



Austin Energy Quarterly Report

Austin Energy



Mission: Deliver clean, affordable, reliable energy and excellent customer service.



Agenda



- Electric Rate Design Status Report
- Residential Rate Design
- Annual Update
 - -Benchmarking
 - -Generation Plan Implementation
- Financial Forecast for FY 2012-2016





Electric Rate Design Status Report



Steps in Rate Design



Determine the revenue requirement of the utility

Functionalize costs and services (production, transmission, distribution, etc.)

Classify costs (demand, energy, customer costs, etc.)

Allocate costs among customer classes

Design rates

STEP 1:

REVENUE REQUIREMENT
DETERMINATION

Step 2:

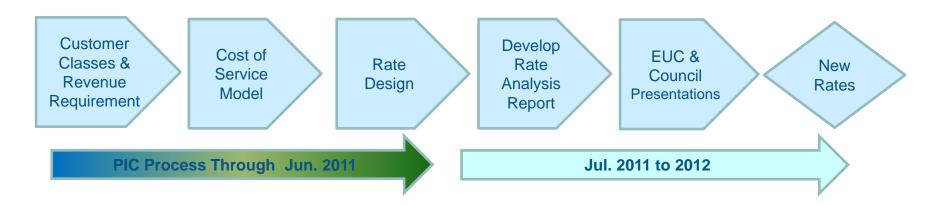
UNBUNDLED COST OF SERVICE

Step 3: RATE DESIGN



Rate Design Timeline





| Date | Meeting Topics |
|--------------------------|---|
| Winter & Spring 2011 | Public Involvement Committee (PIC) |
| Summer & Fall 2011 | Outreach to interested civic and other groups |
| September 1, 2011 | Austin Energy Rate Analysis and Recommendations Report Released |
| September - October 2011 | Electric Utility Commission Presentations |
| November – January 2012 | Council Presentations & Action |

Rate Review website www.rates.austinenergy.com



Proposed Customer Classes



Residential

General Service <10 kW

General Service 10 – 49 kW

General Service >50 kW

Primary Service < 3 MW

Primary Service 3-20 MW

Primary Service >20 MW

Transmission

Lighting

- Currently 24 Customer
 Classes with 89 rates
 - Consolidate to 9 Classes
- Best Practices
 - Group by meaningful differences in cost to serve
 - Fairness and equity among classes
 - Improve understanding of cost of service and rates
 - Typical of classes found in other Texas utilities



Customer Class Characteristics

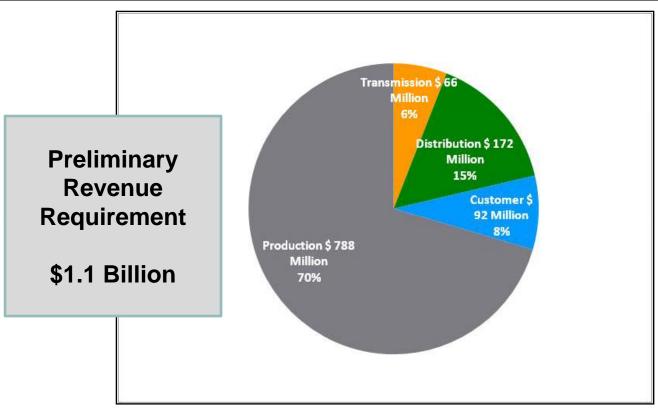


| Proposed Customer Classes | Residential | General Service <10 kW | General Service 10 – 49 kW | General Service >50 kW | Primary Service <3 MW | Primary Service 3-20 MW | Primary Service >20 MW | Trans- mission | Lighting |
|--|------------------------------|--|---|---|--|--|------------------------------|-------------------|---|
| Average Annual No. of Bills | 368,411 | 32,119 | 10,082 | 3,139 | 48 | 21 | 4 | 3 | 41 |
| Example Customer Type | Home, Apartment, Condo | Business, Condo, Billboard, ATM, Portables | Worship, Auto Repair, Small Office, Retail, Restaurant, Nail Salon, Small School, Daycare | Worship, Soup Kitchen, Large Office, High Rise, Big Box Retail, School, Hotel | Large Grocery, Big Box Retail, Large Offices, School, Small Industrial, Light Mfg. | Hospital, Datacenter, Large Mfg, University, High Tech | Semi- conductor | Industrial | Street Light, Security Light, Traffic Light, Parking Lot, Ballpark |
| Average Monthly Load Factor | 54% | 51% | 58% | 68% | 77% | 88% | 94% | 89% | 38% |
| Preliminary: Results subject to review, correction & change. | | | | | | | | | |



Revenue Requirement





- What does it cost to run the utility in a typical year?
 - Costs "used and useful" to generate and deliver electricity to retail customers
 - Functions include allocation of Administrative and General, Franchise Fees,
 Economic Development and General Fund Transfer



Preliminary Revenue Requirement



| | Test Year 2009 | | | | |
|--|----------------------|--|--|--|--|
| Total Revenue Requirement | \$1,118,300,854 | | | | |
| Total Revenue from Rates & Riders | <u>\$999,111,056</u> | | | | |
| Indicated Revenue Shortfall | \$119,189,798 | | | | |
| Percent Shortfall | 11.9% | | | | |
| \$/kWh | \$0.0947 | | | | |
| Preliminary: Results subject to review, correction & change. | | | | | |

- Revenue necessary to run the utility in a typical year
- 2009 Test year plus "known & measureable" adjustments (positive and negative)
- System average rate of \$0.0947 per kWh





