

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
Airport Operating Fund 5070
Income Statement - For Internal Use Only
Fiscal Year to Date for 8 Months ended May 31, 2011

	Amended Budget	Budget Annualized 8 Months	Year to Date w/ Encumb	Y-T-D Variance Fav (Unfav)	Y-T-D % Variance Fav (Unfav)
REVENUE					
AIRLINE REVENUE					
Landing Fees	20,400,000	13,600,000	12,207,024	(1,392,976)	(10.2%)
Terminal Rental & Other Fees	19,964,000	13,309,333	13,631,207	321,874	2.4%
TOTAL AIRLINE REVENUE	40,364,000	26,909,333	25,838,231	(1,071,102)	(4.0%)
NON-AIRLINE REVENUE					
Parking	25,903,000	17,268,667	17,418,718	150,051	0.9%
Other Concessions	16,545,000	11,030,000	11,061,373	31,373	0.3%
Other Rentals and Fees	6,644,000	4,429,333	4,245,294	(184,039)	(4.2%)
TOTAL NON-AIRLINE REVENUE	49,092,000	32,728,000	32,725,385	(2,615)	(0.0%)
Interest Income	450,000	300,000	140,818	(159,182)	(53.1%)
TOTAL REVENUE	89,906,000	59,937,333	58,704,434	(1,232,899)	(2.1%)
OPERATING REQUIREMENTS					
Fac Mgmt, Ops and Airport Security	34,273,931	22,850,430	21,434,062	1,416,368	6.2%
Airport Planning and Development	1,514,217	1,009,528	1,024,535	(15,007)	(1.5%)
Support Services	11,085,613	7,390,779	5,878,215	1,512,564	20.5%
Business Services	9,604,575	6,403,370	6,668,250	(264,880)	(4.1%)
TOTAL OPERATING EXPENSES	56,478,336	37,654,107	35,005,062	2,649,045	7.0%
Debt Service					
GO Debt Service Fund	30,101	20,068	22,575	(2,507)	(12.5%)
2003 Series Airport Revenue Bond DS	4,525,750	3,017,318	3,016,000	1,318	0.0%
2005 Variable rate Notes (Swap)	27,067,376	18,045,820	15,074,003	2,971,817	16.5%
2005 Variable rate Notes Fees	1,773,275	1,182,242	1,375,773	(193,531)	(16.4%)
\$28 Million Variable Rate Note	741,041	494,052	46,343	447,709	90.6%
PFC Debt Service Funding	(14,009,330)	(9,340,020)	(8,653,232)	(686,788)	7.4%
TOTAL Net Debt Service	20,128,213	13,419,480	10,881,462	2,538,018	18.9%
OTHER REQUIREMENTS					
Workers' Compensation	333,827	222,562	222,551	11	0.0%
Citywide Administrative Support	1,697,020	1,131,403	1,131,347	56	0.0%
Communications & Technology Mgmt	1,465,059	976,755	976,707	48	0.0%
Accrued Payroll	104,000	69,337	69,337	0	0.0%
27th Payroll	0	0	(15,428)	15,428	N/A
Additional Retirement Contribution	934,242	622,859	611,898	10,961	1.8%
Compensation Adjustment	22,425	14,951	8,098	6,853	45.8%
Liability Reserve	23,000	15,334	15,332	2	0.0%
Operating Reserve	686,000	457,356	376,500	80,856	17.7%
CTECC	57,161	38,109	38,109	0	0.0%
Trunked Radio Allocation	112,874	75,253	75,250	3	0.0%
TOTAL OTHER REQUIREMENTS	5,435,608	3,623,919	3,509,701	114,218	3.2%
TOTAL REQUIREMENTS	82,042,157	54,697,506	49,396,225	5,301,281	9.7%
EXCESS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	7,863,843	5,239,827	9,308,209	4,068,382	77.6%

