

## M/WBE Summary

Bid documents were distributed to 10 general contractors. Bids were opened on January 13, 2011. Smith Contracting Co. submitted the lowest compliant bid of 5 bids received:

|   |                |
|---|----------------|
| Smith Contracting Co., Austin, TX       | \$2,399,964.50 |
| Cash Construction Co., Pflugerville, TX | \$2,579,393.00 |
| McLean Construction Inc., Killeen, TX   | \$2,733,521.00 |
| Cravens Services, Inc., Houston, TX     | \$2,886,604.34 |
| Jay-Reese Contractors, Inc., Austin, TX | \$2,981.890.00 |

The contractor's choice of work methodology provides for subcontracting opportunities in 7 areas which are listed below. Project specific sub goals stated in the solicitation were **1.17%** African American; **5.56%** Hispanic; **0.39%** Native/Asian American; **2.70%** WBE. Total participation estimated on base bid amount of \$2,399,964.50:

|   |                       |               |
|---|-----------------------|---------------|
| <u>NON M/WBE TOTAL – PRIME</u>  | <u>\$2,023,386.08</u> | <u>84.31%</u> |
| Smith Contracting Co, Austin, Texas   | \$2,023,386.08        | 84.31%        |
| <u>MBE TOTAL – SUBCONTRACTORS</u>   | <u>\$170,877.47</u>   | <u>7.12%</u>  |
| <u>African American Subtotal</u>  | <u>\$28,079.58</u>    | <u>1.17%</u>  |
| (MB) Avery Lee Williamson, Round Rock, TX<br>(tree protection, temporary labor) | \$28,079.58           | 1.17%         |
| <u>Hispanic American Subtotal</u>   | <u>\$133,438.03</u>   | <u>5.56%</u>  |
| (MH) Mars Industries, LLC, Cedar Creek, TX (sewer pipe, concrete pipe)          | \$133,438.03          | 5.56%         |
| <u>Native/Asian American</u>  | <u>\$9,359.86</u>     | <u>0.39%</u>  |
| (FA) Marie's Trucking, Austin, TX (hauling)                                     | \$9,359.86            | 0.39%         |
| <u>WBE TOTAL – SUBCONTRACTORS</u>   | <u>\$115,414.29</u>   | <u>4.81%</u>  |
| (FW) Industrial Asphalt, Inc, Austin, TX (hot mix)                              | \$115,414.29          | 4.81%         |
| <u>NON M/WBE TOTAL – SUBCONTRACTORS</u>   | <u>\$90,286.66</u>    | <u>3.76%</u>  |
| Asphalt Paving Company of Austin, Inc., Austin, TX (hot mix placement)          | \$90,286.66           | 3.76%         |

The Contractor submitted a MBE/WBE Compliance Plan that met the goals of the solicitation and was approved by the Small and Minority Business Resources Department. Second and third low bidder information is provided.

SECOND BIDDER – Cash Construction Co, Inc, Pflugerville, Texas \$2,579,393.00  
81.25% Non M/WBE prime participation; 1.96% African American; 3.46% Hispanic; 0.28% Native/Asian; 1.92% WBE; 11.13% Non M/WBE subcontractor participation.

THIRD BIDDER – McLean Construction, Inc, Killeen, Texas \$2,733,521.00  
73.77% Non M/WBE prime participation; 1.19% African America; 8.43% Hispanic; 0.41% Native/Asian; 2.76% WBE; 13.44% Non M/WBE subcontractor participation.