Residential Rate Design

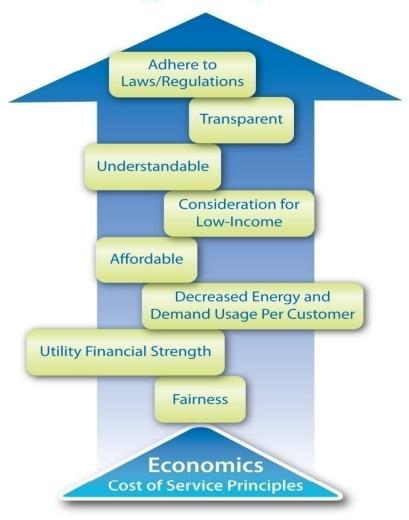


Austin Energy's Rate Design Principles



Consistent with Industry Best Practices for Rate Design

Austin Energy's Strategic Direction





Industry Trends in Rate Design



- Improved Fixed Cost Recovery
 - -Unbundling of rate components (customer service, wires, etc.)
 - Higher customer charges
 - Introduction of wires charge
 - Increased use of demand charges
 - Decoupling mechanisms and cost pass-throughs



Industry Trends in Rate Design



- Encourage and promote energy efficiency
 - Inverted block rate structures
 - Demand pricing
 - -Time-of-Use (TOU) rates
- Increased customer expectations and interest in Emerging Technologies
 - -Provide customer rate alternatives





Residential Customer Class Data and Current AE Residential Rate Structure



Residential Customer Class – Profile Data



| | Number of Customers | Average Usage (kWh) | Average Demand (kW) | Average Maximum Demand/ Customer (kW) | Annual Maximum/ Customer Demand (kW) |
|--------------------------------------|------------------------|---------------------------|---------------------------|---|--|
| Customer Group | | | | | |
| Residential - E01 (FY 2009) | 363,219 | 943 | 3.50 | 5.53 | 7.39 |
| CAP- E01A Low-income (FY 2009) | 5,192 | 1,023 | 3.55* | 5.78* | 7.81* |

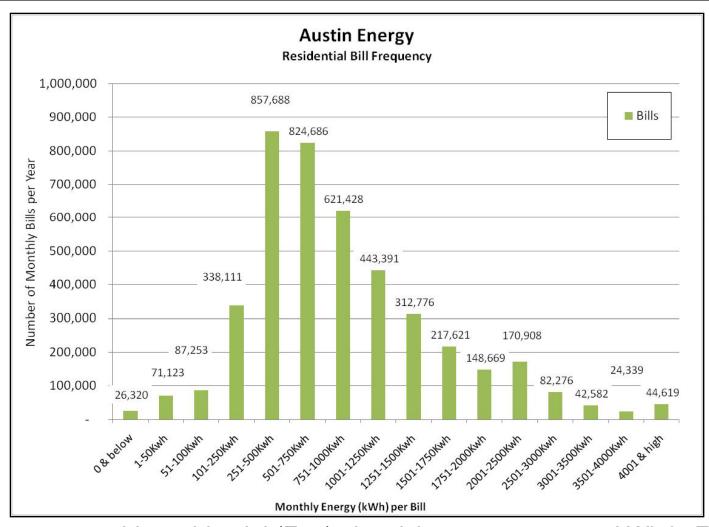
* August 2010 data

Customer Assistance Program (CAP) provides financial assistance, including utility bill discounts, to qualified low-income customers. AE currently provides services to 9,949 CAP participants.



Bill Frequency – Residential E01 (FY 2009)



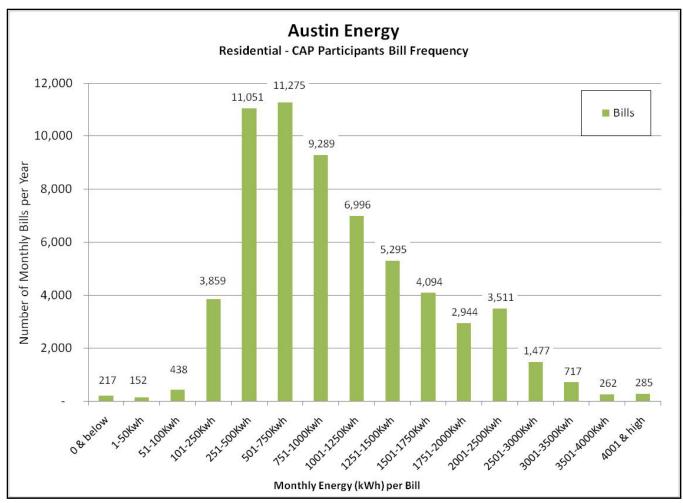


Average monthly residential (E01) electricity usage was 943 kWh in FY2009. Preliminary: Results subject to review, correction & change.



Bill Frequency – CAP Participants E01A (FY 2009)





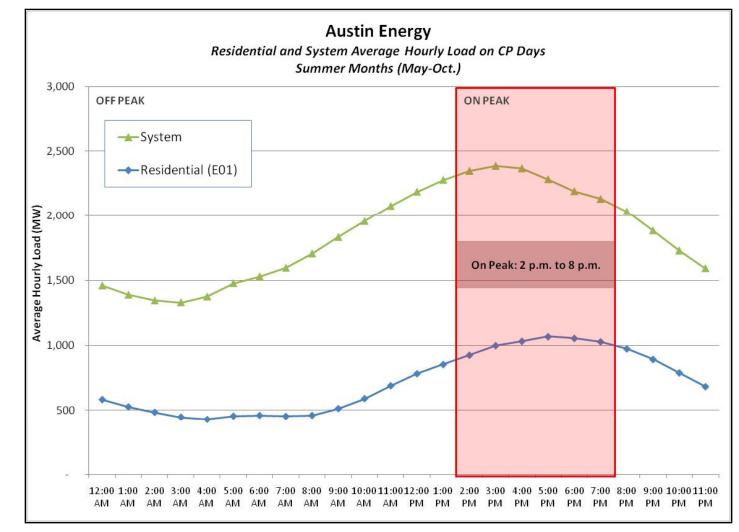
Average monthly Customer Assistance Program (CAP) participant (E01A) electricity usage was 1,023 kWh in FY 2009.