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
FUND SUMMARY COMPARISON

	This month - This Year vs. Last Year					Fiscal YTD - This Year vs. Last Year				
	FY11 (May 11) vs FY10 (May 10)					FY11 (Oct 10 - May 11) vs FY10 (Oct 09 - May 10)				
	FY11 May-11	FY10 May-10	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance		FY11 YTD May-11	FY10 YTD May-10	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	
Airline Revenue										
Landing Fees	1,605,340	1,468,953	136,387	9.3%		12,207,024	11,717,534	489,490	4.2%	
Terminal Rental & Other Fees	1,733,497	1,578,937	154,560	9.8%		13,631,207	12,649,159	982,048	7.8%	
Total Airline Revenue	3,338,837	3,047,890	290,947	9.5%		25,838,231	24,366,693	1,471,538	6.0%	
Non-Airline Revenue										
Parking	2,426,886	2,188,769	238,117	10.9%		17,418,718	16,044,502	1,374,216	8.6%	
Food/Beverage & Retail	505,719	363,424	142,295	39.2%		3,570,241	3,173,150	397,091	12.5%	
Rental Car	760,809	788,605	(27,796)	(3.5%)		6,657,202	6,056,016	601,186	9.9%	
Advertising	35,068	51,391	(16,323)	(31.8%)		315,480	165,128	150,352	91.1%	
Ads Barter Revenue	2,285	3,125	(840)	(26.9%)		20,800	28,425	(7,625)	(26.8%)	
Other Concessions	61,438	40,714	20,724	50.9%		497,650	441,558	56,092	12.7%	
Other Rentals and Fees *	513,860	535,772	(21,912)	(4.1%)		4,245,294	4,296,161	(50,867)	(1.2%)	
Total Non-Airline Revenue	4,306,065	3,971,800	334,265	8.4%		32,725,385	30,204,940	2,520,445	8.3%	
Interest Income	12,015	33,170	(21,155)	(63.8%)		140,818	295,643	(154,825)	(52.4%)	
Total Operating Revenue	7,656,917	7,052,860	604,057	8.6%		58,704,434	54,867,276	3,837,158	7.0%	
Operating Requirements										
Fac Mgmt, Ops and Airport Security **	2,533,027	2,991,952	458,925	15.3%		21,434,062	22,397,940	963,878	4.3%	
Airport Planning and Development **	113,579	82,564	(31,015)	(37.6%)		1,024,535	892,089	(132,446)	(14.8%)	
Support Services **	663,791	694,894	31,103	4.5%		5,878,215	5,819,310	(58,905)	(1.0%)	
Business Services **	672,713	627,036	(45,677)	(7.3%)		6,668,250	5,336,674	(1,331,576)	(25.0%)	
Total Operating Expense	3,983,110	4,396,446	413,336	9.4%		35,005,062	34,446,013	(559,049)	(1.6%)	
Debt Service										
GO Debt Service Fund	0	0	0	N/A		22,575	21,389	(1,186)	(5.5%)	
2003 Series Airport Revenue Bond DS	378,000	376,000	(2,000)	(0.5%)		3,016,000	3,005,000	(11,000)	(0.4%)	
2005 Variable rate Notes (Swap)	1,917,076	1,799,442	(117,634)	(6.5%)		15,074,003	14,910,068	(163,935)	(1.1%)	
2005 Variable rate Notes Fees	81,237	0	(81,237)	N/A		1,375,773	1,475,659	99,886	6.8%	
\$28 Million Variable Rate Note	4,242	6,390	2,148	33.6%		46,343	46,771	428	0.9%	
PFC Debt Service Funding	(1,056,443)	(962,789)	93,654	9.7%		(8,653,232)	(8,571,061)	82,171	1.0%	
Total Debt Service	1,324,112	1,219,043	(105,069)	(8.6%)		10,881,462	10,887,826	6,364	0.1%	
Other Requirements										
Workers' Compensation	27,819	26,681	(1,138)	(4.3%)		222,551	213,449	(9,102)	(4.3%)	
Citywide Administrative Support	141,419	141,505	86	0.1%		1,131,347	1,132,040	693	0.1%	
Communications & Technology Mgmt	122,088	101,096	(20,992)	(20.8%)		976,707	808,773	(167,934)	(20.8%)	
Accrued Payroll	8,674	7,250	(1,424)	(19.6%)		69,337	58,000	(11,337)	(19.5%)	
27th Payroll	0	0	0	N/A		(15,428)	0	15,428	N/A	
Additional Retirement Contribution	68,595	53,081	(15,514)	(29.2%)		611,898	424,647	(187,251)	(44.1%)	
Compensation Adjustment	1,250	2,318	1,068	46.1%		8,098	6,593	(1,505)	(22.8%)	
Operating Reserve	(118,137)	0	118,137	N/A		376,500	0	(376,500)	N/A	
CTECC	4,763	0	(4,763)	N/A		38,109	0	(38,109)	N/A	
Trunked Radio Allocation	9,406	8,654	(752)	(8.7%)		75,250	69,231	(6,019)	(8.7%)	
Liability Reserve	1,917	1,916	(1)	(0.1%)		15,332	15,333	1	0.0%	
Total Other Requirements	267,794	342,501	74,707	21.8%		3,509,701	2,728,066	(781,635)	(28.7%)	
Total Requirements	5,575,016	5,957,990	382,974	6.4%		49,396,225	48,061,905	(1,334,320)	(2.8%)	
SURPLUS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	\$ 2,081,901	\$ 1,094,870	\$ 987,031	90.2%		\$ 9,308,209	\$ 6,805,371	\$ 2,502,838	36.8%	

