# A G E N D A A G E N D A RCA - Purchasing Austin City Council Item ID: 5709 Meeting Date: April 28, 2011 Department: Purchasing Subject Authorize award and execution of a 36-month requirements supply contract with PINNACLE PEAK HOLDING CORPORATION, dba SETCOM CORPORATION, Austin, TX, to provide Setcom headset parts and accessories in

Amount and Source of Funding

an estimated amount not to exceed \$135,000, with three 12-month extension options in an estimated amount not to

exceed \$45,000 per extension option, for a total estimated contract amount not to exceed \$270,000.

Funding in the amount of \$18,750 is available in the Fiscal Year 2010-2011 Operating Budget of the Financial and Administrative Services Department, Communication and Technology Management Division. Funding for the remaining 31 months of the original contract period and extension options is contingent upon available funding in future budgets.

# Fiscal Note There is no unanticipated fiscal impact. A fiscal note is not required. Purchasing Language: Sole bid received. Prior Council Action: For More Information: Boards and

Action:

This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Related Items:

Commission

### Additional Backup Information

This contract will provide for the purchase of Setcom headsets, parts, and accessories for the Wireless Communication Services Division.

This equipment is used by motorcycle officers of the Austin Police Department and other public safety agencies with whom the City of Austin has interlocal agreements. The Setcom headset assembly includes a microphone and earpiece which allows the motorcycle officer to communicate via radio while riding.

In order to determine the best value to the City, evaluation criteria included the cost of selected items and the percentage discount off the Manufacturer's Suggested Retail Price.

MBE/WBE solicited: 7/2 MBE/WBE bid: 0/0

### **BID TABULATION**

IFB-BV No. WDJ0021 Setcom Headset Parts and Accessories (15-items)

### Vendor

# **Total Bid for Sample Items**

Pinnacle Peak Holding Corporation dba Setcom Corporation Austin, TX \$10,086.10

The expenditures for the first 12 months of this contract are estimated to be \$45,000.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

### **PRICE ANALYSIS**

- a. Sole bid. The bid opening for this solicitation was extended seven days. There are few registered vendors capable of providing these parts.
- b. One hundred eighty-nine notices were sent, including seven MBEs and two WBEs. One bid was received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 2% increase from the contract awarded in March 2007.

## **APPROVAL JUSTIFICATION**

- a. Sole bid received. Pinnacle Peak Holding is the current contractor.
- b. The Purchasing Office concurs with the Wireless Communications Services Division's recommended award.
- Advertised in the Austin American-Statesman and on the Internet.