Preliminary: Results subject to review, correction & change.



AE System & Residential Average Load Profile





Data for FY2009.

Preliminary: Results subject to review, correction & change.



Current AE Residential Rate Structure



| ltem | Summer Season May - October | Winter Season November – April |
|---------------------------------------|--------------------------------|-----------------------------------|
| Monthly Customer Charge | \$6.00 | \$6.00 |
| Energy Charge | | |
| First 500 kWh | \$0.03550 | \$0.03550 |
| Over 500 kWh | \$0.07820 | \$0.06020 |
| Pass Throughs | | |
| Fuel Adjustment Charge | \$0.03105 | \$0.03105 |
| Transmission Service Adjustment Rider | \$0.00820 | \$0.00820 |
| GreenChoice® | Varies per Contract | Varies per Contract |

Average monthly residential (E01) electricity usage was 943 kWh in FY2009. Current GreenChoice® Batch 6 price is 5.7 ¢/kWh.





Residential Rate Design Current Rates vs. Cost of Service Gap



Fixed Cost Recovery Issue

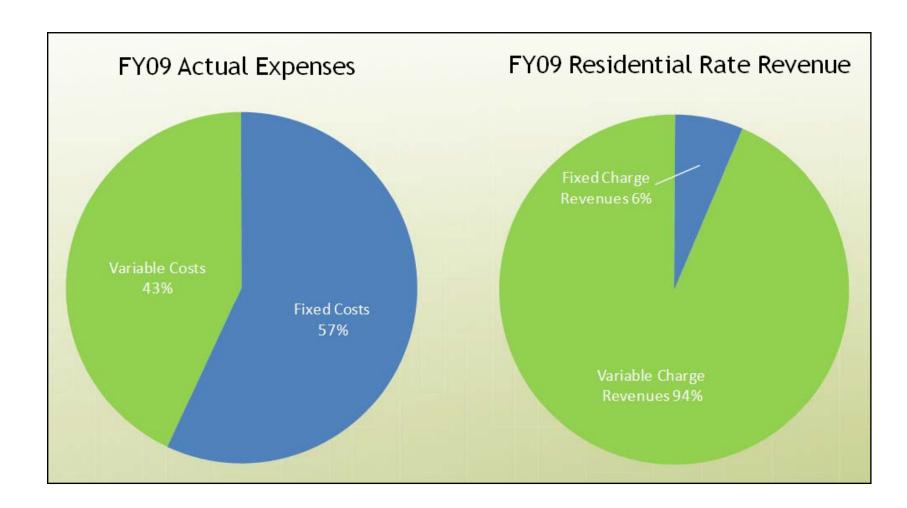


- Currently recover only \$6 (customer charge) in fixed costs through fixed charge on bill
- Distribution (wires) and Customer Service Functions
 - Preliminary cost of service results show \$33.01/month in fixed costs for average residential customer
 - Customer-Related (Recovered Through Customer Charge): \$18.75
 - Distribution Demand-Related (Recovered Through Wires Charge): \$14.26
- Production and Transmission Functions
 - Preliminary cost of service results show \$24.30/month in fixed costs for average residential customer
- Total cost of service results show \$57.31/month in fixed costs for average residential customer



Misalignment of Fixed Costs & Fixed Revenue Recovery







Industry Trend – Increased Fixed Cost Recovery



- AE customer and wires cost of service total about \$33/month based on preliminary cost of service results
- Transmission and Distribution Utilities (TDUs) in competitive markets have similar costs
 - \$33-\$44 in TDU charges for a residential customer
- Retail Electric Providers (REPs) in competitive markets have similar customer charges ranging from \$4 to \$9 per month
- In total TDU and REP customer and wire charges range from \$37/month -\$53/month



Cost of Service Gap – Average Residential Bill



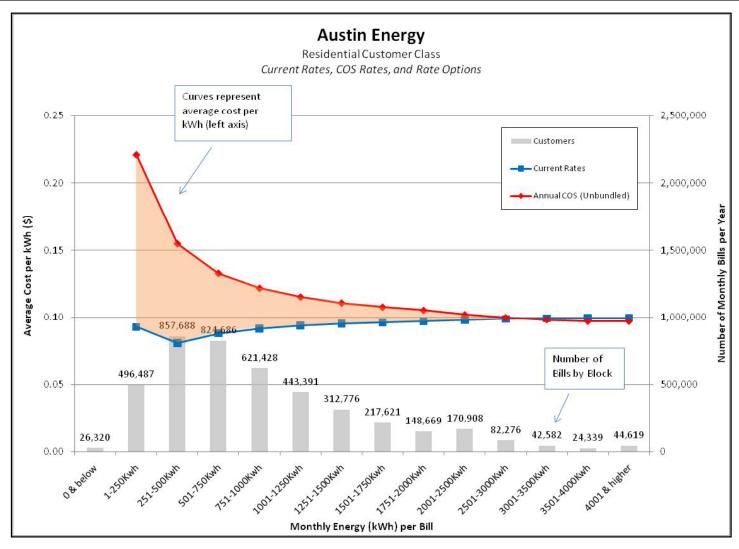


Average monthly residential (E01) electricity usage was 943 kWh in FY2009. Preliminary: Results subject to review, correction & change.



Cost of Service Gap – Average Electricity Rate (\$/kWh)





Average monthly residential (E01) electricity usage was 943 kWh in FY2009. Preliminary: Results subject to review, correction & change.