* FY 2010 STS, Bldg Maint, and Fac Svcs expense refunds are stated as revenue to be consistent with FY 2011
 ** FY 2010 Operating Requirements recategorized to be consistent with FY 2011

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
Non-Airline Revenue Detail

	This month - This Year vs. Last Year FY11 (May 11) vs FY10 (May 10)				Fiscal YTD - This Year vs. Last Year FY11 (Oct 10 - May 11) vs FY10 (Oct 09 - May 10)			
	May 2011	May 2010	Fav (Unfav) Variance	Fav (Unfav) %	YTD FY11	YTD FY10	Fav (Unfav) Variance	Fav (Unfav) %
PARKING REVENUES								
Parking	2,341,573	2,120,264	221,309	10.44%	16,751,348	15,504,475	1,246,873	8.04%
Off Airport Parking	85,313	68,505	16,808	24.54%	667,370	540,027	127,343	23.58%
TOTAL PARKING REVENUES	2,426,886	2,188,769	238,117	10.88%	17,418,718	16,044,502	1,374,216	8.57%
OTHER CONCESSIONS								
Rental Cars	760,809	788,605	(27,796)	(3.52%)	6,657,202	6,056,016	601,186	9.93%
Food and Beverage	262,437	214,532	47,905	22.33%	2,020,860	1,730,832	290,028	16.76%
Advertising	35,068	51,391	(16,323)	(31.76%)	315,480	165,128	150,352	91.05%
Telephone	32,253	12,744	19,509	153.08%	247,210	202,236	44,974	22.24%
News and Gift	243,282	148,892	94,390	63.39%	1,549,381	1,442,318	107,063	7.42%
Ads Barter Revenue	2,285	3,125	(840)	(26.88%)	20,800	28,425	(7,625)	(26.82%)
Airline Catering	11,588	11,735	(147)	(1.25%)	108,928	109,529	(601)	(0.55%)
Vending Commissions	17,324	15,937	1,387	8.70%	139,261	127,665	11,596	9.08%
Miscellaneous	273	298	(25)	(8.39%)	2,251	2,128	123	5.77%
TOTAL OTHER CONCESSIONS	1,365,319	1,247,259	118,060	9.47%	11,061,373	9,864,277	1,197,096	12.14%
OTHER RENTALS & FEES								
Building-FBOs	42,785	41,316	1,469	3.56%	334,934	324,685	10,249	3.16%
Building - Other	102,420	108,905	(6,485)	(5.95%)	849,082	859,903	(10,821)	(1.26%)
Ground Rent	65,393	71,238	(5,845)	(8.20%)	552,212	583,772	(31,560)	(5.41%)
Telephone - STS	34,011	53,085	(19,074)	(35.93%)	284,770	380,699	(95,929)	(25.20%)
Building Maintenance Reimbursements	7,719	7,730	(11)	(0.14%)	78,597	78,618	(21)	(0.03%)
Facility Services Reimbursements	4,075	5,913	(1,838)	(31.08%)	32,899	37,721	(4,822)	(12.78%)
Hotel	36,873	32,612	4,261	13.07%	300,613	243,750	56,863	23.33%
GTSA Shuttle Permits	711	2,700	(1,989)	(73.67%)	15,641	24,525	(8,884)	(36.22%)
Taxi-Cab	13,430	16,435	(3,005)	(18.28%)	170,754	200,471	(29,717)	(14.82%)
Cargo Facilities	16,996	16,799	197	1.17%	135,967	134,388	1,579	1.17%
Fuel Flowage	65,353	42,491	22,862	53.80%	428,838	361,514	65,324	18.07%
Fuel Facility Fees	62,219	62,219	0	0.00%	497,751	496,501	1,250	0.25%
Cargo Ramp Use Fee	36,326	46,476	(10,150)	(21.84%)	291,193	359,805	(68,612)	(19.07%)
Other	14,621	18,369	(3,748)	(20.40%)	182,863	141,134	41,729	29.57%
Cash Over/Short	719	661	58	8.77%	5,992	5,689	303	5.33%
Property Sales	0	0	0	N/A	17,186	0	17,186	N/A
GSEM User Fee	3,177	3,177	0	0.00%	25,416	25,416	0	0.00%
Airport ID Badges, Fingerprints, Keys	7,032	5,646	1,386	24.55%	42,586	37,570	5,016	13.35%
TOTAL OTHER RENTALS & FEES	513,860	535,772	(21,912)	(4.09%)	4,245,294	4,296,161	(50,867)	(1.18%)
TOTAL NON-AIRLINE REVENUE	4,306,065	3,971,800	334,265	8.42%	32,725,385	30,204,940	2,520,445	8.34%
ACTUAL % OF TOTAL REVENUE	56.2%	56.3%	(0.1)	(0.18%)	55.7%	55.1%	0.6	1.09%
TARGET %	60.0%				60.0%			

