projection to a total of 900,000 square feet in the current projection. Also, due to the current economic downturn, CDS | Spillette is projecting that both new development and base value appreciation are delayed until 2012.

The evolution of the Austin office market, particularly in Downtown, since 2006 has led CDS | Spillette to lower projected demand for office space within the TIRZ. In particular, overall office absorption has been lower than anticipated in Downtown and the preferred location for new office projects has shifted to the western half of Downtown, encouraged partly by the City's planning and development efforts at the Green Water Treatment Plant and Seaholm Power Plant sites and general support for mixed-use vitality in that area.

CDS | Spillette has examined the impact of changing some analysis variables that would affect future TIRZ property value increment: increasing the base value appreciation rate and projecting a slightly higher level of office construction. A summary of the resulting impacts on the tax year 2028 projected value increment are shown in the table below.

Sensitivity Analysis - Impact on City of Austin 2028 Increment

| Mod | dification | Master Plan 2028 Increment | |
|-----|---|-------------------------------|--|
| Exi | sting TIRZ Project Plan (KBR projection) | \$ 3,771,374,421 | |
| 1. | Existing projection | \$ 2,866,359,091 | |
| 2. | Increase appreciation rate to 5.25% | \$ 2,995,098,739 | |
| 3. | Increase appreciation rate to 5.5% | \$ 3,128,832,880 | |
| 4. | Add 1 office building between 2020 and 2030 | \$ 3,038,260,465 | |
| 5. | Both #2 and #4 | \$ 3,174,092,149 | |

The likelihood of such changes occurring is difficult to discern, especially since such a long time period is under consideration. The base appreciation rate of 5.0% that was assumed is reasonable given the recent historical data available; several relevant land uses have appreciated considerably faster since 2006 within the zone. An analysis of the zone's property accounts found that when accounts related to new construction were netted out due to their not yet reaching market stabilization (or a lack of historical data due to new condo account creation), the 2006 to 2009 appreciation rate was 6.6% per year.

If similar market momentum continues for this portion of Downtown after the recession's impacts have eased (and CDS | Spillette is of the opinion that momentum will resume), plus the benefits of Master Plan implementation are layered on top of this, it is not unreasonable that the appreciation rate could edge higher, though likely not above a long term average rate of 5.5%.

Regarding additional office development in the later years of the zone's life, adding an additional 250,000 square foot building is equivalent to increasing the zone's share of Downtown market demand from 25% to 30% between 2021 to 2027. This is not a major change in the context of the projection model, particularly for the relatively distant future years. However, it does imply an even greater shift in the existing trend of office development on the west side of Downtown. The successful creation of a more complete urban mixed-use district, which Master Plan implementation will help, could enable such a shift. It would be important to ensure that new zoning and building regulations do not discourage more intensive office uses within the zone.

The following table depicts potential ranges of City tax increments assuming the changing inputs discussed above.

Waller Creek Tax Increment Reinvestment Zone No. 17 Projected Increment Ranges

| | | Potential Increment Ranges Based on 2009 Market Update | | | |
|----------------------|--|--|------------------|------------------|------------------|
| | Original Projections Based on 2006 Market Update (Prepared by KBR) | | | | |
| Changing inputs: | | | | | |
| Appreciation | | 5.0% | 5.5% | 5.0% | 5.5% |
| Extra Demand in 2026 | | - | - | 250,000 | 250,000 |
| City tax increment: | | | | | |
| 2010 | \$ 102,193,893 | \$ 144,848,246 | \$ 144,848,246 | \$ 144,848,246 | \$ 144,848,246 |
| 2011 | \$ 246,765,125 | \$ 144,848,246 | \$ 144,848,246 | \$ 144,848,246 | \$ 144,848,246 |
| 2012 | \$ 308,001,868 | \$ 163,900,647 | \$ 165,805,888 | \$ 163,900,647 | \$ 165,805,888 |
| 2013 | \$ 406,638,381 | \$ 210,696,419 | \$ 214,962,707 | \$ 210,696,419 | \$ 214,962,707 |
| 2014 | \$ 513,678,233 | \$ 298,372,566 | \$ 306,050,130 | \$ 298,372,566 | \$ 306,050,130 |
| 2015 | \$ 665,695,160 | \$ 355,398,592 | \$ 366,758,383 | \$ 355,398,592 | \$ 366,758,383 |
| 2016 | \$ 806,728,263 | \$ 523,463,653 | \$ 541,749,752 | \$ 523,463,653 | \$ 541,749,752 |
| 2017 | \$ 986,239,988 | \$ 750,894,552 | \$ 779,485,348 | \$ 750,894,552 | \$ 779,485,348 |
| 2018 | \$ 1,175,223,691 | \$ 880,370,781 | \$ 918,215,966 | \$ 880,370,781 | \$ 918,215,966 |
| 2019 | \$ 1,346,815,487 | \$ 935,097,710 | \$ 980,607,232 | \$ 935,097,710 | \$ 980,607,232 |
| 2020 | \$ 1,531,857,854 | \$ 1,041,043,869 | \$ 1,097,030,762 | \$ 1,041,043,869 | \$ 1,097,030,762 |
| 2021 | \$ 1,731,259,941 | \$ 1,259,646,327 | \$ 1,332,695,705 | \$ 1,259,646,327 | \$ 1,332,695,705 |
| 2022 | \$ 1,980,012,865 | \$ 1,496,902,922 | \$ 1,590,240,335 | \$ 1,496,902,922 | \$ 1,590,240,335 |
| 2023 | \$ 2,212,118,471 | \$ 1,758,864,735 | \$ 1,876,396,614 | \$ 1,758,864,735 | \$ 1,876,396,614 |
| 2024 | \$ 2,461,704,993 | \$ 1,917,773,366 | \$ 2,055,634,160 | \$ 1,917,773,366 | \$ 2,055,634,160 |
| 2025 | \$ 2,729,937,390 | \$ 2,203,446,660 | \$ 2,372,029,446 | \$ 2,247,995,121 | \$ 2,419,641,503 |
| 2026 | \$ 3,061,155,024 | \$ 2,397,443,518 | \$ 2,592,978,264 | \$ 2,553,363,131 | \$ 2,760,414,001 |
| 2027 | \$ 3,371,767,481 | \$ 2,586,793,276 | \$ 2,810,978,824 | \$ 2,750,508,870 | \$ 2,987,623,527 |
| 2028 | \$ 3,662,706,291 | \$ 2,872,239,571 | \$ 3,135,207,973 | \$ 3,044,140,945 | \$ 3,321,568,134 |

Source: City of Austin; CDS | Spillette

CDS|Spillette

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