Residential Rate Design Strategies Under Consideration



- Improve fixed cost recovery
 - Raise customer charge to reflect cost of service (from \$6.00 to \$18.75)
 - Recover distribution costs to reflect cost of service through a new wires charge (\$14.26)
- Improve transparency and protect the utility from rising costs outside of its direct control
 - Add new pass-through charges (new line items on bill)
- Encourage and promote energy efficiency
 - Expand from 2-tier rate structure to 3-tier or 5-tier block structure
- Provide discount to low-income customers



Residential Rate Structure under Review: 3-Tier vs. 5-Tier



| Residential | Existing Rate | Cost of Service | 3-Tier Option 1 | 5-Tier Option 2 |
|--------------------------------|-----------------|-----------------|--------------------|--------------------|
| Customer Charge per month | \$ 6.00 | \$ 18.75 | \$ 18.75 | \$ 18.75 |
| Wires Charge per month | n/a | \$ 14.26 | \$ 14.25 | \$ 14.25 |
| Base Energy Charge (¢/kWh) – S | ummer Period (M | ay – October) | | |
| < 500 kWh | 6.877¢ | 6.197¢ | 4.766¢ | 4.766¢ |
| 500 – 1250 kWh | 11.147¢ | 6.197¢ | 9.500¢ | 8.500 ¢ |
| 1250 - 2000 kWh | 11.147¢ | 6.197¢ | 9.500¢ | 10.500¢ |
| 2000 – 3000 kWh | 11.147¢ | 6.197¢ | 13.000¢ | 12.000¢ |
| > 3000 kWh | 11.147¢ | 6.197¢ | 13.000¢ | 15.319¢ |
| Power Cost Adjustment Factor* | Inc. Above | Inc. Above | 0.000¢ | 0.000¢ |
| Community Benefit Charge | n/a | Inc. Above | 0.000¢ | 0.000¢ |
| Regulatory Charge (¢/kWh) | 0.082¢ | Inc. Above | 0.736¢ | 0.736¢ |

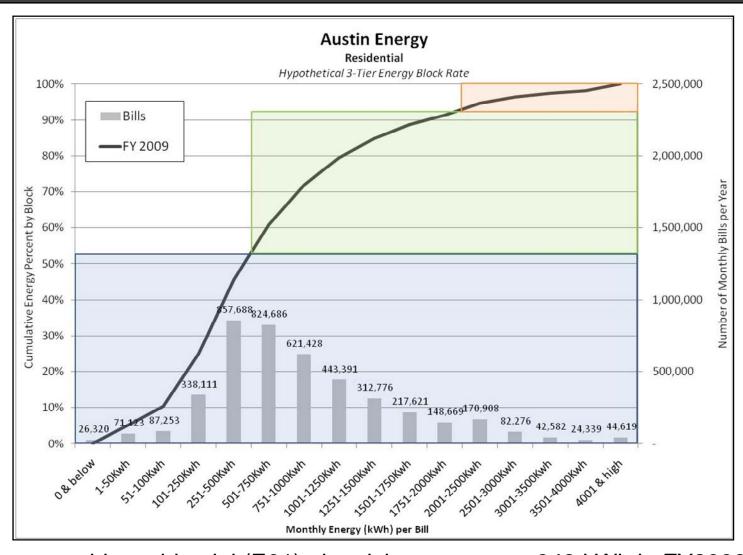
^{*}Fuel charge included in base energy charge.

Preliminary: Results subject to review, correction & change.



Residential Rate 3-Tier Option



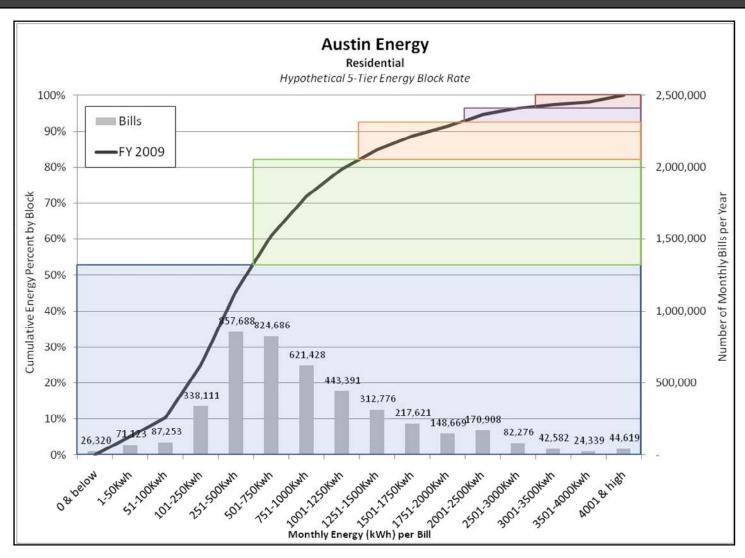


Average monthly residential (E01) electricity usage was 943 kWh in FY2009. Preliminary: Results subject to review, correction & change.



Residential Rate 5-Tier Option





Average monthly residential (E01) electricity usage was 943 kWh in FY2009. Preliminary: Results subject to review, correction & change.