* FY 2010 STS, Bldg Maint, and Fac Svcs expense refunds are stated as revenue to be consistent with FY 2011

**AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
ENPLANEMENTS
FY 2010 VS. FY 2011**

	<u>FY 2011</u>	<u>FY 2010</u>	<u>Month over Month</u> <u>Change</u> <u>%</u>	<u>YTD</u> <u>Change</u> <u>%</u>
October	381,906	366,747	4.13%	4.13%
November	372,492	343,369	8.48%	6.24%
December	377,283	353,737	6.66%	6.38%
January	320,267	303,053	5.68%	6.22%
February	303,871	276,785	9.79%	6.82%
March	399,305	363,280	9.92%	7.38%
April	362,683	351,621	3.15%	6.75%
May	413,069	369,844	11.69%	7.42%
June	-	398,910		
July	-	417,893		
August	-	369,542		
September	-	342,934		
	<u>2,930,876</u>	<u>4,257,715</u>		

<u>YTD May-11</u>	<u>YTD May-10</u>	<u>Inc/(Dec)</u>	<u>% Inc/(Dec)</u>
2,930,876	2,728,436	202,440	7.42%

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
ADVERTISING CONTRACT ANALYSIS

This month - This Year vs. Last Year
FY11 (May 11) vs FY10 (May 10)

Fiscal YTD - This Year vs. Last Year
FY11 (Oct 10 - May 11) vs FY10 (Oct 09 - May 10)

<u>Advertising</u>	<u>FY11 May-11</u>	<u>FY10 May-10</u>	<u>Fav (Unfav) \$ Variance</u>	<u>Fav (Unfav) % Variance</u>	<u>FY11 YTD May-11</u>	<u>FY10 YTD May-10</u>	<u>Fav (Unfav) \$ Variance</u>	<u>Fav (Unfav) % Variance</u>
Hotel	2,206	4,597	(2,391)	(52.0%)	24,317	36,774	(12,457)	(33.9%)
Cab	793	344	449	130.4%	4,165	2,754	1,411	51.2%
Others:								
Static Display	8,455	46,450			155,527	125,600		
Tech Display	9,956	0			107,048	0		
MAG	24,423	0			35,188	0		
Others Subtotal:	42,834	46,450	(3,616)	(7.8%)	297,763	125,600	172,163	137.1%
TOTAL	45,833	51,391	(5,558)	(10.8%)	326,245	165,128	161,117	97.6%

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
NON-AIRLINE REVENUE ACTUALS

	This month - This Year vs. Last Year			Fiscal YTD - This Year vs. Last Year			
	FY11 (May 11) vs FY10 (May 10)			FY11 (Oct 10 - May 11) vs FY10 (Oct 09 - May 10)			
	<u>FY11 May-11</u>	<u>FY10 May-10</u>	<u>Fav (Unfav) \$ Variance</u>	<u>FY11 YTD May-11</u>	<u>FY10 YTD May-10</u>	<u>Fav (Unfav) \$ Variance</u>	<u>Fav (Unfav) % Variance</u>
<u>Non-Airline Revenue</u>							
OTHER CONCESSIONS							
Rental Cars	824,963	573,250	251,713	6,587,377	5,975,269	612,108	10.2%
Food and Beverage	264,871	232,271	32,600	2,030,414	1,695,049	335,365	19.8%
News and Gift	191,767	186,720	5,047	1,522,166	1,434,108	88,058	6.1%
TOTAL	1,281,601	992,241	289,360	10,139,957	9,104,426	1,035,531	11.4%

*May-10 Rental Cars includes annual true-ups (for the period June 09 - May 10) which reduced revenue attributed to that period by \$222,185