Residential Cost of Service (COS)



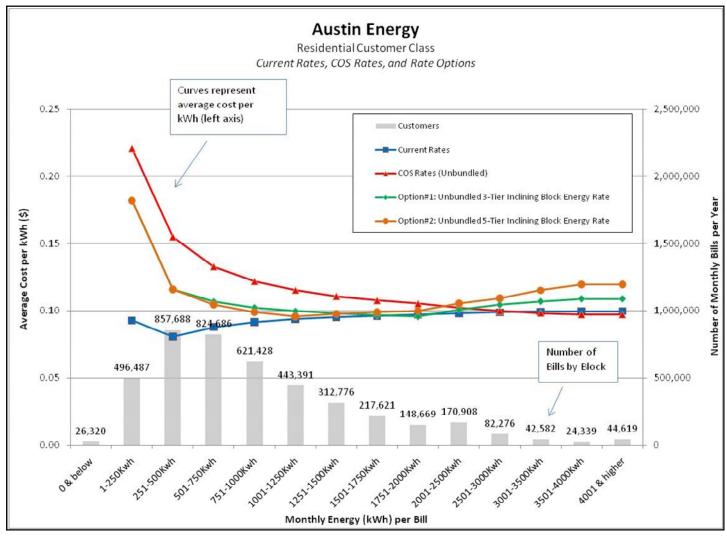
| Bill Comparison | 250 kWh | 750 kWh | 1000 kWh | 1500 kWh | 2500 kWh | 4000 kWh | | |
|--|-----------------------|----------|-----------|-----------|-----------|-----------|--|--|
| 3-Tier Rate Structure | | | | | | | | |
| Tiers (cents/kWh) | 4.77¢ | 9.50¢ | | | 13.00¢ | | | |
| Current Bill | \$ 23.19 | \$ 66.00 | \$ 91.62 | \$ 142.85 | \$ 245.32 | \$ 399.03 | | |
| Bill at COS | \$ 45.51 | \$ 80.27 | \$ 102.53 | \$ 147.05 | \$ 252.75 | \$ 436.29 | | |
| Difference | \$ 22.31 | \$ 14.27 | \$ 10.91 | \$ 4.20 | \$ 7.43 | \$ 37.27 | | |
| 5-Tier Rate Structure | 5-Tier Rate Structure | | | | | | | |
| Tiers (cents/kWh) | 4.77¢ | 8.5 | 50¢ | 10.50¢ | 12.00¢ | 15.32¢ | | |
| Current Bill | \$ 23.19 | \$ 66.00 | \$ 91.62 | \$ 142.85 | \$ 245.32 | \$ 399.03 | | |
| Bill at COS | \$ 45.51 | \$ 78.60 | \$ 99.19 | \$ 146.62 | \$ 263.98 | \$ 479.12 | | |
| Difference | \$ 22.31 | \$ 12.60 | \$ 7.57 | \$ 3.77 | \$ 18.66 | \$ 80.09 | | |
| Preliminary: Results subject to review, correction & change. | | | | | | | | |

- Considering 3-Tier or 5-Tier residential rates
- Average monthly Customer Assistance Program (CAP) participant (E01A) electricity usage was 1,023 kWh in FY 2009.



3-Tier vs. 5-Tier Gap Impact Average annual Rates (\$/kWh)





Average monthly residential (E01) electricity usage was 943 kWh in FY2009. Preliminary: Results subject to review, correction & change.



Pass-Throughs Under Consideration for All Rate Classes



- Power Cost Adjustment Factor (¢/kWh)
 - Fuel
 - Net ancillary services
 - Net ERCOT purchases and sales to serve customer load
- Regulatory Charge (¢/kWh)
 - ERCOT administration fees
 - Transmission access charge (TSAR)
- Community Benefit Charge (¢/kWh)
 - City of Austin Street Lighting
 - Discounts for low income



Alternative Rates



- GreenChoice®
- Net Metering
- Demand Time-of-Use/Off-Peak Demand Rate
- Future Pilot Programs



Renewable Energy Alternative Rate - GreenChoice ®



- Continues GreenChoice® program
 - Replaces fuel cost charges built into rate structure
- Current GreenChoice® customers locked into contracts
 - Changes to base electric rates (non-fuel) will affect these customers
- A new GreenChoice® charge would replace existing renewable energy charges on a going forward basis
 - GreenChoice® charge to be determined based on further analysis



Net Metering Alternative Rate



- Available for customers who install distributed generation at residence (e.g., solar PV on rooftop)
- Power Cost Credit (PCC) used to credit excess energy output in any month the customer's energy output exceeds the customer's usage
 - Based on actual variable cost that AE avoids as a result of purchasing the net metered energy
 - PCC to be determined based on further analysis
- Increase customer charge to cover cost of necessary metering equipment



Off Peak Demand Alternative Rate



- Since electricity prices are higher during peak period, off-peak demand rate provides an incentive for customers to shift electricity usage from on-peak to off-peak periods
- Introduce an on-peak only demand charge and lower base energy rates
- Increase customer charge to cover additional cost of necessary metering and billing equipment
- Attractive to high load factor customers and off-peak users (e.g., Electric Vehicles)





Residential Rate Design Customer Assistance Program (CAP)



Residential Customer Class – Profile Data



| | Number of Customers | Average Usage (kWh) | Average Demand (kW) | Average Maximum Demand/ Customer (kW) | Annual Maximum/ Customer Demand (kW) |
|--------------------------------------|------------------------|---------------------------|---------------------------|---|--|
| Customer Group | | | | | |
| Residential - E01 (FY 2009) | 363,219 | 943 | 3.50 | 5.53 | 7.39 |
| CAP- E01A Low-income (FY 2009) | 5,192 | 1,023 | 3.55* | 5.78* | 7.81* |

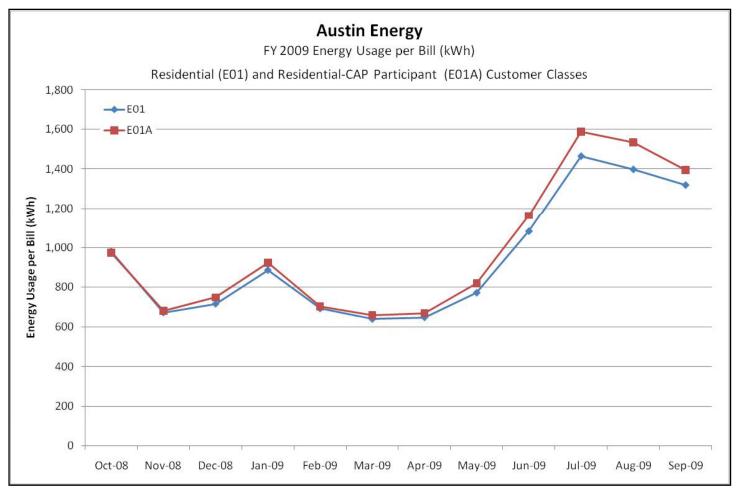
* August 2010 data

Customer Assistance Program (CAP) provides financial assistance, including utility bill discounts, to qualified low-income customers. AE currently provides services to 9,949 CAP participants.



CAP Participants Use Higher Amount of Electricity on Average





Average monthly Customer Assistance Program (CAP) participant (E01A) electricity usage was 1,023 kWh in FY 2009.

Preliminary: Results subject to review, correction & change.



Customer Assistance Program Overview



- Utility Bill Discount for Electricity Portion:
 - \$3.1 million to 9,949 qualified low-income customers in 2010
 - Average discount \$26/month
- Emergency Utility Bill Payment Assistance:
 - \$353,351 to 1,863 households in 2010
- Free Weatherization:
 - \$752,132 to 538 households in 2009



Customer Advocacy Group Input



- Support for a tiered discount structure serving all customers at 125% of the Federal Poverty Level (FPIL) (i.e. higher discount for those most in need Tier 1)
 - Tier 1 –TANF, Medicaid Needy, Aged & Disabled and Supplemental Security Income
 - Tier 2 -MAP, Children's Medicaid and CEAP
 - Tier 3 –SNAP, Medicaid Pregnant Women and Infants, Medicaid Newborns & CHIP
- Agreed on program that maintains low administrative costs



Low Income Discounts



- Options being considered by Austin Energy
 - Flat discount?
 - Percentage discount?



Rate Review – Next Steps



- Conclude Public Involvement Process
- June July to complete Preliminary Rate Design
- August Finalize AE Rate Analysis and Recommendations Report
- Electric Utility Commission Presentations
 - September 1 special meeting
 - September 19 regular meeting
 - October 3 special meeting
 - October 17 regular meeting
- City Council Presentations and Action
 - November 2011 January 2012



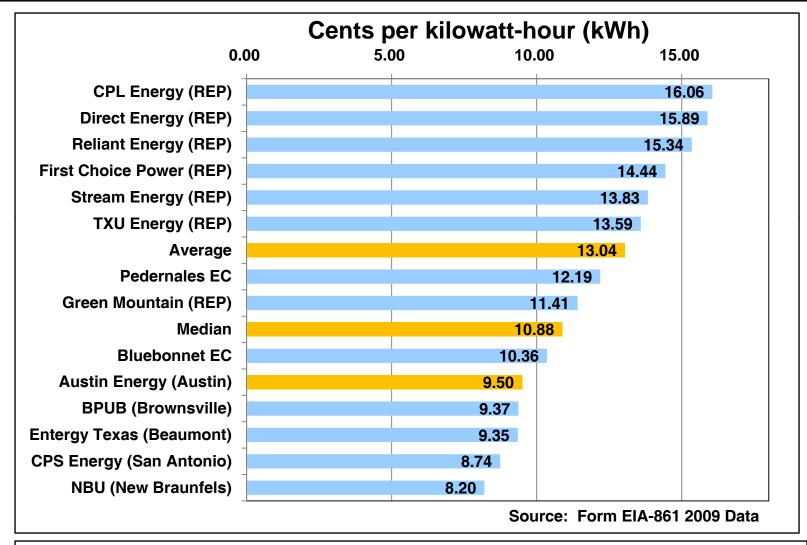


Annual Update Benchmarking



Residential Rates



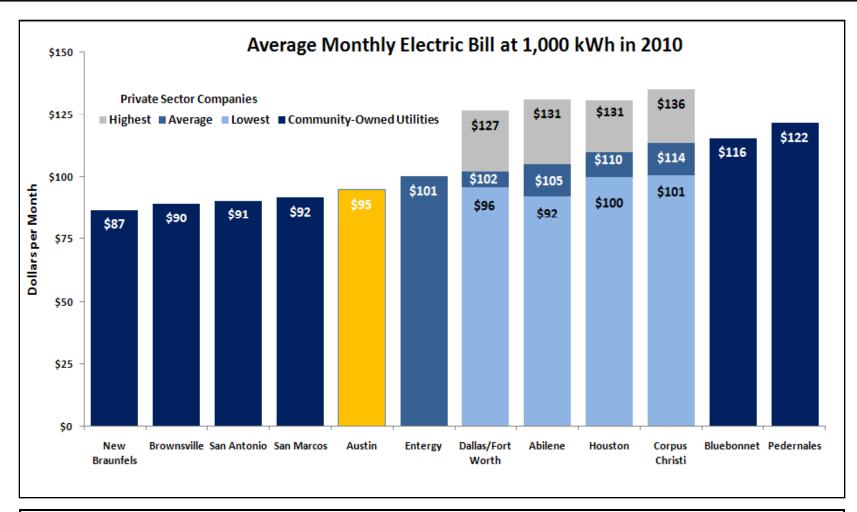


U.S. Energy Information Administration (EIA) Form EIA-861 Annual Electric Power Industry Report REP = Retail Electric Provider. EC= Rural Electric Co-operative.



Residential Bill (1,000 kWh)



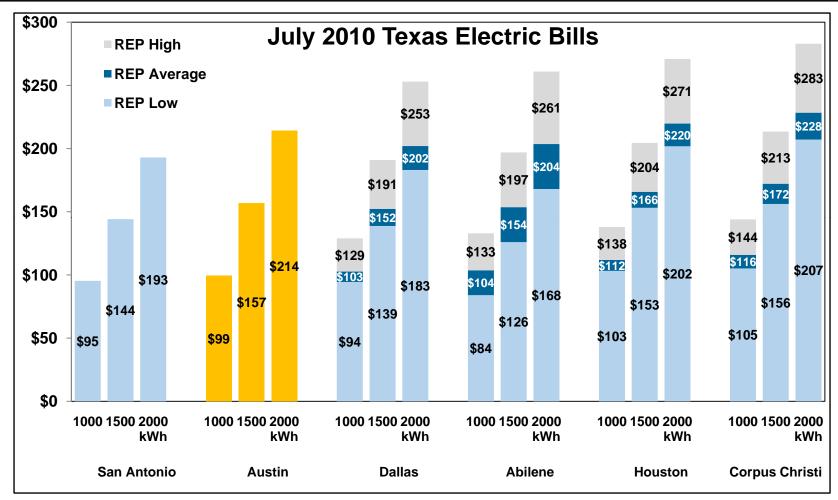


Electric rates will vary for consumption levels. Average monthly usage for AE residential customers in 2009 was 964 kWh.



Residential Bill (1,000 kWh)



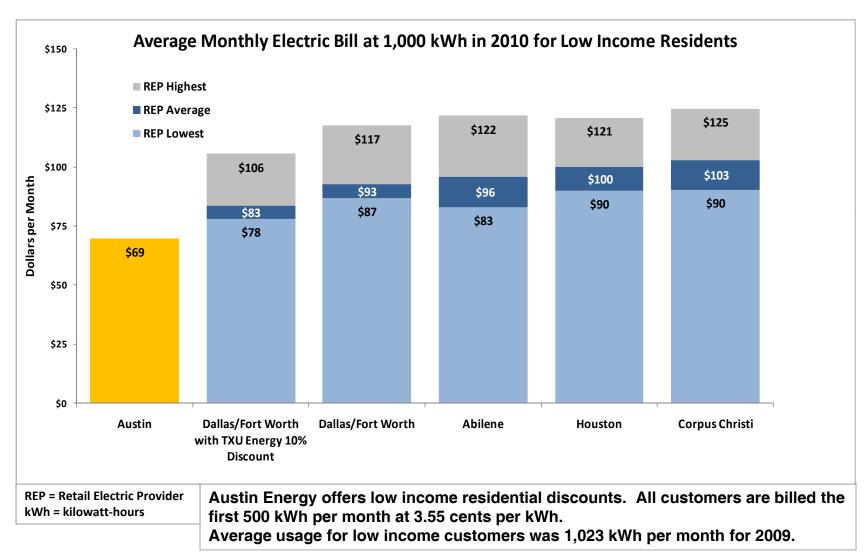


Electric rates will vary for consumption levels. Average monthly usage for AE residential customers in 2009 was 964 kWh.



Low Income Residential Bill (1,000 kWh)

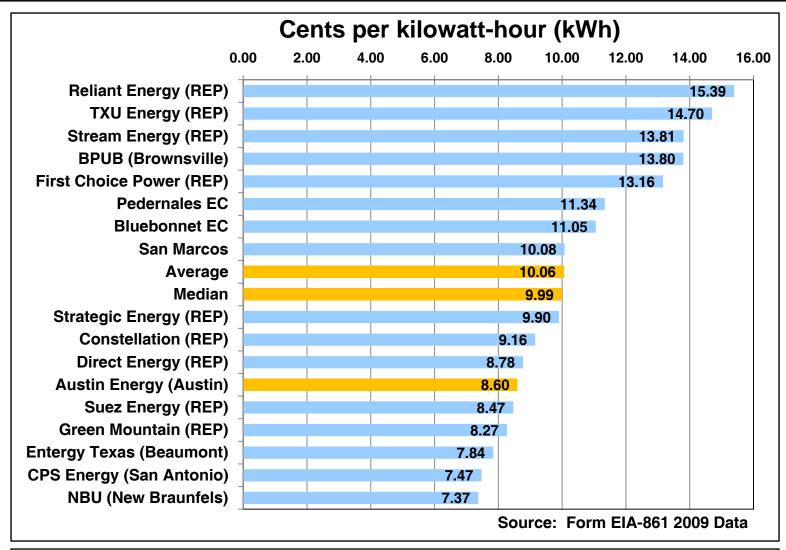






Commercial Rates



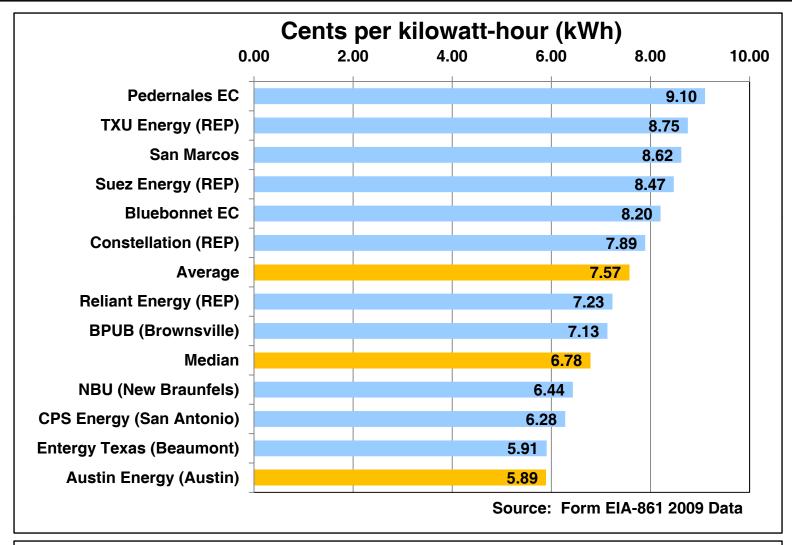


U.S. Energy Information Administration (EIA) Form EIA-861 Annual Electric Power Industry Report REP = Retail Electric Provider. EC= Rural Electric Co-operative.



Industrial Rates





U.S. Energy Information Administration (EIA) Form EIA-861 Annual Electric Power Industry Report REP = Retail Electric Provider. EC= Rural Electric Co-operative.



Benchmarking Summary



- Austin Energy's average rates remained competitive in 2009 with other Texas utilities for all customer types
 - Remained in lower 50% of Texas rates for all customer types
- Prices in competitive markets declined in 2009 and 2010 due to lower natural gas prices





Annual Update Generation Plan Implementation



Generation Plan Implementation

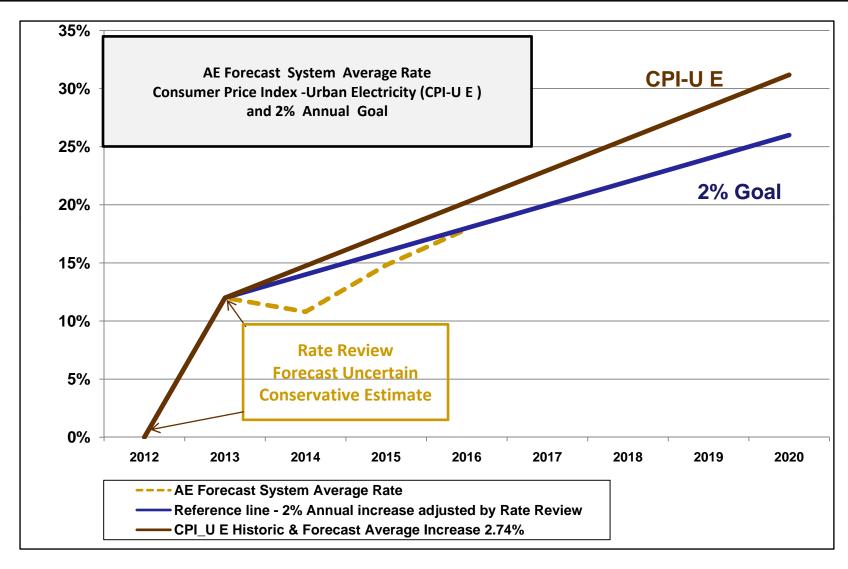


- February 17, 2011 Council approved Resource, Generation & Climate Protection Plan and related Affordability Goal
 - Update Generation Plan every two years, at a minimum
 - Achieve 35% of annual energy supply from qualifying renewable sources and 800 MW of energy efficiency measures by 2020
 - Control all-in (base, fuel, riders, etc.) system average rate increases to residential, commercial & industrial customers to 2% or less per year
 - Maintain rates in lower 50% of Texas rates overall
- Effective upon implementation of AE's revised rates based on rate review currently underway to reset revenue requirements in 2012



Forecast







Generation Plan Implementation

Coal &

Nuclear

1,029 1,444

Year

2009



Renewable

Portfolio

10%

| | Coal & | | | | | | Renewable |
|-------|---------|-------|---------|--------|-------|-------|-----------|
| Year | Nuclear | Gas | Biomass | Wind | Solar | Total | Portfolio |
| 2009 | 1,029 | 1,444 | 12 | 439 | 1 | 2,925 | 10% |
| | | | | | | | |
| 2010 | | 100 | | | 30 | 130 | 10% |
| 2011 | | | | (77)* | | 123 | 15% |
| | | | | 200 | | | |
| 2012 | | | 100 | | | 100 | 17% |
| 2013 | | | | 150 | | 150 | 25% |
| 2014 | | | | | 30 | 30 | 25% |
| 2015 | | 200 | | 100 | | 300 | 28% |
| 2016 | | | 50 | | 20 | 70 | 30% |
| 2017 | | | | (126)* | 30 | 104 | 33% |
| | | | | 200 | | | |
| 2018 | | | | | 20 | 20 | 32% |
| 2019 | | | | | 30 | 30 | 32% |
| 2020 | | | | 115 | 40 | 155 | 35% |
| | | | | | | | |
| TOTAL | 1,029 | 1,744 | 162 | 1,001 | 201 | 4,137 | |
| | | | | | | | |

| 2010 | | 100 | | | | 100 | 10% |
|-------|-------|-------|-----|--------------|----|-------|-----|
| 2011 | | | | (77)* 200 | 30 | 153 | 10% |
| 2012 | | | 100 | | | 100 | 18% |
| 2013 | | | | | | | 22% |
| 2014 | | | | | | | 21% |
| 2015 | | | | | | | 19% |
| 2016 | | | | | | | 19% |
| 2017 | | 200 | | (126)* | | 74 | 17% |
| 2018 | | | | | | | 16% |
| 2019 | | | | | | | 16% |
| 2020 | | | | | | | 15% |
| | | | | | | | |
| TOTAL | 1,029 | 1,744 | 112 | 436 | 31 | 3,352 | |

Wind

439

Solar

Total

2,925

Biomass

12

Generation Plan approved by Council February 17, 2011. * Contract expires.

- Request for Proposals Renewable Energy
- Investigating wind acquisitions for two projects in approved energy resource plan
 - 200 MW in 2011 to replace expiring 77 MW contract
 - 150 MW in 2013

Generation Plan in Forecast. Generation Plan to be updated

after rate redesign. * Contract expires.





Questions or Comments

more information available at: www.ci.austin.tx.us/budget

